# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 14, 2022

# Colfax Corporation (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

001-34045 (Commission File Number)

54-1887631 (I.R.S. Employer Identification No.)

2711 Centerville Road, Suite 400 Wilmington, DE 19808 (Address of principal executive offices) (Zip Code)

(302) 252-9160 (Registrant's telephone number, including area code)

Not applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the

10110	wing provisions (see General Instruction A.2. below):								
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)								
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)								
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))								
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))								
Securities registered pursuant to Section 12(b) of the Act:									
Title of each class									
		Trading Symbol(s)	Name of each exchange on which registered						
_	Title of each class Common Stock, par value \$0.001 per share								
Indi		Symbol(s)  CFX  ng growth company as defined in Rule 40	on which registered New York Stock Exchange						
Indi chap	Common Stock, par value \$0.001 per share cate by check mark whether the registrant is an emergi	Symbol(s)  CFX  ng growth company as defined in Rule 40	on which registered New York Stock Exchange						

### Item 7.01 Regulation FD Disclosure.

On March 14, 2022, Colfax Corporation (the "Company") plans to hold virtual investor meetings for the Company and ESAB Corporation ("ESAB") in connection with the Company's previously announced separation of its existing fabrication technology business, which will operate as ESAB, into an independent, publicly traded company (the "Separation"). Following the Separation, the Company will change its name to Enovis Corporation and continue to operate the Company's specialty medical technology business. Copies of the investor presentations to be used in connection with these meetings are furnished hereto as Exhibit 99.1 and Exhibit 99.2, and will be available on the investor relations section of the Company's website.

The information furnished under this Item 7.01, including Exhibit 99.1 and Exhibit 99.2, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, or the Exchange Act, except as set forth by specific reference in such filing.

### Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

Exhibit	
No.	Description

99.1 <u>Colfax Corporation (Enovis) Investor Presentation, dated March 14, 2022</u>

99.2 ESAB Corporation Investor Presentation, dated March 14, 2022

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

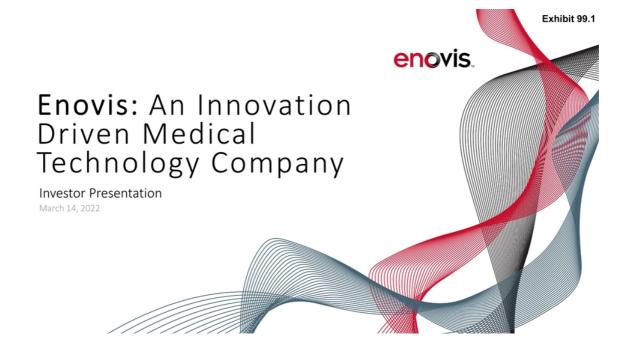
# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 14, 2022

# COLFAX CORPORATION

By: /s/ Christopher M. Hix
Name: Christopher M. Hix
Title: Executive Vice President, Finance,
Chief Financial Officer



# Forward Looking Statement and Non-GAAP Disclaimer

### Forward-Looking Statements

Forward-Looking Statements

This document includes forward-looking statements, including forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning financially share, goals, objectives, outlook, especiations and intentions, including the Separation, and the timing, method and anticipated benefits of the Separation and other statements that are not historical or current fact. Forward-looking statements are based on Enrow's current expectations and innoher risks and uncertainties that could cause actual results from those expressed or implied in such forward-looking statements, including general risks and disruptions of separation for the such as a forward-looking statements, including general risks and disruptions of separation for the such as a forward-looking statements, including general risks and disruptions of separation looking statements, including general risks and disruptions of separation looking statements, including general risks and disruptions of separate by the such as a forward-looking statements, including the risk, prevalence and severity of sariants of the virus, actions by governments, businesses and individuals in response to the situation, such as the scope and duration of the outstreak, the nature and effectiveness of government actions and restrictive measures implemented in response, parametrial delays and carcellations of medical procedures; supply chain disruptions, the impact on the contract and activations of the outstreak, the nature and effectiveness of government actions and restrictive measures implemented in response, parametrial delays and carcellations of medical procedures; supply shain disruptions, the impact on the contract and duration of the outstreak, the nature and effectiveness of government actions and restrictive and exclassing geopolitical tensions as a result of Russia's invasion of the Ukraine; risks relating to the Separation on

This document includes a presentation of adjusted EBITDA and adjusted EBITDA Margin and other financial measures that are not calculated in accordance with accounting principles generally accepted in the United States of America ("non-GAAP"), which Enovis uses to measure the performance of its business.

- Adjusted EBITDA represents net income [loss] from continuing operations excluding the effect of restructuring and other related charges, European Union Medical Device Regulation ("MDR") and related costs, acquisition-related intangible asset amortization and other non-cash charges, intangible asset impairment charges, strategic transaction costs, pension settlement gains and losses, and debt extinguishment charges, as well as interest expense net, income tax expense (benefit), and experisation and other amortization. Encosive presents adjusted EBITDA margin) on a segmented and organic force basis, which is subject to the same adjustments as adjusted EBITDA with presents pro forma adjusted EBITDA with is subject to the same adjustments as adjusted eBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjustments as adjusted EBITDA with a subject to the same adjustments as adjustments as adjusted EBITDA with a subject to the same adjustments as adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA with a subject to the same adjustments as adjustments as adjusted EBITDA with a subject to the same adjustments as adjustments as adjusted EBITDA with a subject to the same adjustments as adjustments as adjusted EBITDA with a subject to the same adjustments as adjusted EBITDA
- Organic or core sales growth (decline) excludes the impact of acquisitions and foreign exchange rate fluctuations

The non-GAAP financial measures provided herein are adjusted for certain litems as presented in the Appendix and should be considered in addition to, and not as a replacement for or superior to, the comparable GAAP measures, and may not be comparable to similarly stilled measures reported by other companies. Management believes that these non-GAAP financial measures provide useful information to investors by offering additional ways of viewing Enové's results. Management also believes that presenting these measures allows investors to view its performance using the same measures that Enovis uses in evaluating our financial and business performance and trends. A reconciliation of adjusted EBITDA and adjusted EBITDA what is not available without unreasonable efforts on a forward-looking basis due to the impact and timing on future operating results arising from items excluded from these measures.

