

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K
CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **March 12, 2019**

Colfax Corporation

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-34045
(Commission
File Number)

54-1887631
(I.R.S. Employer
Identification No.)

420 National Business Parkway, 5th Floor
Annapolis Junction, MD 20701
(Address of Principal Executive Offices) (Zip Code)

(301) 323-9000
(Registrant's telephone number, including area code)

Not applicable
(Former name or former address, if changed since last report)

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 7.01 Regulation FD Disclosure.

On March 12, 2019, Colfax Corporation (the "Company") is holding a conference call at 8:00am Eastern to discuss the 2019 outlook. Slides for the 2019 outlook as well as other supplemental information to be referenced on the call are attached to this report as Exhibit 99.1. The call will be open to the public through +1-877-303-7908 (U.S. callers) and +1-678-373-0875 (international callers) and referencing the conference ID number 4585408, or through webcast via Colfax's website www.colfaxcorp.com under the "Investors" section.

These materials are also available on the Company's website and link to a replay of the call will be available on the Company website under the "Investors" section later today.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

99.1 Management's presentation on March 12, 2019, regarding Colfax Corporation's financial outlook for 2019.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Colfax Corporation

Date: March 12, 2019

By: /s/ Christopher M. Hix

Name: Christopher M. Hix

Title: Senior Vice President, Finance,
Chief Financial Officer and Treasurer

EXHIBIT INDEX

[99.1 Management's presentation on March 12, 2019, regarding Colfax Corporation's financial outlook for 2019.](#)

The logo for COLFAX is displayed in a bold, black, sans-serif font. The letters are closely spaced, and the 'X' has a distinctive design with a diagonal slash. The logo is set against a light gray rectangular background that is positioned on the left side of the slide, overlapping the blue background.

2019 Outlook

March 12, 2019

Forward-Looking Statements, Non-GAAP Measures

The following information may contain forward-looking statements, including forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current fact, including those related to DJO. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to, the effects of the DJO transaction on Colfax and DJO operations and the factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2018 Annual Report on Form 10-K under the caption "Risk Factors." In addition, these statements are based on a number of assumptions that are subject to change. This presentation speaks only as of the date hereof. Colfax disclaims any duty to update the information herein.

