## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 15, 2011

## **Colfax Corporation**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

**001-34045** (Commission File Number)

**54-1887631** (I.R.S. Employer Identification No.)

## 8170 Maple Lawn Boulevard, Suite 180 Fulton, MD 20759

(Address of Principal Executive Offices) (Zip Code)

(301) 323-9000

(Registrant's telephone number, including area code)

## 8730 Stony Point Parkway, Suite 150 Richmond, VA 23235

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On February 15, 2011, Colfax Corporation issued a press release reporting financial results for the fourth quarter and year ended December 31, 2010. A copy of Colfax Corporation's press release is attached to this report as Exhibit 99.1 and is incorporated in this report by reference. Colfax Corporation has scheduled a conference call for 8:00 a.m. ET on February 15, 2011 to discuss its financial results, and slides for that call are attached to this report as Exhibit 99.2 and are incorporated in this report by reference.

## Item 9.01. Financial Statements and Exhibits.

## (d) Exhibits

- 99.1 Colfax Corporation press release dated February 15, 2011, reporting financial results for the fourth quarter and year ended December 31, 2010.
- 99.2 Colfax Corporation slides for February 15, 2011 conference call reporting financial results for the fourth quarter and year ended December 31, 2010.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## **Colfax Corporation**

Date: February 15, 2011 By: /s/ CLAY H. KIEFABER

Name: Clay H. Kiefaber

Title: President and Chief Executive Officer

## EXHIBIT INDEX

- 99.1 Colfax Corporation press release dated February 15, 2011, reporting financial results for the fourth quarter and year ended December 31, 2010.
- 99.2 Colfax Corporation slides for February 15, 2010 conference call reporting financial results for the fourth quarter and year ended December 31, 2010.

## Colfax Reports Fourth Quarter and Full Year 2010 Results and Announces Acquisition of Rosscor Holding B.V.

FULTON, Md., Feb. 15, 2011 /PRNewswire/ -- Colfax Corporation (NYSE: CFX), a global leader in fluid-handling solutions for critical applications, today announced financial results for the fourth quarter and year ended December 31, 2010. On a year-over-year basis, highlights for the fourth quarter and full year of 2010 include:

## Fourth quarter of 2010 (all comparisons versus the fourth quarter of 2009)

- Net income of \$8.7 million (20 cents per share basic and diluted); adjusted net income (as defined below) of \$16.9 million (39 cents per share), an increase of 47.1%
- Net sales of \$166.7 million, an increase of 27.2%; organic sales increase (as defined below) of 27.4%
- Operating income of \$19.6 million; adjusted operating income (as defined below) of \$26.5 million, an increase of 42.0%.
- Fourth quarter orders of \$133.6 million, an increase of 31.5%; organic order growth (as defined below) of 34.4%
- Backlog of \$313.5 million at period end

## Full year 2010 (all comparisons versus full year 2009)

- Net income of \$16.2 million (37 cents per share basic and diluted); adjusted net income (as defined below) of \$40.2 million (92 cents per share), a decrease of 1.7%
- Net sales of \$542.0 million, an increase of 3.2%; organic sales increase (as defined below) of 3.1%
- Operating income of \$34.4 million; adjusted operating income (as defined below) of \$65.8 million, a decrease of 2.3%.
- Orders for the year of \$532.8 million, an increase of 15.2%; organic order growth (as defined below) of 15.4%
- Net working capital was reduced by \$18 million in 2010 and is now 19% of sales

Additionally, Colfax announced the acquisition of Rosscor Holding B.V., headquartered in Hengelo, The Netherlands. A premier supplier of multiphase pumping technology (MPP) and certain other highly-engineered fluid-handling systems, Rosscor strengthens Colfax's capabilities, particularly in the global oil & gas market. Rosscor's sales for 2010 were approximately euro 23 million. Colfax expects the transaction to be accretive over the next 12 months.

Adjusted net income, adjusted net income per share, adjusted operating income, organic sales growth and organic order growth are not financial measures calculated in accordance with generally accepted accounting principles in the U.S. ("GAAP"). See below for a description of the measures' usefulness and a reconciliation of these measures to their most directly comparable GAAP financial measures.

Clay Kiefaber, President and Chief Executive Officer, stated, "We are pleased to report stronger than expected results for the fourth quarter and full year 2010. Both sales and orders on an organic basis were up substantially from the 2009 fourth quarter. We continue to benefit from strength in the oil and gas and general industrial end markets. The commercial marine market also continued to exceed our expectations. We are also pleased with the resulting profit associated with the better than expected sales and the significant cash flow provided by our improved working capital management.

"We are continuing to gain traction with our strategic priorities, including intensifying the application of the Colfax Business System, the development of new *Voice of the Customer*-aligned products and the realignment into a global market-facing organization. We are also continuing to build our leadership team, and are delighted to welcome Daniel A. Pryor as our Senior Vice President of Strategy and Business Development."

Mr. Kiefaber also noted the importance of Rosscor's MPP expertise and experience to Colfax's portfolio of leading global brands. "Rosscor was one of the first to introduce MPP technology nearly twenty years ago, and has remained a technology leader since then," he said. "With more than 70 MPP installations world-wide, Rosscor brings us deep capabilities in MPP that we can leverage through our existing channels."

## Non-GAAP Financial Measures and Other Adjustments

Colfax has provided in this press release financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are adjusted net income, adjusted net income per share, adjusted operating income, earnings before interest, taxes and depreciation (EBITDA), adjusted EBITDA, organic sales growth, organic order growth and projected adjusted net income per share. Adjusted net income, adjusted net income per share, adjusted EBITDA and adjusted operating income exclude asbestos liability and defense costs (income) and asbestos coverage litigation expenses, and restructuring and other related charges to the extent they impact the periods presented. Adjusted net income, adjusted net income per share and projected adjusted net income per share present income taxes at an effective tax rate of 32%. Projected adjusted net income per share excludes estimated restructuring and other related charges, asbestos coverage litigation expenses and asbestos liability and defense costs. Organic sales growth and organic order growth exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of legacy asbestos issues and items outside the control of its operating management team.

Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information calculated in accordance with GAAP. Investors are encouraged to review the reconciliation of these non-GAAP measures to their most directly comparable GAAP financial measures. A reconciliation of non-GAAP financial measures presented above to GAAP results has beer provided in the financial tables included in this press release

Colfax defines net working capital as trade receivables, less allowance for doubtful accounts, and inventories, net less accounts payable.

## Conference Call and Webcast

Colfax will host a conference call to provide details about its results and outlook on Tuesday, February 15, 2011 at 8:00 a.m. ET. The call will be open to the public through 877-303-7908 or 678-373-0875 and webcast via Colfax's website at www.colfaxcorp.com under the "Investor Relations" section. Access to a supplemental slide presentation can also be found at the Colfax website under the same heading. Both the audio of this call and the slide presentation will be archived on the website later today and will be available until the next quarterly call.

## **About Colfax Corporation**

Colfax Corporation is a global leader in critical fluid-handling products and technologies. Through its global operating subsidiaries, Colfax manufactures positive displacement industrial pumps and valves used in oil & gas, power generation, commercial marine, defense and general industrial markets. Colfax's operating subsidiaries supply products under the well-known brands Allweiler, Baric, Fairmount Automation, Houttuin, Imo, LSC, Portland Valve, Tushaco, Warren and Zenith. Colfax is traded on the NYSE under the ticker "CFX." Additional information about Colfax is available at www.colfaxcorp.com.

## CAUTIONARY NOTE CONCERNING FORWARD LOOKING STATEMENTS:

This press release may contain forward-looking statements, including forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current facts. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission as well as its Annual Report on Form 10-K under the caption "Risk Factors". In addition, these statements are based on a number of assumptions that are subject to change. This press release speaks only as of this date. Colfax disclaims any duty to update the information herein.

The term "Colfax" in reference to the activities described in this press release may mean one or more of Colfax's global operating subsidiaries and/or their internal business divisions and does not necessarily indicate activities engaged in by Colfax Corporation.

Year Ended

# Colfax Corporation Condensed Consolidated Statements of Operations Dollars in thousands, except per share data (Unaudited)

Three Months Ended

|   | December 31,    |                 | December 31,     |                  |  |
|---|-----------------|-----------------|------------------|------------------|--|
|   | 2010            | 2009            | 2010             | 2009             |  |
|   |                 |                 |                  |                  |  |
| Net sales                                     | \$166,651       | \$130,971       | \$541,987        | \$525,024        |  |
| Cost of sales                                 | <u>107,077</u>  | <u>83,960</u>   | <u>350,579</u>   | 339,237          |  |
|   |                 |                 |                  |                  |  |
| Gross profit                                  | 59,574          | 47,011          | 191,408          | 185,787          |  |
| Selling, general and administrative expenses  | 31,597          | 27,028          | 119,426          | 112,503          |  |
| Research and development expenses             | 1,474           | 1,320           | 6,205            | 5,930            |  |
| Restructuring and other related charges       | 808             | 7,420           | 10,323           | 18,175           |  |
| Asbestos liability and defense costs (income) | 3,697           | (1,017)         | 7,876            | (2,193)          |  |
| Asbestos coverage litigation expenses         | <u>2,443</u>    | <u>2,904</u>    | <u>13,206</u>    | <u>11,742</u>    |  |
|   |                 |                 |                  |                  |  |
| Operating income                              | 19,555          | 9,356           | 34,372           | 39,630           |  |
| Interest expense                              | <u>1,609</u>    | <u>1,746</u>    | <u>6,684</u>     | <u>7,212</u>     |  |
|   |                 |                 |                  |                  |  |
| Income before income taxes                    | 17,946          | 7,610           | 27,688           | 32,418           |  |
| Provision for income taxes                    | <u>9,296</u>    | <u>884</u>      | <u>11,473</u>    | <u>8,621</u>     |  |
|   |                 |                 |                  |                  |  |
| Net income                                    | <u>\$ 8,650</u> | <u>\$ 6,726</u> | <u>\$ 16,215</u> | <u>\$ 23,797</u> |  |
|   |                 |                 |                  |                  |  |
| Net income per share—basic                    | <u>\$ 0.20</u>  | <u>\$ 0.16</u>  | <u>\$ 0.37</u>   | <u>\$ 0.55</u>   |  |

## Colfax Corporation Condensed Consolidated Balance Sheets Dollars in thousands (Unaudited)

|   | December 31, |                |             | L,            |
|---|--------------|----------------|-------------|---------------|
|   |              | 2010           |             | 2009          |
| ASSETS  |              |                |             |               |
| CURRENT ASSETS:   |              |                |             |               |
| Cash and cash equivalents                               | \$           | 60,542         | \$          | 49,963        |
| Trade receivables, less allowance for doubtful accounts |              | 98,070         |             | 88,493        |
| Inventories, net  |              | 57,941         |             | 71,150        |
| Asbestos insurance asset                                |              | 34,117         |             | 31,502        |
| Asbestos insurance receivable                           |              | 46,108         |             | 35,891        |
| Other current assets                                    |              | <u>24,278</u>  |             | 20,649        |
| Total current assets                                    |              | 321,056        |             | 297,648       |
| Deferred income taxes, net                              |              | 52,385         |             | 51,838        |
| Property, plant and equipment, net                      |              | 89,246         |             | 92,090        |
| Goodwill and intangible assets, net                     |              | 200,636        |             | 175,370       |
| Long-term asbestos insurance asset                      |              | 340,234        |             | 357,947       |
| Long-term asbestos insurance receivable                 |              | 5,736          |             | 16,876        |
| Deferred loan costs and other assets                    |              | <u>12,784</u>  |             | <u>14,532</u> |
| Total assets  | <u>\$ 1</u>  | .022.077       | <u>\$ 1</u> | .006,301      |
| LIABILITIES AND SHAREHOLDERS' EQUITY                    |              |                |             |               |
| CURRENT LIABILITIES:                                    |              |                |             |               |
| Current portion of long-term debt and capital leases    | \$           | 10,000         | \$          | 8,969         |
| Accounts payable  |              | 50,896         |             | 36,579        |
| Accrued asbestos liability                              |              | 37,875         |             | 34,866        |
| Other accrued liabilities                               |              | 92,739         |             | <u>70,685</u> |
| Total current liabilities                               |              | 191,510        |             | 151,099       |
| Long-term debt, less current portion                    |              | 72,500         |             | 82,516        |
| Long-term asbestos liability                            |              | 391,776        |             | 408,903       |
| Pension and accrued post-retirement benefits            |              | 112,257        |             | 105,230       |
| Other liabilities                                       |              | <u>37,663</u>  |             | <u>41,728</u> |
| Total liabilities                                       |              | 805,706        |             | 789,476       |
| Shareholder's equity                                    |              | <u>216,371</u> |             | 216,825       |
| Total liabilities and shareholders' equity              | <u>\$ 1</u>  | .022.077       | <u>\$ 1</u> | .006.301      |