This communication shall not constitute an offer of any securities for sale, nor shall there be any offer, safe or distributed qualification under the securities law of such jurisdiction.

For additional information with respect to Colfax and Enovis, please refer to Colfax's filings with the SEC, and with respect to the Separation, please refer to the registration statement on Form 10 of ESAB Corporation, as it may be further amended on file with the SEC ("Form 10"). The consummation of the Separation is subject to customary conditions, as further exercised in the Form 10. The financial information included in this document may not necessarily reflect Enovis's financial position, results of operations, and cash flows under the further of the present position, results of operations, and cash flows in the future or what Enovis's infancial position results of operations, and cash flows used have been had Enovis been a standalion independent, publicly traded company during the product of the position.

### Certain Definitions



# **enovis**<sub>TM</sub>



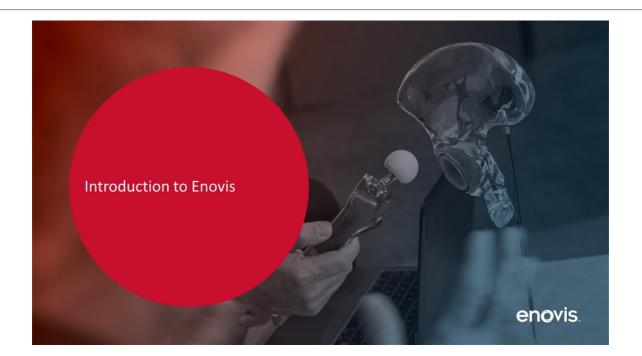




# MedTech Growth Company Positioned for Significant Value Creation

- Foundation in attractive orthopedic market with room for expansion
- Experienced leadership team leveraging proven business system
- > Clear strategy and momentum for HSD organic growth fueled by innovation
- Significant margin improvement path through mix, productivity, and scale
- Many acquisition vectors and ample capital to accelerate growth and compound value

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# Who is Enovis?

# enovis

Enovis™ is a medical technology company focused on developing clinically differentiated solutions that generate measurably better patient outcomes and transform workflows.

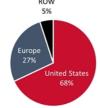
Powered by a culture of continuous improvement, extraordinary talent and innovation, we 'create better together' by partnering with healthcare professionals. Our extensive range of products, services and integrated technologies fuel active lifestyles.

#CreatingBetterTogether

# Strong Global Positions in Attractive Segments

### 2021 Performance

# **\$1,516mm \$216mm** PF aEBITDA<sup>2</sup>





### **Two Attractive Business Segments**

### Fast growing reconstructive platform

- DJO Surgical DD growth engine in US, leading in Shoulder and rapid adoption in Knee & Hip
- Globalized footprint and offering through acquisition of Mathys
- Expansion into attractive Foot & Ankle market in 2021

# Global leader in prevention & recovery (P&R)

- Global leader in rigid bracing and soft goods
- Reshaping care path with MotionMD® and MotioniQ™ digital solutions
- Technology leader in recovery sciences with broad offering in advanced rehabilitation modalities

# Positioned for significant growth and value creation

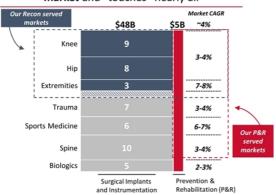


PF sales for full-year revenue contribution from Mathys, Trilliant, and MedShape acquisitions.

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# Addressing Large, Attractive Ortho Market

Enovis competes in half of the \$53B Orthopedics market and "touches" nearly all



# **Market Growth Trends Provide Runway**



Enovis is well-positioned in segments with strong long-term growth drivers

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rce: Orthoworld 2021 Orthopedic Industry Annual Report, public company filings, Wall Street research, Forber

# Uniquely Positioned Across Full Ortho Care Continuum

# PREVENTION --



### PERFORMANCE

- Athletic braces
- Muscle stimulation



### **PREVENTION**

- Off-loading braces
- Back braces
- Cold therapy



### SURGICAL

- Shoulders
  - Knees
  - Hips
  - Foot/Ankle



REPAIR -----

### RECOVERY

- Cold therapy
- Post-op braces · Walker boots



**RECOVERY** 

REHAB

- Electrotherapy
- · Laser therapy
- · Heat/cold therapy
- Traction devices

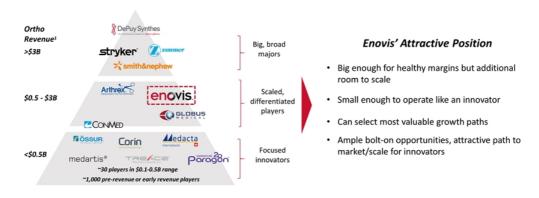
STRATEGIC **ADVANTAGES** 

- Brand leverage with hospitals, surgeons, clinicians, patients
- Digital workflow solutions for clinics
- Connected medicine solutions for patient journey
- Full "episode of care" partner to ambulatory surgery centers (ASC)

Leveraging broad and deep market access and technology for strategic advantage

# Scaled and Agile in Fragmented Industry

# **Competitive Ortho Landscape**



Enovis is positioned for share gain, scale, and expansion

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oe: Orthoworld 2021 Orthopedic Industry Annual Report, public company filings, Wall Street research, Forbes.