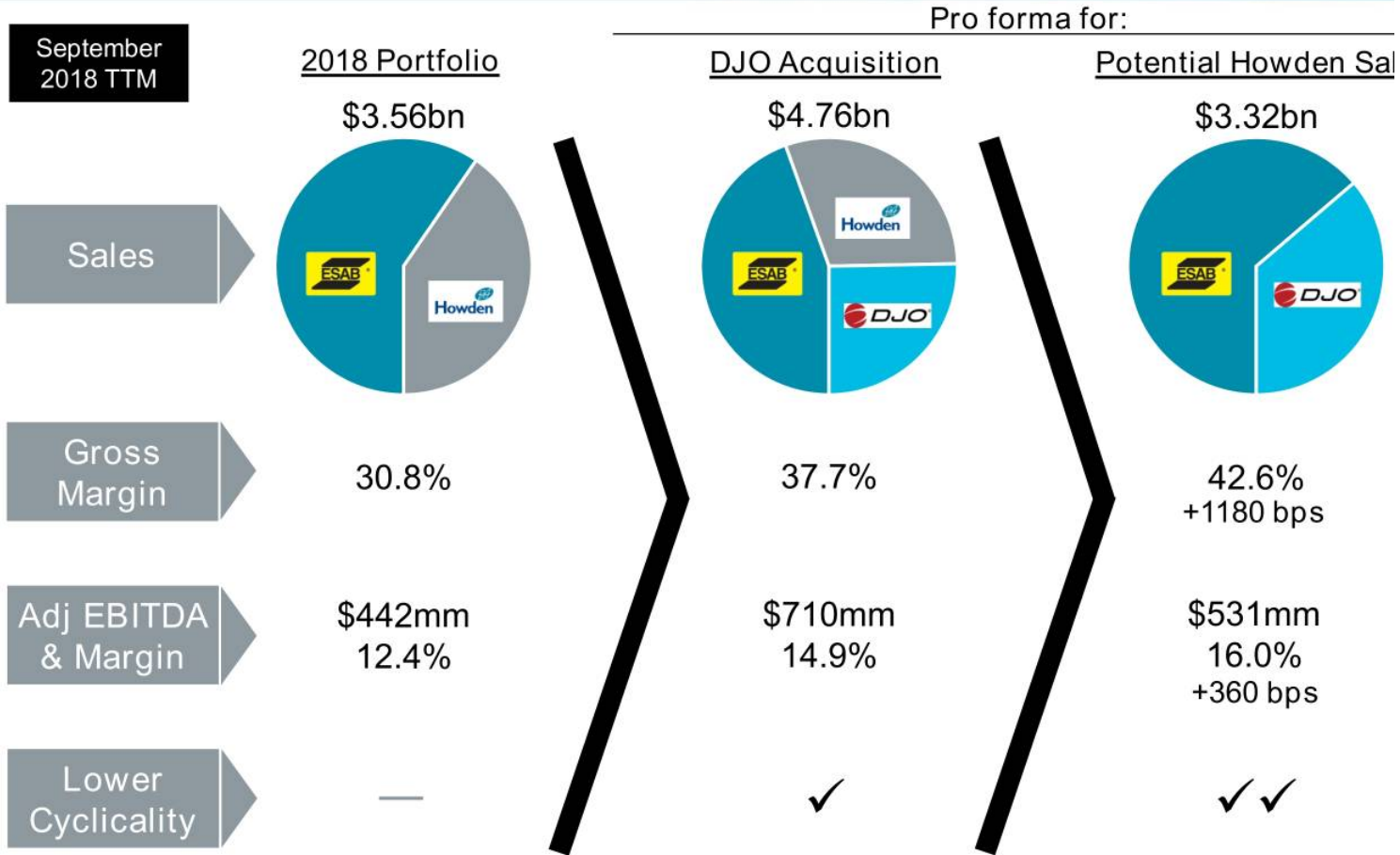
Colfax has provided in this presentation financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are adjusted net income, adjusted net income per share, adjusted EBITD, adjusted EBITA, and core or organic sales growth (decline). Adjusted net income, adjusted net income per share, adjusted EBITDA and adjusted EBITA exclude restructuring charges and other related items, goodwill and intangible asset impairment charges, inventory step-up charges, and portfolio transformation costs, to the extent they impact the periods presented. Adjusted net income and adjusted net income per share also exclude the impact of acquisition related amortization, pension settlement (gain) loss, and gain or loss on short term investments, to the extent they impact the periods presented. Core or organic sales growth (decline) excludes the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax management in comparing its operating performance over time because certain items may obscure underlying business trends and make comparisons of long term performance difficult, as they are of a nature and/or size that occur with inconsistent frequency or relate to discrete restructuring plans that are fundamentally different from the ongoing productivity improvements of the Company. Colfax management also believes that presenting these measures allows investors to view its performance using the same measures that the Company uses in evaluating its financial and business performance and trends.

DJO Acquisition Completed

- Significant improvement in Colfax portfolio
 - Higher margins, lower cyclicality
- Integration well underway, DJO team energized
 - CBS training and resourcing launched pre-close
- Re-igniting longer-term growth potential of the business
 - Increasing new product and workflow investments
 - Building acquisition funnel
- Focus on completing transformation, converting to continuous improvement
 - Steady margin improvement path

Well-positioned for long-term value creation

Improving Portfolio Quality



Creating a higher margin, higher growth, less cyclical portfolio

DJO Strategic Rationale & Financial Goals

Colfax New Platform Criteria		DJO a Clear Fit	DJO Performance Goals	
Attractive end-markets		<ul style="list-style-type: none"> ✓ Steady growth and beneficial secular trends ✓ Low cyclicality and volatility 	Ramp to 4-5% annual growth	Improve a EBITDA margins > bps per ye
Market leadership		<ul style="list-style-type: none"> ✓ #1 in Bracing and Rehab ✓ Leading positions across the continuum of orthopedic care 		
Improve margin structure		<ul style="list-style-type: none"> ✓ >55% gross margins ✓ >20% Adj EBITDA margins 	Increase unlevered FCF to \$200+ million p.a. by year 3	Target Colfax 10% ROIC by year 5
Acquisition and innovation headroom		<ul style="list-style-type: none"> ✓ New product launches and expanded technology-driven healthcare product line 		
Many levers for sales, profit and cash flow growth				