## Colfax Corporation Condensed Consolidated Statement of Cash Flows Dollars in thousands (Unaudited)

|   | Year ended December 3 |                 |
|---|-----------------------|-----------------|
|   | 2010                  | 2009            |
| Cash flows from operating activities:   |                       |                 |
| Net income  | \$ 16,215             | \$ 23,797       |
| Adjustments to reconcile net income to cash provided by operating activities: |                       |                 |
| Depreciation, amortization and fixed asset impairment charges                 | 16,130                | 15,074          |
| Noncash stock-based compensation  | 3,137                 | 2,593           |
| Other adjustments for non-cash items  | 767                   | 613             |
| Deferred income taxes   | (296)                 | 2,689           |
| Changes in working capital  | 27,297                | 6,144           |
| Changes in other operating assets and liabilities                             | <u>(1,285)</u>        | <u>(12,206)</u> |
| Net cash provided by operating activities                                     | 61,965                | 38,704          |
|   |                       |                 |

## Cash flows from investing activities:

| Purchases of fixed assets                               | (12,527)         | (11,006)         |
|---|------------------|------------------|
| Acquisitions, net of cash received                      | (27,960)         | (1,678)          |
| Proceeds from sale of fixed assets                      | <u>74</u>        | <u>219</u>       |
| Net cash used in investing activities                   | (40,413)         | (12,465)         |
|   |                  |                  |
| Cash flows from financing activities:                   |                  |                  |
| Payments under term credit facility                     | (8,750)          | (5,000)          |
| Proceeds from borrowings on revolving credit facilities | 5,500            | -                |
| Repayments of borrowings on revolving credit facilities | (5,500)          | -                |
| Other   | <u>707</u>       | <u>(417)</u>     |
| Net cash used in financing activities                   | (8,043)          | (5,417)          |
|   |                  |                  |
| Effect of exchange rates on cash                        | <u>(2,930)</u>   | <u>379</u>       |
|   |                  |                  |
| Increase in cash and cash equivalents                   | 10,579           | 21,201           |
| Cash and cash equivalents, beginning of year            | <u>49,963</u>    | <u>28,762</u>    |
| Cash and cash equivalents, end of year                  | <u>\$ 60,542</u> | <u>\$ 49,963</u> |
|   |                  |                  |

## Colfax Corporation Reconciliation of GAAP to non-GAAP Financial Measures Dollars in thousands, except share data (Unaudited)

|   | <br>Three Mon       | ded            |           | Year E<br>Decem |           | L,              |
|---|---------------------|----------------|-----------|-----------------|-----------|-----------------|
|   | <br>2010            | <br>2009       |           | 2010            |           | 2009            |
| EBITDA  |                     |                |           |                 |           |                 |
| Net income  | \$<br>8,650         | \$<br>6,726    | \$        | 16,215          | \$        | 23,797          |
| Interest expense                                    | 1,609               | 1,746          |           | 6,684           |           | 7,212           |
| Provision for income taxes                          | 9,296               | 884            |           | 11,473          |           | 8,621           |
| Depreciation and amortization                       | <u>4,888</u>        | <u>3,834</u>   |           | <u>16,130</u>   |           | <u>14,426</u>   |
| EBITDA  | \$<br>24,443        | \$<br>13,190   | \$        | 50,502          | \$        | 54,056          |
| EBITDA margin                                       | 14.7%               | 10.1%          |           | 9.3%            |           | 10.3%           |
| Adjusted EBITDA                                     |                     |                |           |                 |           |                 |
| Net income  | \$<br>8,650         | \$<br>6,726    | \$        | 16,215          | \$        | 23,797          |
| Interest expense                                    | 1,609               | 1,746          |           | 6,684           |           | 7,212           |
| Provision for income taxes                          | 9,296               | 884            |           | 11,473          |           | 8,621           |
| Depreciation and amortization                       | 4,888               | 3,834          |           | 16,130          |           | 14,426          |
| Restructuring and other related charges             | 808                 | 7,420          |           | 10,323          |           | 18,175          |
| Asbestos liability and defense costs (income)       | 3,697               | (1,017)        |           | 7,876           |           | (2,193)         |
| Asbestos coverage litigation expenses               | <u>2,443</u>        | <u>2,904</u>   |           | <u>13,206</u>   |           | <u>11,742</u>   |
| Adjusted EBITDA                                     | \$<br><u>31,391</u> | \$<br>22,497   | <u>\$</u> | 81,907          | <u>\$</u> | 81,780          |
| Adjusted EBITDA margin                              | 18.8%               | 17.2%          |           | 15.1%           |           | 15.6%           |
| Adjusted Net Income and Adjusted Earnings per Share |                     |                |           |                 |           |                 |
| Net income  | \$<br>8,650         | \$<br>6,726    | \$        | 16,215          | \$        | 23,797          |
| Restructuring and other related charges             | 808                 | 7,420          |           | 10,323          |           | 18,175          |
| Asbestos liability and defense costs (income)       | 3,697               | (1,017)        |           | 7,876           |           | (2,193)         |
| Asbestos coverage litigation expenses               | 2,443               | 2,904          |           | 13,206          |           | 11,742          |
| Tax adjustment to effective rate of 32%             | <u>1,330</u>        | <u>(4,529)</u> |           | <u>(7,437)</u>  |           | <u>(10,624)</u> |
| Adjusted net income                                 | \$<br>16,928        | \$<br>11,504   | \$        | 40,183          | \$        | 40,897          |
| Adjusted net income margin                          | 10.2%               | 8.8%           |           | 7.4%            |           | 7.8%            |