TO

# Clear Strategy for Shareholder Value Creation

# **Strategic Opportunities**

- ✓ Shaping P&R platform for sustained MSD growth
- ✓ Rapidly expanding high-margin, DD growth Recon platform
- Expanding margins with a clear strategy and EGX
- Accelerating growth through technology investments and acquisitions

# 3-Year Goals

**HSD** 

Organic Revenue Growth

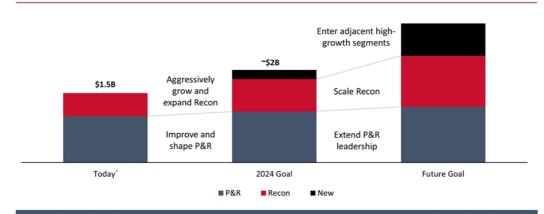
~20% aEBITDA Margin

\$2B+
Annual Sales

Compounding value creation from growth, margins, and investment

# Realizing Our Vision – High-Value MedTech Growth Company

# **Enovis Sales Performance & Goals**



Clear path to \$2B and beyond with HSD organic growth and expanded margin profile

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See Appendix for reconciliation of pro forma sales.

# Strong Leadership Team, Deep MedTech Experience

# Mitch Rales Chairman, Colfax, Danaher CoFounder Matt Trerotola CEO Brady Shirley President & COO Former SVP & CFO of Hillrom Matt Trerotola CEO Brady Shirley President & COO Former SVP & CFO Of Hillrom CEO Brady Shirley President & COO Former SVP & CFO Of Hillrom CEO Brady Shirley President & COO Former SVP & CFO Of Teleflex Incorporated CEO Brady Shirley President & COO Former SVP & CFO CEO Brady Shirley President & COO Former SVP & CFO CEO Brady Shirley President & COO Former SVP & CFO CEO Former SVP & C

Senior leaders with over 80 years of combined MedTech experience

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Joining Board upon consummation of separatio

# Our Proven, Powerful Business System, EGX

Our Enovis Growth eXcellence business system is a set of tools, processes, and culture, incorporating continuous improvement to drive and fuel growth





**Talent and Culture** 

EGX supporting growth acceleration and margin improvement

# Harnessing the Power of Our Talent with Purpose, Values, Processes

# We enable great patient outcomes The best team wins Continuous improvement is our way of life vary Innovation defines our future

Attract the Best Talent

- Powerful combination of DJO & Colfax
- High performance culture



Develop Internal Talent Pipeline

- 63% increase in training and development programs
- Virtual operations boot camp in 2020
- Teachable, repeatable EGX tools and processes

Retain Thru Engagement, Inclusion & Opportunity

- Actionable annual engagement survey with 90%+ participation and overall scores in top quartile
- Enterprise-wide focus on diversity and inclusion

Enovis commitment to developing our talent fuels our success

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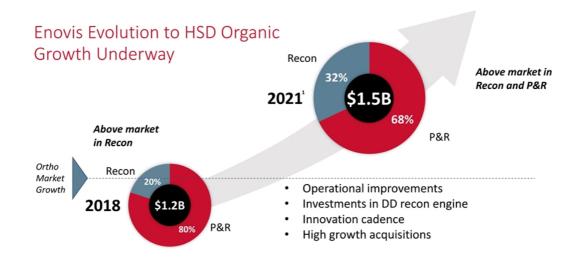
# Business System Proven to Drive Significant Long-Term Value



Enovis EGX journey has strong momentum using tools that had big impact at ESAB

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te: Refer to Appendix for non-GAAP reconciliation



Scaling top line growth and outperforming the market in Recon and P&R

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See Appendix for reconcillation of sales pro forma for full-year revenue contribution from Mathys, Trilliant, and MedShape.

1/

# On Track for HSD Organic Growth

	Current Revenue Contribution		2022+ Expected Revenue Growth		
Recon	32%	@	10 - 15%		MSD+ ⇒ HSD Organic Revenue Growth
P&R	68%	@	4 - 5%		

Demonstrated DD recon growth and P&R at/above market expected to drive us to HSD

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ote: Current revenue contribution is pro-forma for full-year revenue contribution from Mathys, Trilliant, and MedShape



# **Focused Growth Strategies**



Tremendous opportunities to drive strong and profitable growth

# **Focused Growth Strategies**



# Market Leader in Prevention & Recovery with Differentiated Brands

### P&R Sales & Market Position<sup>1</sup>

\$5B market expected to grow 3-4% per year



#1 Globally in Bracing

#1 Rehab

#2 In Bone

### **Market Leadership**

- Industry-defining products across Orthopedics
- Leader in fast growing Sports Medicine segment
- MotionMD® workflow software solution drives 45% of US
- Strong International Position: 32% ex-US Sales

# **Technology and Brand Leadership**











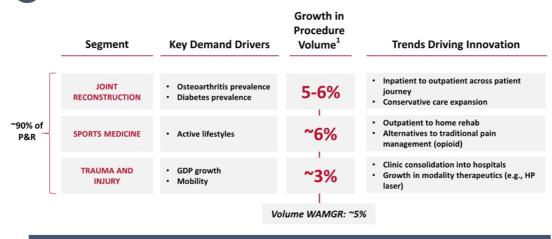


Chattanooga\* LiteCure®

Attractive leading global positions in bracing and recovery sciences



# 1 Prevention and Recovery Markets with Steady MSD Growth

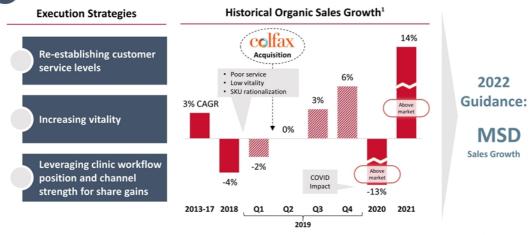


Diverse global market with 3-4% projected revenue growth driven by long-term trends

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Source: Internal management estimates and SmartTrak (by BioMedGPS, LLC) projections for procedure growth in 2023 and beyond

# 1 P&R Sales Growth Restored to Above Market



Investment and improvements driving sustained above-industry growth

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Adjusted for constant currency, excludes acquisition and discontinued business lines.