Integration Update

- DJO team, led by Brady Shirley, energized to join Colfax
- Quickly connecting DJO into Colfax processes
- CBS training underway, cascading through business
- Working together to bring extra support to highest priorities
- Standard work 100-day review to lock-in longer-term value drivers

Thoughtful focus and pacing

COLF

DJO 2019 Plan

- Improve to LSD growth
 - Continue Reconstructive share gain
 - Return Prevention & Rehabilitation to growth
 - Improve reimbursement process
- Complete operational transformation
 - Stabilize Prevention & Rehabilitation supply chain
 - Drive procurement and value engineering
 - Leverage enterprise efficiencies with Colfax
- Invest for future MSD growth
 - New product pipelines
 - Reconstructive conversions
 - Scalable infrastructure

DJO 2019
12-Month
Plan

1-3%
Core growth

\$285-295m
aEBITDA

Build momentum, invest for the future

COLF

2019 Outlook Update

	FabTech (12 months)	A&GH (12 months)	MedTech (10 months)	MedTech (12 months)
Adj. OP margins	12.25-12.75%	11-12%	11-12%	11-12%
Acquisition amortization	~\$35mm	~\$28mm	~\$65mm	~\$78mm
Inventory step-up	-	-	~\$20mm	~\$20mm
Adj. EBITA margins	13.5-14.5%	13-14%	19-20%	18-19%
Depreciation & other amort.	~\$50mm	~\$27mm	~\$50mm	~\$60mm
Adj. EBITDA margins	15.5-16.5%	14.5-15.5%	23.5-24.5%	23-24%
Cost reductions	~\$20mm	~\$25mm	~\$13mm	~\$15mm
Restructuring costs	~\$25mm	~\$20mm	~\$20mm	~\$25mm
Interest expense			\$190-200mm	
Tax rate			~22%	
NCI			~ \$15mm	
Share count (assumes share price > \$25.00)			~138mm	
Cap-ex			~\$120mm	
Free cash flow (cash from ops less cap-ex)			\$190-210mm	
DJO 10-month quarterly sales profile			~12%, 25-26%, 24-25%, 26-27%	

Adjusted EPS of \$2.55-2.65, year-year growth of 10% or more



APPENDIX

DJO: Market Leader

Prevention & Rehabilitation (\$4bn market; 3-4% growth)

74% of DJO revenues

BRACING: Rigid and soft bracing for use in both functional and acute settings



#1
GLOBALLY

Competitors

- Breg
- Ossur
- DeRoyal

REHABILITATION: Musculoskeletal, neurological and soft tissue treatment products



#1
GLOBALLY

- Dynatroni
- Kinetec
- Whitehall

FOOTCARE: Diabetic footwear, custom orthotics and compression hosiery



#1
IN U.S.

- APEX
- OrthoFee
- Anodyne

Reconstructive (\$17bn market; 3-4% growth)

26% of DJO revenues

SURGICAL IMPLANTS: Launched new reverse shoulder in U.S. which is now the leading product worldwide in its class



A Leading
Innovator

- Zimmer B
- Stryker
- DePuy Sy

BONE GROWTH STIMULATION: Products for spine fusions and fractures; powered by a proprietary continuous magnetic field ("CMF") technology



Top 3
GLOBALLY

- Orthofix
- Bioventus
- Zimmer B

2019 Outlook Update Provided on February 13th

- First quarter is progressing in-line with expectations
- Re-affirming 2019 guidance for legacy businesses communicated on the December Outlook Call

Fab Tech

- Sales growth Total 7-9%; core MSD; acq. MSD; FX (LSD)
- Quarterly sales profile 23-24%, 25-26%, 24-25%, 25-26%
- Adj. OP Margins Grow from mid-11s to 12.25-12.75%
- D&A ~\$85 million
- Restructuring benefits ~\$20 million
- Restructuring costs ~\$25 million