| Weighted average shares outstanding - diluted        | 43,876,791     | 43,449,493     | 43,667,225     | 43,325,704     |
|--|----------------|----------------|----------------|----------------|
| Adjusted net income per share                        | <u>\$ 0.39</u> | <u>\$ 0.26</u> | <u>\$ 0.92</u> | <u>\$ 0.94</u> |
| Net income per share—diluted in accordance with GAAP | \$ 0.20        | <u>\$ 0.15</u> | <u>\$ 0.37</u> | <u>\$ 0.55</u> |
| Adjusted Operating Income                            |                |                |                |                |
| Operating income                                     | \$ 19,555      | \$ 9,356       | \$ 34,372      | \$ 39,630      |
| Restructuring and other related charges              | 808            | 7,420          | 10,323         | 18,175         |
| Asbestos liability and defense costs (income)        | 3,697          | (1,017)        | 7,876          | (2,193)        |
| Asbestos coverage litigation expenses                | <u>2,443</u>   | <u>2,904</u>   | <u>13,206</u>  | <u>11,742</u>  |
| Adjusted operating income                            | \$ 26,503      | \$ 18,663      | \$ 65,777      | \$ 67,354      |
| Adjusted operating income margin                     | 15.9%          | 14.2%          | 12.1%          | 12.8%          |

### Colfax Corporation Change in Sales and Orders Dollars in millions (Unaudited)

|                                      | Sales           |        | Orde            | rs     |
|--------------------------------------|-----------------|--------|-----------------|--------|
|                                      | \$              | %      | \$              | %      |
| Three Months Ended December 31, 2009 | \$ 131.0        |        | \$ 101.6        |        |
| Components of Change:                |                 |        |                 |        |
| Existing Businesses                  | 36.0            | 27.4 % | 35.0            | 34.4 % |
| Acquisitions                         | 5.4             | 4.1 %  | 1.3             | 1.3 %  |
| Foreign Currency Translation         | <u>(5.7)</u>    | (4.3)% | <u>(4.3)</u>    | (4.2)% |
| Total                                | <u>35.7</u>     | 27.2 % | <u>32.0</u>     | 31.5 % |
| Three Months Ended December 31, 2010 | <u>\$ 166.7</u> |        | <u>\$ 133.6</u> |        |

|                              | Sal             | es     | Orde            | ers    | Backl<br>Perio  | og at<br>d End |
|------------------------------|-----------------|--------|-----------------|--------|-----------------|----------------|
|                              | \$              | %      | \$              | %      | \$              | %              |
| Year ended December 31, 2009 | \$ 525.0        |        | \$ 462.4        |        | \$ 290.9        |                |
| Components of Change:        |                 |        |                 |        |                 |                |
| Existing Businesses          | 16.1            | 3.1 %  | 71.1            | 15.4 % | (6.6)           | (2.3)%         |
| Acquisitions                 | 10.0            | 1.9 %  | 6.1             | 1.3 %  | 38.7            | 13.3 %         |
| Foreign Currency Translation | <u>(9.1)</u>    | (1.7)% | <u>(6.8)</u>    | (1.5)% | <u>(9.5)</u>    | (3.3)%         |
| Total                        | <u>17.0</u>     | 3.2 %  | <u>70.4</u>     | 15.2 % | <u>22.6</u>     | 7.8 %          |
| Year ended December 31, 2010 | <u>\$ 542.0</u> |        | <u>\$ 532.8</u> |        | <u>\$.313.5</u> |                |



## Fourth Quarter 2010 Earnings Call

February 15, 2011



The following information contains forward-looking statements, including forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current facts. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission as well as its Annual Report on Form 10-K under the caption "Risk Factors". In addition, these statements are based on a number of assumptions that are subject to change. This presentation speaks only as of this date. Colfax disclaims any duty to update the information herein.





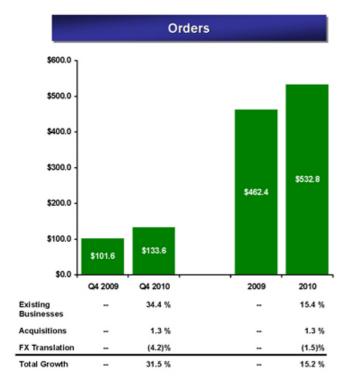
- Adjusted net income of \$16.9 million (39 cents per share) compared to \$11.5 million (26 cents per share) in Q4 2009, an increase of 47.1%; Q4 2010 results include negative 1 cent per share related to currency effects
- Net sales of \$166.7 million compared to \$131.0 million in Q4 2009, an increase of 27.2% (organic increase of 27.4%)
- Adjusted operating income of \$26.5 million compared to \$18.7 million in Q4 2009, an increase of 42.0%
- Fourth quarter orders of \$133.6 million compared to \$101.6 million in Q4 2009, an increase of 31.5% (organic increase of 34.4%)
- Backlog of \$313.5 million

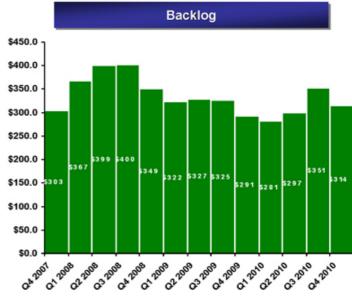




- Adjusted net income of \$40.2 million (92 cents per share) compared to \$40.9 million (94 cents per share) in 2009 (currency effect between years not material)
- Net sales of \$542.0 million compared to \$525.0 million in 2009, an increase of 3.2% (organic increase of 3.1%)
- Adjusted operating income of \$65.8 million compared to \$67.4 million in 2009
- Adjusted EBITDA of \$81.9 million compared to \$81.8 million in 2009
- Orders of \$532.8 million compared to \$462.4 million in 2009, an increase of 15.2% (organic increase of 15.4%)



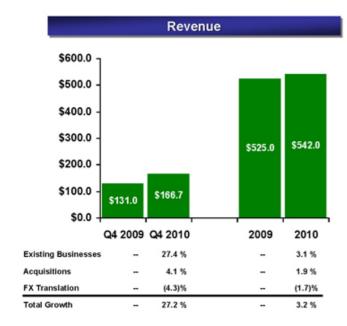




Note: Dollars in millions.