# 1

# Increased Innovation Driving Core Growth and Accelerating Key Strategies



Progress and pipeline innovation to drive quickly to 20%+ vitality goal

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Vitality defined as new product revenue (introduced in last 3 years) as a percentage of total revenue. Does not include P&R class 3 bone stimulation revenues

# 1

# Leading in Digital Healthcare with MotionMD®

# SaaS Workflow Automation Software Solution



Secure. Paperless. Integrated

24%

**8**%

40%

Reduction in inventory

Improvement in collections Reduction in Billing lead time

### **Clinic Location Growth**



# Product Revenue Growth<sup>1</sup>



### Winning with Workflow Solutions

- 45% share in US clinics / used by over 30K med professionals
- Key driver in large Hospital clinic conversions: \$15mm 2020-2021
- MotionMD® revenue delivers 600 bps higher gross margin
- Customer Retention Rate of 99%
- DJO Share of wallet Direct 70% / OfficeCare® 96%

A purpose-built SaaS platform creates stickiness and enables share gain



Products transacted through MotionMD in clini



# **Ultimate Wearable Technology**



# **Enovis Competitive Advantage**

- SmartBrace™ transforming "in-protocol" brace into wearable technology
- Enables Post-Op remote patient monitoring across patient journey
- Opens broader outcomes data collection in linked collaboration with CAS Pre-Op/Intra-Op technologies
- DJO leveraging global bracing leadership, continuum breadth and large installed base of MotionMD® in ~45%+ of US ortho clinics

Enable doctors and patients to virtually walk side-by-side throughout the care continuum

# **Focused Growth Strategies**



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# 2 Attractive Reconstructive Segment & Market Position

### Revenue Split and Market Growth<sup>1</sup>

# S20B market segments; Enovis WAMGR of 5-6% Extremities market growing 7-8% Foot & Ankle Other Shoulder \*\$0.5B<sup>2</sup> Enovis '21 Sales Hip

### **Attractive Positions**

- ~50% of Recon platform in high growth extremities segments
- A global leader in Shoulder (Reverse, Stemless anatomic)
- Sustained share gain in large US Hip/Knee segments
- Innovative and expanding Foot & Ankle portfolio
- Deep advanced technology offering across platform

Positioned in fast-growing segments with market-leading innovation



iource: Based on internal Enovis analysis.

### **US Shoulder Revenue**



- 2X market growth led by Altivate Reverse and accelerating Altivate Edge anatomic stemless
- Proven MatchPoint® pre-operative plan and PSI system in 35%+ of procedures

### US Hip / Knee Revenue



- 5X+ market growth powered by Empowr3D® Knee and Taperfill® Hip Stem
- Great implants and enabling technologies for ASC

Best-in-Class medical education across segments
Unparalleled KOL leadership team
Aggressive NPI cadence

Track record of sustained strong DD growth across segments

# 2A Measurably Better Demonstrated Outcomes...

ALTIVATE Reverse: Breakthrough in range of motion



"Glenoid lateralization and inferiorization, as well as a 135° shaft angle,...are the **best options** to improve impingement free range of motion, to limit notching, and are not harmful for long-term longevity."

- Professor Gilles Walch, M.D.

EMPOWR Knee: Breakthrough in natural

kinematics



"The unique dual pivot design of the Empowr® knee closely replicates the ACLintact native knee motion through lateral conformity and results in **a 20**% **improvement in patient satisfaction** versus the balance of the market."

- Michael Meneghini, M.D.

...lead to surgeon preference!

# **Market-Leading Innovation Cadence**

# Extending Empowr\* Knee impact across treatment protocol Advancing modern Hip Implant systems ASC/CAS

# **Improvement Since 2018**



Significant whitespace to continue executing strategy

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# 2A Winning in High Growth ASC Segment

# **Drivers of ASC Growth**

- Medicare / Medicaid rule change 1/1/2020
- Shrinking physician fee coverage by CMS → fueling physician interest in ASC ownership
- COVID-19 accelerated move to ASC
- · Patient preference for outpatient / ASC care setting

# **Enovis Advantage**

- Enovis continuum of care coverage
- EMPOWR® Knee patient profile
- Sports medicine physicians capturing TKA
- ASC-enabling technologies (Insight, Adaptable +)

# Rapid Expansion of Empowr® Knee in ASC

ASC**360** Solutions

New high-growth ASC segment favors agile innovator

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nce: Based on internal Enovis analysis.