A & GH

- Orders growth Total 3-7%; core M-HSD; acq LSD; FX (LSD)
- Sales growth Total (1)-1%; core Flat +/-; acq LSD; FX (LSD)
- Quarterly sales profile 21-22%, 23-24%, 25-26%, 28-30%
- Adj. OP Margins Grow from low-9s (>10% 2H) to 11.0-12.0%
- D&A ~\$55 million
- Restructuring benefits ~\$25 million
- Restructuring costs ~\$20 million

Current Portfolio Segment EBITDA

(Unaudited)

TTM as of September 28, 2018	Air & Gas Handling		Fabrication Technology		Corporate	Consolidated	
Adjusted EBITDA							
Net sales	\$ 1,437.3		\$ 2,118.4		\$ -	\$ 3,555.7	
Operating income	\$ (103.7)		\$ 220.6		\$ (57.9)	\$ 59.0	
Restructuring and other related charges	64.1		21.9		0.0	86.0	
Goodwill and intangible asset impairment charge	152.7		-		-	152.7	
Adjusted operating income	113.1		242.5		(57.9)	297.7	
Depreciation & amortization	64.5		73.9		1.4	139.8	
Inventory Step-up	1.9		2.1		-	4.0	
Adjusted EBITDA	179.5	12.5%	318.5	15.0%	(56.5)	441.5	12.5%
Pro-forma effects of recent acquisitions (1)	10.5		21.2		-	31.7	
Proforma Adjusted EBITDA	190.0	13.2%	339.7	16.0%	(56.5)	473.2	13.2%
Stock Compensation (2)	3.8		5.2		15.4	24.4	
Future Cost Savings (3)	23.9		12.4		-	36.3	
Leverageable adjusted EBITDA	217.7	15.1%	357.3	16.9%	(41.1)	533.9	15.1%

(1) Pro forma adjustment includes twelve months of ownership for recent acquisitions

(2) Add-back of non-cash stock based compensation

(3) Future cost savings related to initiated restructuring initiatives

12 Note: In millions. Some periods may not foot due to rounding.

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DJO Historical EBITDA

(Unaudited)

	Year Ended December 31,					TTM September 29,
	2013	2014	2015	2016	2017	2018
Adjusted EBITDA						
Net Sales	\$ 1,020.8	\$ 1,087.5	\$ 1,113.6	\$ 1,155.3	\$ 1,186.2	\$ 1,203.1
Net income attributable to DJO Global	\$ (203.4)	\$ (90.5)	\$ (340.9)	\$ (286.3)	\$ (35.9)	\$ (10.0)
Discontinued operations	13.1	(21.7)	157.6	(1.1)	(0.3)	(0.1)
Interest expense, net	177.5	174.3	172.3	170.1	174.2	181.1
Income tax provision (benefit)	17.5	(4.7)	12.3	(6.9)	(60.7)	(55.1)
Depreciation and amortization	118.9	119.2	117.5	117.9	111.3	107.1
Impairment of goodwill	49.6	-	-	160.0	-	-
Inventory adjustments	-	-	-	18.0	-	-
Loss on disposal of assets, net	0.5	(0.8)	0.8	0.9	1.4	0.1
Restructuring and reorganization (1)	11.8	28.4	12.8	16.8	58.8	41.1
Acquisition integration	1.9	0.3	8.6	10.4	2.1	2.1
Blackstone monitoring fee	7.0	7.0	7.0	7.0	6.2	1.1
Loss on modification and extinguishment of debt	1.1	0.9	68.5	-	-	-
Other add-backs, diligence and reporting adjustments	5.7	4.8	4.5	14.4	(0.2)	(9.1)
Adjusted EBITDA	201.2	217.2	221.0	221.2	256.9	268.1
% margin	19.7%	20.0%	19.8%	19.1%	21.7%	22.5%
Future cost savings (2)	-	-	9.1	9.6	25.5	20.0
Stock compensation expense (3)	2.2	1.9	1.8	3.2	3.7	4.1
Leverageable Adjusted EBITDA	\$ 203.4	\$ 219.1	\$ 231.9	\$ 234.0	\$ 286.1	\$ 293.1
% margin	19.9%	20.1%	20.8%	20.3%	24.1%	24.4%