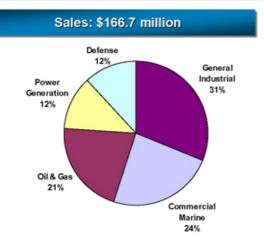


Refer to Appendix for Non-GAAP reconciliation

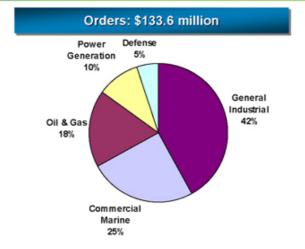
Note: Dollars in millions (unaudited).







|                    | Total Growth | Organic Growth |
|--------------------|--------------|----------------|
| Commercial Marine  | 31 %         | 36 %           |
| Oil & Gas          | 43 %         | 24 %           |
| Power Generation   | 20 %         | 23 %           |
| Defense            | 18 %         | 18 %           |
| General Industrial | 22 %         | 28 %           |
|                    |              |                |
| Total              | 27 %         | 27 %           |



|                    | Total Growth (Decline) | Organic Growth (Decline) |
|--------------------|------------------------|--------------------------|
| Commercial Marine  | 71 %                   | 75 %                     |
| Oil & Gas          | 172 %                  | 162 %                    |
| Power Generation   | (18)%                  | (16)%                    |
| Defense            | (43)%                  | (42)%                    |
| General Industrial | 26 %                   | 32 %                     |
|                    |                        |                          |
| Total              | 32 %                   | 34 %                     |





# Power General Industrial 35% Commercial Marine 26%

|                    | Total Growth (Decline) | Organic Growth (Decline) |
|--------------------|------------------------|--------------------------|
| Commercial Marine  | 3 %                    | 2 %                      |
| Oil & Gas          | (7)%                   | (14)%                    |
| Power Generation   | 4 %                    | 6 %                      |
| Defense            | 13 %                   | 13 %                     |
| General Industrial | 5 %                    | 8 %                      |
|                    |                        |                          |
| Total              | 3 %                    | 3 %                      |

# Power Generation 13% Oil & Gas 16% Commercial Marine 23%

|                    | Total Growth (Decline) | Organic Growth (Decline) |
|--------------------|------------------------|--------------------------|
| Commercial Marine  | 55 %                   | 50 %                     |
| Oil & Gas          | 27 %                   | 24 %                     |
| Power Generation   | (7)%                   | (5)%                     |
| Defense            | (27)%                  | (27)%                    |
| General Industrial | 22 %                   | 25 %                     |
| 200                |                        |                          |
| Total              | 15 %                   | 15 %                     |





# 2010 Q4 vs. 2010 Q3 Sales and Orders by End Market

Q4 2010 Earnings Call

|                    | Sales                  |                          |                    |                        |                          |
|--------------------|------------------------|--------------------------|--------------------|------------------------|--------------------------|
|                    |                        |                          |                    |                        |                          |
|                    | Total Growth (Decline) | Organic Growth (Decline) |                    | Total Growth (Decline) | Organic Growth (Decline) |
| Commercial Marine  | 20 %                   | 14 %                     | Commercial Marine  | 57 %                   | 49 %                     |
| Oil & Gas          | 93 %                   | 71 %                     | Oil & Gas          | (1)%                   | (5)%                     |
| Power Generation   | (3)%                   | (6)%                     | Power Generation   | (29)%                  | (30)%                    |
| Defense            | 47 %                   | 46 %                     | Defense            | (45)%                  | (46)%                    |
| General Industrial | 12 %                   | 7 %                      | General Industrial | 20 %                   | 15 %                     |
| Total              | 26 %                   | 19 %                     | Total              | 8 %                    | 4 %                      |

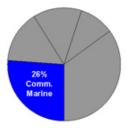




## Sales & Orders Growth

|        | Q410 YoY |         | Q410  | YTD YoY | Q410 Sequential |         |  |
|--------|----------|---------|-------|---------|-----------------|---------|--|
|        | Total    | Organic | Total | Organic | Total           | Organic |  |
| Sales  | 31%      | 36%     | 3%    | 2%      | 20%             | 14%     |  |
| Orders | 71%      | 75%     | 55%   | 50%     | 57%             | 49%     |  |

## Colfax 2010 Sales Split

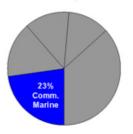


## **Highlights and Outlook**

- Sales increase primarily driven by reduction in backlog
- Orders increased significantly due to improved market conditions
- Cancellations were \$6 million in Q4 2010 vs. \$3 million in Q4 2009; \$16 million YTD 2010 vs. \$22 million YTD 2009
- Focusing on aftermarket sales & service including opportunities related to changing environmental regulations
- Working through lower margin backlog



Colfax 2010 Orders Split





## Sales & Orders Growth (Decline)

|        | Q41   | 0 YoY   | Q410  | YTD YoY | Q410 Sequentia |         |
|--------|-------|---------|-------|---------|----------------|---------|
|        | Total | Organic | Total | Organic | Total          | Organic |
| Sales  | 43%   | 24%     | (7)%  | (14)%   | 93%            | 71%     |
| Orders | 172%  | 162%    | 27%   | 24%     | (1)%           | (5)%    |



Colfax 2010

- New project orders beginning to book; midstream gaining strength
- Acquired Baric Systems in August
- Quoting activity remains good midstream and refinery
- Solid activity in Latin America, Middle East, Canada and Asia







## Sales & Orders Growth (Decline)

|        | Q41   | 0 YoY   | Q410  | YTD YoY | Q410 Sequential |       |  |
|--------|-------|---------|-------|---------|-----------------|-------|--|
|        | Total | Organic | Total | Organic | Total Organic   |       |  |
| Sales  | 20%   | 23%     | 4%    | 6%      | (3)%            | (6)%  |  |
| Orders | (18)% | (16)%   | (7)%  | (5)%    | (29)%           | (30)% |  |

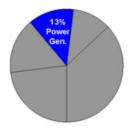
## 14% Power Gen.