# 2A Targeted Computer Assisted Surgery (CAS) Strategy

Anatomically distinct

Suite of offerings uniquely tooled to each anatomy



atch Point™ System used in 0% of Enovis shoulder cases & PSI¹ for Total Ankle



Unique guidance platfori leveraging AR

Spanning entire workflow

End-to-end set of integrated components that can also be used on a standalone basis

Pre-Op / Patient Specific Instrumentation tra-Operative Surgical Guidance / Robotics

Platform purposebuilt for ASC Optimized for ASC success – effective, efficient and affordable







Enovis CAS technologies will provide a flexible and scalable approach

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PSI stands for Batient Specific Instrumentation

# 2B Strong Positions in Attractive Foot and Ankle Market

## High-Growth, Fragmented Market

# \$2B **HSD** Global Market Market Growth Complex anatomy with many niche procedures

- Demographics and favorable reimbursement powering
- Innovation improving outcomes by leveraging existing and next-gen technology

## **Innovative Technologies with Great Outcomes**



- >20% revenue CAGR 2015-19
- · Unique shape metal fixation technology
- Developing technologies to span F&A and Recon



- ~15% revenue CAGR 2015-19
- Unique polyaxial locking technology
- Broad portfolio of differentiated plating systems

· 20+ years of best-in-class patient outcomes

STAR<sup>™</sup> Ankle · Clear pathway to modernize unique mobile bearing design











Integration on track, momentum accelerating



# 2B Clear Strategy to Grow, Expand, and Scale in Foot and Ankle

E	xecution Leveraging Foundation + Innovation	3-Year Goals
1	Building strong dedicated channel	\$100mm Differentiated Business
2	Developing and acquiring differentiated products for other high-growth procedures	DD
3	Modernizing STAR™ and expanding ankle portfolio	Organic Growth
4	Globalize through Mathys	~80%+ Gross Margins

Key contributor to Recon DD growth

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# 2C Globalization of Recon Through Mathys Acquisition

## **Strategic Rationale**

- European orthopedics leader with an extensive direct sales channel and strong local brand
- Highly complementary product technologies
- Unique, proprietary Ceramys ceramics and RM Pressfit elastic monoblock technologies
- Hip and Shoulder historical growth @ ~2x market
- Enables aggressive international rollout of Altivate® Reverse and Empowr® 3D Knee platforms



# ~\$160mm

2022 Expected Ex-US Sales







**Pre-Acquisition** 

**Pro-Forma Reflecting** Acquisition

Significant addressable market expansion

\$11B Pre-Acquisition TAM<sup>1</sup>



\$20B TAM<sup>2</sup>

Mathys acquisition nearly doubles addressable market and expands portfolio

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# 2c Realizing the Strategic Benefits from Mathys Acquisition

#### Strategic Pillar Goals ✓ Expand Mathys Shoulder with Altivate® Reverse **CROSS-SELL** ✓ Strengthen Mathys Knee with Empowr®3D **LEADING** ✓ Accelerate US Surgical Hip breadth with RM **TECHNOLOGIES** MSD ⇒ HSD / LDD Monoblock & Optimus Stem **International Organic** ✓ Create competitive advantage with ceramics in Revenue Growth **GLOBALIZE** allergy-free implants spanning Recon segments ✓ Fuel RM Pressfit elastic monoblock beyond Hip INNOVATION ✓ Develop global CAS offering & outcomes registry \$15mm $\checkmark$ Supply chain optimization, insourcing and DRIVE productivity **PRODUCTIVITY Annual Cost Synergies** ✓ Scaling the international business by 2024

Complementary markets and technologies enable growth acceleration and margin improvement

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# 2 Recon Double-Digit Organic Growth Projection

	% of Recon	Market Growth <sup>1</sup>	Projected Growth vs. Market	2022+ Growth Projection
US Shoulder	~30%	7-8%	~2x	12 – 15%
US Hip / Knee	~30%	3-4%	3-5x	10 – 15%
Foot / Ankle	~10%	6-7%	2-3x	15 – 18%
Int'l Recon	~30%	4-5% 5-6% WAMGR	2-3x Market Growth	7-10%

Clear track record and trajectory for sustained double-digit organic growth

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Facus Code and A 2021 Code and Facus Institute Assembly

## **Focused Growth Strategies**

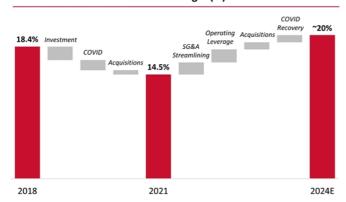


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# 3

## Clear Short-Term Path to 20% aEBITDA Margins

## aEBITDA Margin (%)



#### **Margin Drivers**

- Right-size corporate costs
- Streamline and simplify SG&A
- Operating leverage from growth, positive mix and EGX productivity vs. price/investments
- Scale and synergy from recent acquisitions
- Recover COVID/inflation GM pressure through price, return to efficiency

Continuous margin improvement through EGX with longer-term headroom to 25%+



Bridging bars from 2021 to 2024 are directional and not to scale; refer to Appendix for non-GAAP reconciliations. 2018 results are based on management's internal reports

## **Focused Growth Strategies**



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## Recent Portfolio Investments Reshaping Our Business

Projected 2024 Portfolio Impact

#### Entered Foot & Ankle

- >\$1B Market
- HSD growth category
- · Fragmented competition

MedShape® / Trilliant®



#### **AR Surgical Platform** -

- Next Gen total joint arthroplasty
  - Footprint and cost positioned for

Arvis™ AR



#### **ASC Solutions**

- Double digit procedural volume growth
- Provides Surgical assistance

**ADAPTABLE®** 



## >\$300mm

Sales

DD+

Organic Growth

**Accretive** 

**Gross Margins** 

#### **High Growth Modalities** -

- HSD growth category
- Synergy opportunities
- · Expanded applications

LiteCure™ Laser



#### Drives growth outperformance Increased scale benefits

Geographical Expansion -

- · Direct market penetration



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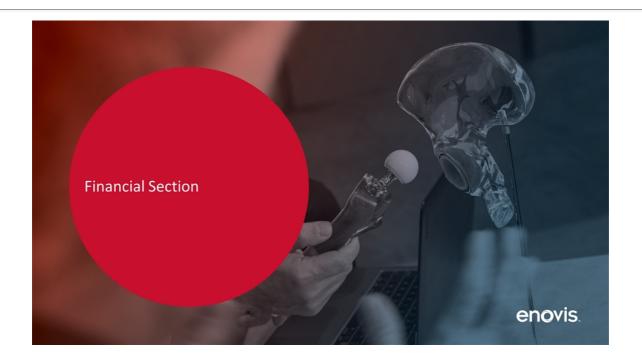
# 4 Broad Range of Opportunities to Accelerate by Acquisition