(1) Consists of costs related to the company's business transformation projects to improve the company's operational profitability and liquidity

(2) Future cost savings related to restructuring initiatives

(3) Add-back of non-cash stock based compensation

Note: In millions

COLF

Non-GAAP Reconciliation

	Year Ended December 31, 2018
Adjusted Net Income and Adjusted Net Income Per Share	
Net income from continuing operations attributable to Colfax Corporation ⁽¹⁾	\$ 168.5
Restructuring and other related charges- pretax	77.7
Pension settlement (gain) loss – pretax	(0.0)
Acquisition-related amortization and other non-cash charges- pretax ⁽²⁾	81.8
Portfolio Transformation costs ⁽³⁾	6.6
Loss on short term investments-pretax	10.1
Tax adjustment ⁽⁴⁾	(65.4)
Adjusted net income from continuing operations	<u>\$ 279.3</u>
Adjusted net income per share continuing operations	\$ 2.31
Net income (loss) per share- diluted from continuing operations (GAAP)	\$ 1.40

(1) Net income from continuing operations attributable to Colfax Corporation is calculated using Net income from continuing operations less the income attributable to noncontrolling interest, net of taxes.

(2) Includes amortization of acquired intangibles and inventory step up.

(3) Includes acquisition related expenses related to the upcoming DJO purchase and costs associated with the Strategic Review of Air & Gas Handling business.

(4) The effective tax rate used to calculate adjusted net income and adjusted net income per share for the year ended December 31, 2018 is 18.2%.

Historical Information

(Unaudited)

	Three Months Ended March 30, 2018								Three Months Ended June 29, 2018												
	Air and Gas Handling		Fabrication Technology		Corporate and Other	Total Colfax Corporation		Air and Gas Handling		Fabrication Technology		Corporate and Other	Total Colfax Corporation								
Net sales	\$	347.7	\$	533.3	\$	—	\$	880.9	\$	364.4	\$	560.9	\$	—	\$	925.3					
Operating income (loss)		17.9	5.1%	61.7	11.6%	(17.4)	62.2	7.1%	20.3	5.6%	60.5	10.8%	(15.1)	45.4	6.1%	(15.1)					
Acquisition related amortization		10.1	2.9%	9.2	1.7%	—	19.3	2.2%	9.7	2.7%	8.7	1.6%	—	—	—	—					
Inventory step-up		0.3	0.1%	1.1	0.2%	—	1.4	0.2%	0.5	0.1%	0.4	0.1%	—	—	—	—					
Restructuring and other related charges		5.5	1.6%	2.4	0.5%	0.0	7.9	0.9%	6.4	1.8%	10.6	1.9%	—	—	—	—					
Goodwill and intangible asset impairment charge		—	—	—	—	—	—	—	—	—	—	—	—	—	—	—					
Portfolio Transformation costs		—	—	—	—	—	—	—	—	—	—	—	—	—	—	—					
Adjusted EBITA	\$	33.8	9.7%	\$	74.4	14.0%	\$	(17.4)	\$	90.8	10.3%	\$	36.9	10.1%	\$	80.3	14.3%	\$	(15.1)	\$	110.2
	Three Months Ended September 28, 2018								Three Months Ended December 31, 2018												
	Air and Gas Handling		Fabrication Technology		Corporate and Other	Total Colfax Corporation		Air and Gas Handling		Fabrication Technology		Corporate and Other	Total Colfax Corporation								
Net sales	\$	351.4	\$	524.0	\$	—	\$	875.4	\$	410.3	\$	574.9	\$	—	\$	985.2					
Operating income (loss)		25.1	7.2%	49.0	9.3%	(13.9)	60.2	6.9%	22.1	5.4%	49.6	8.6%	(22.8)	26.8	4.7%	(22.8)					
Acquisition related amortization		9.5	2.7%	8.3	1.6%	0.0	17.8	2.0%	11.0	2.7%	10.1	1.8%	0.0	—	—	—					
Inventory step-up		0.5	0.1%	0.3	0.1%	—	0.8	0.1%	0.1	0.0%	1.9	0.3%	—	—	—	—					
Restructuring and other related charges		9.3	2.6%	6.7	1.3%	—	15.9	1.8%	27.5	6.7%	9.4	1.6%	—	—	—	—					
Goodwill and intangible asset impairment charge		—	—	—	—	—	—	—	—	—	—	—	—	—	—	—					
Portfolio Transformation costs		—	—	—	—	—	—	—	—	—	—	—	6.6	—	—	—					
Adjusted EBITA	\$	44.3	12.6%	\$	64.3	12.3%	\$	(13.9)	\$	94.7	10.8%	\$	60.7	14.8%	\$	71.0	12.4%	\$	(16.3)	\$	110.2