Colfax 2010

Sales Split

- Solid growth in sales while orders down primarily due to decision to exit certain business in the Middle East
- Several new infrastructure projects underway in Asia & Middle East
- Evaluating product offerings and pruning lower value add business

Colfax 2010 Orders Split





Colfax 2010

Sales Split



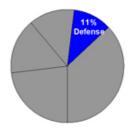
## Sales & Orders Growth (Decline)

|        | Q41   | 0 YoY   | Q410  | YTD YoY | Q410 S | equential |  |
|--------|-------|---------|-------|---------|--------|-----------|--|
|        | Total | Organic | Total | Organic | Total  | Organic   |  |
| Sales  | 18%   | 18%     | 13%   | 13%     | 47%    | 46%       |  |
| Orders | (43)% | (42)%   | (27)% | (27)%   | (45)%  | (46)%     |  |

# 10% Defense

- ■Sales up in Q4 2010 and YTD
- Orders down in Q4 2010 and YTD, due to significant multi-year program booked in 2009
- Solid backlog
- ROW navies also expanding (projects in several European countries, Brazil, Australia, India and Malaysia)

Colfax 2010 Orders Split



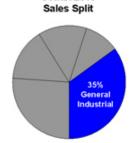


Colfax 2010



## Sales & Orders Growth

|        | Q41   | 0 YoY   | Q410  | YTD YoY | Q410 Sequential |         |  |
|--------|-------|---------|-------|---------|-----------------|---------|--|
|        | Total | Organic | Total | Organic | Total           | Organic |  |
| Sales  | 22%   | 28%     | 5%    | 8%      | 12%             | 7%      |  |
| Orders | 26%   | 32%     | 22%   | 25%     | 20%             | 15%     |  |



- Sales and orders up for the quarter
- Growth in 2010 led by increases in orders in the chemical and diesel engine submarkets
- Order strength is geographically broad based
- Aftermarket improving deferred maintenance spending







## Headquarters

· Hengelo, The Netherlands

## **Products**

- Multiphase pump (MPP) systems for upstream oil & gas applications
- · Other engineered pump and compression systems

## **Key Served Regions**

· Russia, Kazakhstan, Southeast Asia

## **Acquisition Rationale**

- Logical extension to oil & gas product line in attractive segment
- Channel leverage (Colfax and Rosscor geographically complementary)
- Proven supplier with valuable domain expertise; consistent with strategy of delivering solutions to customers







## Strong balance sheet

- Debt of \$83 million, principal payments of \$10 million in 2011, matures in 2013
- Cash of \$61 million
- \$130 million available on revolver

## Strong cash flow

- Working capital to annual net sales of 19% for 2010 from 23% in 2009
- Inventory on hand reduced by 16 days (21%) in 2010

Note: As of 10/1/2010





|   | Thr | ee Months En  | ded Dec | ember 31,     | Change |            |                  |
|---|-----|---------------|---------|---------------|--------|------------|------------------|
|   |     | 2010          |         | 2009          |        | S          | %                |
| Orders                                  | \$  | 133.6         | s       | 101.6         | s      | 32.0       | 31.5 %           |
| Sales                                   | \$  | 166.7         | s       | 131.0         | \$     | 35.7       | 27.2 %           |
| Gross Profit<br>% of Sales              | s   | 59.6<br>35.7% | s       | 47.0<br>35.9% | S      | 12.6       | 26.8 %           |
| SG&A Expenses<br>R&D Expense            | \$  | 31.6<br>1.5   | \$      | 27.0<br>1.3   | \$     | 4.6<br>0.2 | 17.0 %<br>15.4 % |
| Operating Expenses % of Sales           | \$  | 33.1<br>19.9% | s       | 28.3<br>21.6% | \$     | 4.8        | 17.0 %           |
| Adjusted Operating Income<br>% of Sales | s   | 26.5<br>15.9% | s       | 18.7<br>14.2% | s      | 7.8        | 42.0 %           |
| Adjusted EBITDA<br>% of Sales           | s   | 31.4<br>18.8% | s       | 22.5<br>17.2% | s      | 8.9        | 39.6 %           |
| Adjusted Net Income<br>% of Sales       | s   | 16.9<br>10.2% | s       | 11.5<br>8.8%  | s      | 5.4        | 47.1 %           |
| Adjusted Net Income Per Share           | s   | 0.39          | s       | 0.26          | s      | 0.13       | 50.0 %           |

Refer to Appendix for Non-GAAP reconciliation and footnotes.

Note: Dollars in millions.





|   | Year Ended I |                | Decembe | r 31,          |    | Change     |                |
|---|--------------|----------------|---------|----------------|----|------------|----------------|
|   |              | 2010           |         | 2009           | =  | S          | %              |
| Orders                                  | s            | 532.8          | s       | 462.4          | s  | 70.4       | 15.2 %         |
| Sales                                   | s            | 542.0          | s       | 525.0          | s  | 17.0       | 3.2 %          |
| Gross Profit<br>% of Sales              | s            | 191.4<br>35.3% | \$      | 185.8<br>35.4% | s  | 5.6        | 3.0 %          |
| SG&A Expense<br>R&D Expense             | s            | 119.4<br>6.2   | \$      | 112.5<br>5.9   | s  | 6.9<br>0.3 | 6.1 %<br>5.1 % |
| Operating Expenses<br>% of Sales        | s            | 125.6<br>23.2% | s       | 118.4<br>22.6% | S  | 7.2        | 6.1 %          |
| Adjusted Operating Income<br>% of Sales | s            | 65.8<br>12.1%  | s       | 67.4<br>12.8%  | s  | (1.6)      | (2.3)%         |
| Adusted EBITDA<br>% of Sales            | s            | 81.9<br>15.1%  | s       | 81.8<br>15.6%  | \$ | 0.1        | 0.1 %          |
| Adjusted Net Income<br>% of Sales       | s            | 40.2<br>7.4%   | s       | 40.9<br>7.8%   | s  | (0.7)      | (1.7)%         |
| Adjusted Net Income Per Share           | s            | 0.92           | s       | 0.94           | s  | (0.02)     | (2.1)%         |

Refer to Appendix for Non-GAAP reconciliation and footnotes.