## **Acquisition Criteria**

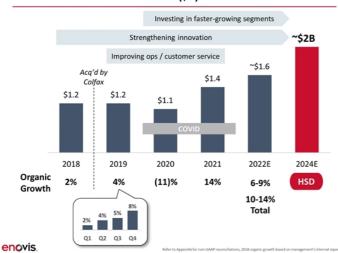
Fuels growth
 Improves gross margin
 Accelerates strategy
 Expands market reach

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## Strong Growth Outlook

#### Sales (\$B)



#### **Accelerating Growth**

- Supply chain investment and EGX improvements restored P&R growth in 2H 2019
- Innovation engine investments contributing to higher organic growth across the company
- Acquisitions into faster-growing market segments accelerating growth
- Ramping investments in commercial capabilities
- Expecting to continue to outgrow our markets in 2022 and beyond

## Forecasting Continued Market Outperformance in 2022

#### 2022 Forecast

### **Key Assumptions**

# 10-14% revenue growth

6-9% organic; (1%) FX

~\$1.6B total revenue

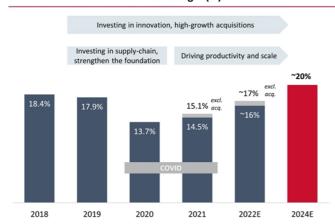
- Outperform markets with DD organic growth in Recon, healthy MSD growth in P&R
- Revenue follows typical seasonality + COVID recovery to deliver revenue pattern of ~47-48% in 1H (~23% in Q1) and ~52-53% in H2 (Q4 is strongest quarter)

## Strong top-line growth in 2022

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## Converting Growth into Margin Expansion

## aEBITDA Margin (%)



#### **Margin Drivers**

- Fast growth + high gross margins creating powerful operating leverage
- Acquisitions creating additional opportunities for scaling and cost synergies (e.g., \$15mm at Mathys)
- Actions underway to streamline and remove \$20mm of cost by 2024
- COVID introduced >\$20mm of supply chain challenges and inflation that can be recovered as pressures subside
- Driving price in P&R to mitigate inflation impacts
- Investing to support in-sourcing and other productivity projects

enovis.

e: 3021 includes approximately \$50mm of annual pon forms costs representing the legacy Colfax corporate costs, and \$73mm for the period 2018-2021, 2019 a(BITDA margin is pro-forms for pre-acquisition results. 2018 a(BITDA margin is based or advancement's internal resources. Here the Anneantific for non-finish for non-fi

## Driving Strong Core Margin Gains in 2022

#### 2022 Forecast

## \$245-265mm aEBITDA

L L ~16% reported margins

~17% core (ex-acq.) margins

L

+150-200 bps yr-yr incl. 80+ bps from lower corporate costs

\$45-48mm Q1 aEBITDA

#### **Key Assumptions**

- Significant revenue growth and productivity initiatives support margin expansion
- COVID-driven inefficiencies and inflation begin to moderate in Q3/Q4
- Corporate costs drop ~\$15mm with path for additional efficiencies
- Streamlining project underway with ~\$10mm of run-rate savings by year-end
- aEPS guidance assumes pro forma capital structure post-monetization of ESAB retained stake
- CapEx supports growth, insourcing and Mathys integration

Expect \$2.20-\$2.40 of adjusted EPS<sup>1</sup> in FY 2022



Assumes 1:3 reverse share split

## Ample Resources to Support Growth

## **Strong Balance Sheet**

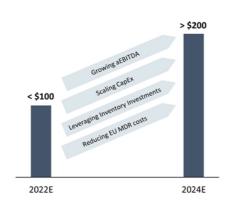
## Growing FCF (\$mm)

## < 1.5x Net Leverage

at separation

10% Retained Stake in ESAB to be exchanged for debt within 12 months of separation, expected to create a **net cash position**\*

**\$900mm** initial 5-year revolving credit facility to support strategic growth needs



- Effective processes across the company to deliver cash flow commitments, balanced with growth objectives
- Disciplined prioritization of capital to support business growth productivity
- Proven acquisition program that secures key value drivers and drives attractive returns

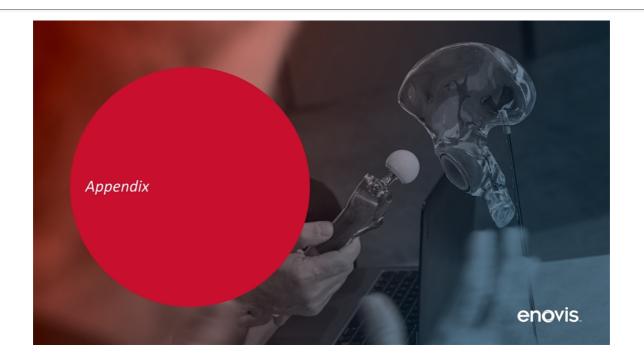


Before further acquisition spendir

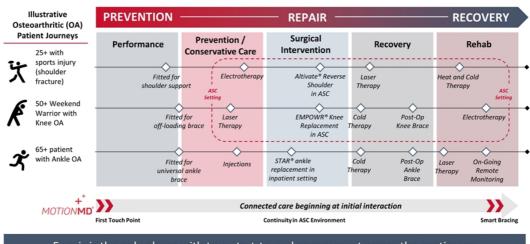
## MedTech Growth Company Positioned for Significant Value Creation

- Foundation in attractive orthopedic market with room for expansion
- Experienced leadership team leveraging proven business system
- Clear strategy and momentum for HSD organic growth fueled by innovation
- Significant margin improvement path through mix, productivity, and scale
- Many acquisition vectors and ample capital to accelerate growth and compound value

enovis.