15 Note: In millions. Some periods may not foot due to rounding.

COLF

Historical Information

(Unaudited)

Three Months Ended March 31, 2017

Three Months Ended June 30, 2017

	Three Months Ended March 31, 2017				Three Months Ended June 30, 2017																
	Air and Gas Handling		Fabrication Technology		Corporate and Other	Total Colfax Corporation		Air and Gas Handling		Fabrication Technology		Corporate and Other	Total Colfax Corporation								
Net sales	\$	273.6	\$	460.1	\$	—	\$	733.6	\$	353.2	\$	494.8	\$	—	\$	848.0					
Operating income (loss)		20.8	7.6%	52.9	11.5%	(13.5)	60.2	8.2%	31.5	8.9%	53.0	10.7%	(14.3)	(11.4)	12.1	(11.4)					
Acquisition related amortization		5.8	2.1%	7.5	1.6%	—	13.3	1.8%	5.9	1.7%	7.7	1.6%	—	—	—	—					
Inventory step-up		—		0.1	0.0%	—	0.1	0.0%	—		0.1	0.0%	—	—	—	—					
Restructuring and other related charges		2.0	0.7%	2.7	0.6%	—	4.8	0.7%	3.2	0.9%	7.9	1.6%	—	—	—	—					
Goodwill and intangible asset impairment charge		—		—		—	—		—		—		—	—	—	—					
Portfolio Transformation costs		—		—		—	—		—		—		—	—	—	—					
Adjusted EBITA	\$	28.6	10.5%	\$	63.2	13.7%	\$	(13.5)	\$	78.4	10.7%	\$	40.6	11.5%	\$	68.6	13.9%	\$	(14.3)	\$	12.1

Three Months Ended September 29, 2017

Three Months Ended December 31, 2017

	Three Months Ended September 29, 2017				Three Months Ended December 31, 2017																
	Air and Gas Handling		Fabrication Technology		Corporate and Other	Total Colfax Corporation		Air and Gas Handling		Fabrication Technology		Corporate and Other	Total Colfax Corporation								
Net sales	\$	362.3	\$	482.2	\$	—	\$	844.5	\$	373.9	\$	500.2	\$	—	\$	874.1					
Operating income (loss)		36.2	10.0%	53.0	11.0%	(14.4)	74.8	8.9%	(167.0)	(44.7)%	49.4	9.9%	(11.4)	(11.4)	12.1	(11.4)					
Acquisition related amortization		6.1	1.7%	8.0	1.7%	—	14.1	1.7%	9.8	2.6%	8.0	1.6%	—	—	—	—					
Inventory step-up		—		0.2	0.0%	—	0.2	0.0%	0.7	0.2%	0.3	0.1%	—	—	—	—					
Restructuring and other related charges		4.1	1.1%	3.2	0.7%	—	7.3	0.9%	42.9	11.5%	2.3	0.5%	—	—	—	—					
Goodwill and intangible asset impairment charge		—		—		—	—		152.7	40.8%	—		—	—	—	—					
Portfolio Transformation costs		—		—		—	—		—		—		—	—	—	—					
Adjusted EBITA	\$	46.3	12.8%	\$	64.5	13.4%	\$	(14.4)	\$	96.4	11.4%	\$	39.1	10.5%	\$	59.9	12.0%	\$	(11.4)	\$	12.1

16 Note: In millions. Some periods may not foot due to rounding.

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