Note: Dollars in millions, except per share data





|  |          | Year ended | December 31, |        |  |
|--|----------|------------|--------------|--------|--|
|  |          | 2010       |              | 2009   |  |
| Net income                                     | s        | 16.2       | s            | 23.8   |  |
| Non-cash expenses                              |          | 19.7       |              | 21.0   |  |
| Changes in working capital                     |          | 27.3       |              | 6.1    |  |
| Other  |          | (1.3)      |              | (12.2) |  |
| <b>Total Operating Activities</b>              |          | 61.9       |              | 38.7   |  |
| Purchases of fixed assets                      |          | (12.5)     |              | (11.0) |  |
| Acquisitions, net of cash acquired             |          | (28.0)     |              | (1.7)  |  |
| Other  |          | 0.1        |              | 0.2    |  |
| Total Investing Activities                     |          | (40.4)     |              | (12.5) |  |
| Repayments of borrowings                       |          | (14.3)     |              | (5.0)  |  |
| Proceeds from borrowings                       |          | 5.5        |              | -      |  |
| Other  |          | 0.7        |              | (0.4)  |  |
| Total Financing Activities                     |          | (8.1)      |              | (5.4)  |  |
| Effect of exchange rates on cash               |          | (2.9)      |              | 0.4    |  |
| Increase in cash and cash equivalents          |          | 10.5       |              | 21.2   |  |
| Cash and cash equivalents, beginning of period |          | 50.0       |              | 28.8   |  |
| Cash and cash equivalents, end of period       | <u>s</u> | 60.5       | <u>s</u>     | 50.0   |  |

Note: Dollars in millions.



| Revenue Range                     |                               |         |    |      |            |  |  |
|-----------------------------------|-------------------------------|---------|----|------|------------|--|--|
| 2011 Organic growth (1)           | 2011 Organic growth (1) 2% To |         |    |      | 4%         |  |  |
| 2011 Total (2)                    | \$570 n                       | nillion | То | \$58 | 30 million |  |  |
| E                                 | PS Rang                       | e       |    |      |            |  |  |
| 2011 Net income per share (2)     | 2011 Net income per share (2) |         | 1  | То   | \$0.90     |  |  |
| 2011 Adjusted net income per shar | e <sup>(3)</sup>              | \$1.00  | 1  | То   | \$1.10     |  |  |

| Assumptions                          |             |  |  |  |  |  |
|--------------------------------------|-------------|--|--|--|--|--|
| Asbestos coverage litigation         | \$6 million |  |  |  |  |  |
| Asbestos liability and defense costs | \$5 million |  |  |  |  |  |
| Restructuring costs                  | \$2 million |  |  |  |  |  |
| Euro                                 | \$1.35      |  |  |  |  |  |
| Tax rate                             | 32%         |  |  |  |  |  |
| Interest expense                     | \$6 million |  |  |  |  |  |
| Outstanding shares                   | 44 million  |  |  |  |  |  |

- (1) Excludes impact of acquisitions and foreign exchange rate fluctuations
- (2) Excludes Rosscor's post-acquisition operations
- (3) Excludes impact of asbestos coverage litigation, asbestos liability and defense costs, and restructuring and other related charges

Typically, a 5 cent change in the Euro is expected to result in a 1 cent change in annual EPS assuming all other currencies remain constant.

(See Appendix for Non-GAAP reconciliation)



Note: Guidance as of 2/15/11



## **Appendix**





Colfax has provided financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are adjusted net income, adjusted net income per share, adjusted operating income, earnings before interest, taxes depreciation and amortization (EBITDA), adjusted EBITDA, organic sales growth (decline) and organic order growth (decline). Adjusted net income, adjusted net income per share, adjusted operating income and adjusted EBITDA exclude asbestos liability and defense costs, asbestos coverage litigation expenses, and restructuring and other related charges to the extent they impact the periods presented. Adjusted net income, adjusted net income per share and projected adjusted net income per share present income taxes at an effective tax rate of 32%. Projected adjusted net income per share excludes estimated restructuring and other related charges, asbestos coverage litigation expenses and asbestos liability and defense costs. Organic sales growth (decline) and organic order growth (decline) exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of legacy asbestos issues and items outside the control of its operating management team.

Sales and order information by end market are estimates. We periodically update our customer groupings in order to refine these estimates.





|   |   | Three Months Ended December 31, |    |         | Year Ended December 31, |        |   |         |
|---|---|---------------------------------|----|---------|-------------------------|--------|---|---------|
|   |   | 2010                            |    | 2009    |                         | 2010   |   | 2009    |
| EBITDA  |   |                                 |    |         |                         |        |   |         |
| Net income                                    | S | 8,650                           | S  | 6,726   | S                       | 16,215 | S | 23,797  |
| Interest expense                              |   | 1,609                           |    | 1,746   |                         | 6,684  |   | 7,212   |
| Provision for income taxes                    |   | 9,296                           |    | 884     |                         | 11,473 |   | 8,621   |
| Depreciation and amortization                 |   | 4,888                           |    | 3,834   |                         | 16,130 |   | 14,426  |
| EBITDA  | s | 24,443                          | \$ | 13,190  | s                       | 50,502 | s | 54,056  |
| EBITDA margin                                 |   | 14.7%                           |    | 10.1%   |                         | 9.3%   |   | 10.3%   |
| Adjusted EBITDA                               |   |                                 |    |         |                         |        |   |         |
| Net income                                    | S | 8,650                           | S  | 6,726   | S                       | 16,215 | S | 23,797  |
| Interest expense                              |   | 1,609                           |    | 1,746   |                         | 6,684  |   | 7,212   |
| Provision for income taxes                    |   | 9,296                           |    | 884     |                         | 11,473 |   | 8,621   |
| Depreciation and amortization                 |   | 4,888                           |    | 3,834   |                         | 16,130 |   | 14,426  |
| Restructuring and other related charges       |   | 808                             |    | 7,420   |                         | 10,323 |   | 18,175  |
| Asbestos liability and defense costs (income) |   | 3,697                           |    | (1,017) |                         | 7,876  |   | (2,193) |
| Asbestos coverage litigation expenses         |   | 2,443                           |    | 2,904   |                         | 13,206 |   | 11,742  |
| Adjusted EBITDA                               | s | 31,391                          | s  | 22,497  | s                       | 81,907 | s | 81,780  |
| Adjusted EBITDA margin                        |   | 18.8%                           |    | 17.2%   |                         | 15.1%  |   | 15.6%   |