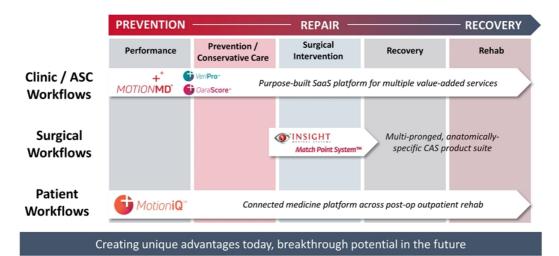
## Continuum of Care in Practice



Enovis is the only player with true start-to-end engagement across the continuum

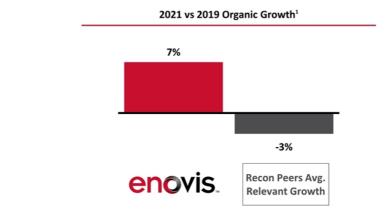
encvis. OA - Outrourthritis.

## Digital Strategies Span Orthopedic Care Continuum



encvis.

## 2021 - 2019 Enovis Recon Performance vs Peers



enovis. 1. Growth on a sales per day be

# Supplemental 2022 Guidance Information

Depreciation expense: ~\$80mm

CapEx spend: \$100-110mm

Tax rate: Mid-20%s

Share-based comp. expense  $^{\sim}$ \$27mm

enovis. Note: Based on pref

ninary allocation of corporate costs, subject to audit.

# Segment-Level Performance

## \$ millions

## Quarterly Sales (2019 – 2021)

Quarter	iy Juics	(2013	LULI,		
Sales	Q1	Q2	Q3	Q4	FY
Prevention & Recovery	235	267	256	268	1,026
Reconstructive	76	89	104	131	400
Total Enovis	293	316	307	334	1,426
			2020		
Sales	Q1	Q2	Q3	Q4	FY
Prevention & Recovery	224	160	243	237	863
Reconstructive	67	46	72	73	258
Total Enovis	291	206	314	309	1,121
			2019		
Sales	Q1	Q2	Q3	Q4	FY
Prevention & Recovery	227	248	243	258	976
Reconstructive	66	68	64	75	273
Total Enovis	293	316	307	334	1,250

## Segment level aEBITDA % of Sales (2021)

			2021	21		
aEBITDA % of Sales	Q1 %	Q2 %	Q3 %	Q4 %	FY %	
Prevention & Recovery	9.4%	12.5%	15.8%	14.4%	13.1%	
Reconstructive	21.2%	19.1%	15.0%	17.5%	17.9%	
Total Enovis	12.3%	14.1%	15.6%	15.5%	14.5%	



: Dollars in millions. Some periods may not foot due to rounding

## Non-GAAP Reconciliation

#### \$ million

\$ millions		Net Sales			
	Enovis Pro Forma <sup>(1)</sup>				
	_	5	%		
For the year ended December 31, 2018	\$	1,201.9			
Components of change:					
Existing businesses <sup>(i)</sup>		52.3	4.4%		
Acquisitions <sup>(8)</sup>		10.7	0.9%		
Foreign currency translation <sup>(4)</sup>	_	(15.4)	-1.3%		
	_	47.7	4.0%		
For the year ended December 31, 2019	5	1.249.6			
Components of change:					
Existing businesses <sup>(1)</sup>		(139.1)	-11.1%		
Acquisitions <sup>(1)</sup>		7.1	0.6%		
Foreign currency translation (4)	_	3.1	0.2%		
	_	(128.9)	-10.3%		
For the year ended December 31, 2020	5	1,120.7			
Components of change:					
Existing businesses <sup>(2)</sup>		154.3	13.8%		
Acquisitions <sup>(1)</sup>		139.5	12.4%		
Foreign currency translation <sup>(4)</sup>	_	11.7	1.0%		
		305.5	27.2%		
For the year ended December 31, 2021	5	1,426.2			

	Enovis Pro Forma <sup>(1)</sup>							
	First Quarter		Second Quarter		Third Quarter		Fourth Quarter	
	\$	%	\$	%	5	%	\$	%
Three months ended 2018	5 288.4		\$ 307.1		\$ 295.8		\$ 310.6	
Components of change:								
Existing businesses <sup>(2)</sup>	4.3	1.5%	10.6	3.5%	13.3	4.5%	24.1	7.8%
Acquisitions <sup>(II)</sup>	5.4	1.9%	3.1	1.0%	1.1	0.4%	1.1	0.4%
Foreign currency translation <sup>(4)</sup>	(5.4)	-1.9%	(4.9)	-1.6%	(2.9)	-1.0%	(2.1)	-0.7%
	4.3	1.5%	8.8	2.9%	11.5	3.9%	23.1	7.5%
Three months ended 2019	\$ 292.7		\$ 315.9		\$ 307.3		\$ 333.7	

(I) Envis pro forms Net sales and sales components for the year ended December 31, 2059 include Medical Technology segments sels from prior to Technology segments sels from prior to the Pércharya 22, 2019 Dia caquisition disk, which are not included in Colfar's form OK reports, Additionally, all Medical Technology segments sels from prior to the Working of the Pérchary 22, 2019 acquisition date were included in the Acquisitions line item of the change in sales reconciliation on the Company's Form 10-16 filters.