Note: Dollars in thousands





|  |          | Three Months Ended December 31, |          |                                      | _        | Year Ended December 31,              |          |   |  |
|--|----------|---------------------------------|----------|--------------------------------------|----------|--------------------------------------|----------|---|--|
|  | _        | 2010                            |          | 2009                                 |          | 2010                                 | _        | 2009                                    |  |
| Adjusted Net Income and Adjusted Earnings per Share<br>Net income  | s        | 8,650                           | s        | 6,726                                | s        | 16,215                               | s        | 23,797                                  |  |
| Restructuring and other related charges<br>Asbestos liability and defense costs (income)<br>Asbestos coverage litigation expenses<br>Tax adjustment to effective rate of 32% | _        | 808<br>3,697<br>2,443<br>1,330  |          | 7,420<br>(1,017)<br>2,904<br>(4,529) |          | 10,323<br>7,876<br>13,206<br>(7,437) |          | 18,175<br>(2,193)<br>11,742<br>(10,624) |  |
| Adjusted net income Adjusted net income margin   | <u>s</u> | 16,928<br>10.2%                 | <u>s</u> | 11,504<br>8.8%                       | <u>s</u> | 40,183<br>7.4%                       | <u>s</u> | 40,897<br>7.8%                          |  |
| Weighted average shares outstanding - diluted<br>Adjusted net income per share   | s        | 43,876,791<br>0.39              | s        | 43,449,493<br>0.26                   | s        | 43,667,225<br>0.92                   | s        | 43,325,704<br>0.94                      |  |
| Net income per share—diluted<br>in accordance with GAAP  | s        | 0.20                            | s        | 0.15                                 | s        | 0.37                                 | s        | 0.55                                    |  |
| Adjusted Operating Income<br>Operating income  | s        | 19,555                          | s        | 9,356                                | s        | 34,372                               | s        | 39,630                                  |  |
| Restructuring and other related charges<br>Asbestos liability and defense costs (income)<br>Asbestos coverage litigation expenses  | _        | 808<br>3,697<br>2,443           |          | 7,420<br>(1,017)<br>2,904            |          | 10,323<br>7,876<br>13,206            |          | 18,175<br>(2,193)<br>11,742             |  |
| Adjusted operating income<br>Adjusted operating income margin  | <u>s</u> | 26,503<br>15.9%                 | <u>s</u> | 18,663<br>14.2%                      | \$       | 65,777<br>12.1%                      | <u>s</u> | 67,354<br>12.8%                         |  |

Note: Dollars in thousands, except share data.





|                                      | Sales |       |        | Orders   |        |  |  |
|--------------------------------------|-------|-------|--------|----------|--------|--|--|
|                                      |       | S     | %      | S        | %      |  |  |
| Three Months Ended December 31, 2009 | s     | 131.0 |        | \$ 101.6 |        |  |  |
| Components of Change:                |       |       |        |          |        |  |  |
| Existing Businesses                  |       | 36.0  | 27.4 % | 35.0     | 34.4 % |  |  |
| Acquisitions                         |       | 5.4   | 4.1 %  | 1.3      | 1.3 %  |  |  |
| Foreign Currency Translation         | _     | (5.7) | (4.3)% | (4.3)    | (4.2)% |  |  |
| Total                                |       | 35.7  | 27.2 % | 32.0     | 31.5 % |  |  |
| Three Months Ended December 31, 2010 | s     | 166.7 |        | S 133.6  |        |  |  |

|                              | Sales |       |        | Orders |       |        | Backlog at Period End |       |        |  |
|------------------------------|-------|-------|--------|--------|-------|--------|-----------------------|-------|--------|--|
|                              |       | S     | %      | =      | S     | %      | =                     | S     | %      |  |
| Year ended December 31, 2009 | s     | 525.0 |        | s      | 462.4 |        | s                     | 290.9 |        |  |
| Components of Change:        |       |       |        |        |       |        |                       |       |        |  |
| Existing Businesses          |       | 16.1  | 3.1 %  |        | 71.1  | 15.4 % |                       | (6.6) | (2.3)% |  |
| Acquisitions                 |       | 10.0  | 1.9 %  |        | 6.1   | 1.3 %  |                       | 38.7  | 13.3 % |  |
| Foreign Currency Translation |       | (9.1) | (1.7)% | _      | (6.8) | (1.5)% |                       | (9.5) | (3.3)% |  |
| Total                        | _     | 17.0  | 3.2 %  | _      | 70.4  | 15.2 % |                       | 22.6  | 7.8 %  |  |
| Year ended December 31, 2010 | s     | 542.0 |        | s      | 532.8 |        | s                     | 313.5 |        |  |





|   | EPS Range |      |   |      |  |  |
|---|-----------|------|---|------|--|--|
| Projected net income per share - fully diluted          | s         | 0.80 | s | 0.90 |  |  |
| Restructuring and other related charges                 |           | 0.03 |   | 0.03 |  |  |
| Asbestos coverage litigation                            |           | 0.09 |   | 0.09 |  |  |
| Asbestos liability and defense costs                    | _         | 0.08 | _ | 0.08 |  |  |
| Projected adjusted net income per share - fully diluted | \$        | 1.00 | S | 1.10 |  |  |