(2) Excludes the impact of foreign exchange rate fluctuations and acquisitions, thus providing a measure of growth due to factors such as price and volum (3) Represents the incremental sales in comparison to the portion of the prior period during which we did not own the business.

(3) Represents the incremental sales in comparison to the portion of the prior period during which we did not own the business.
(4) Represents the difference between prior year sales valued at the actual prior year foreign exchange rates and prior year sales valued at current yet foreign exchange rates.

enovis

te: Dollars in millions. Some periods may not foot due to roundin

## Non-GAAP Reconciliation

#### \$ millions

		Year Ended December 31,			
	Notes	2019	2020	2021	
Netsales		1,080.4	1,120.7	1,426.2	
Pro forma for acquisitions	(1)	169.2		89.9	
Pro forma Net sales		1,249.6	1,120.7	1,516.1	
Acquisitions	(6)			(236.4)	
Net sales excluding acquisitions				1,279.7	
Operating income (loss)		45.5	(1.2)	31.3	
Restructuring and other related charges	(2)	50.7	23.4	13.9	
MDR and other costs	(3)		6.9	7.9	
Strategic transaction costs	(5)			3.8	
Acquisition-related amortization & other non-cash charges	(4)	102.9	107.6	127.7	
Depreciation and other amortization		49.0	64.6	69.6	
Colfax reported corporate costs		(58.8)	(56.7)	(73.4)	
Corporate costs harmonized with 2021 levels		(14.6)	(16.7)		
Stock compensation costs		16.5	22.5	25.7	
Stock compensation costs harmonized with 2021 levels		9.2	3.2		
Adjusted EBITDA		200.4	153.6	206.5	
Pro forma acquisitions	(1)	23.5		9.2	
Enovis pro forma		223.9	153.6	215.7	
Acquisitions	(6)		- 1	(22.3)	
Adjusted EBITDA excluding acquisitions				193.4	
Adjusted EBITDA margins			13.7%	14.5%	
Pro forma adjusted EBITDA margins		17.9%			
Adjusted EBITDA margins excluding acquisitions				15.19	

(1) 2019 includes management estimates for the two months ended February 22, 2019 before the DIO business was acquired by Colfax. 2021 includes management estimates for full year contributions from Matthys, Trilliant and MedShape.

(2) 8 estructural gand other related charges for the years ended December 31, 2019, 2020 and 2021 include \$8.5, \$6.6 and \$5.2, respectively, of expense classified as Cost of sales.

(3) Primarily related to costs specific to compliance with medical device reporting regulations of the European Union.

(4) Includes amortization of acquired intangibles and fair value charges on acquired inventory.

(5) Includes costs related to the special penale separation and certain transaction and integration costs related to recent acquisitions.

(6) Excludes the impact of 2021 acquisitions.



## Non-GAAP Reconciliation

## \$ millions

	Fabrication Technology					
·	Year Ended			Decemb		
		2015			2021	
Net sales	\$	1,985.2		\$	2,428.1	
Operating income (GAAP)		168.7			337.4	
Restructuring and other related charges		29.7			19.0	
Intangible asset impairment charge		1.5				
Strategic transaction costs <sup>(1)</sup>					2.9	
Acquisition-related amortization and other non-cash charges		29.4			35.9	
Depreciation and other amortization		45.6			38.5	
Adjusted EBITDA (non-GAAP)	\$	274.8	13.8%	\$	433.6	17.9%

(1) Includes costs related to the planned separation

(2) Includes amortization of acquired intangibles and fair value charges on acquired inventory



te: Dollars in millions. Some periods may not foot due to rounding



# IN FABRICATION TECHNOLOGY.

## Forward Looking Statement & Non-GAAP Disclaimer

This document has been prepared by ESAB Corporation, a Delaware corporation (the "Company" or "ESAB"), solely for informational purposes. Upon completion of the intended separation of Colfax Corporation's ("Colfax") fabrication technology and specialty medical technology businesses file "Separation"), ESAB will hold the fabrication technology businesses and become an independent, publicly traded company. References herein to the terms "ESAB" and the "Company" when used in a historical context, refer to Colfax's fabrication technology businesses before giving effect to the Separation and, when used in the future tense, reach to ESAB Corporation and its consolidated subsidiaries after giving effect to the Separation.

#### Forward-Looking Statements

This document includes forward-looking statements, including forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning the Company's plans, goals, objectives, outlook, expectations and intentions, including the Separation, and the timing, method and anticipated benefits of the Separation and other statements that are not historical or current fact. Forward-looking statements are based on the Company's current expectations and involve frisks and uncertainties actual results to offer materially from those expressed or implied in such forward-looking statements including general statements including general statements including general statements and uncertainties such as market coacilistics, economic control of the company's results of differ materially from materially from the control of the company in the control of the company in the control of t

This document includes a presentation of adjusted EBITDA (adjusted EBITDA plus depreciation and other amortization), adjusted EBITDA margin, organic (core) sales growth, and free cash flow and other financial measures that are not calculated in accord with generally accepted accounting principles in the United States ("GAAP"), which ESAB uses to measure the performance of its business. The non-GAAP financial measures provided herein are adjusted for certain items as presented in the Appendix and should be considered in addition to, and not as a replacement for or superior to, the comparable GAAP measures, and may not be comparable for death or superior to, the comparable GAAP measures provide useful information to investors by offering additional ways of viewing ESAB's results, and represent the following:

- Adjusted EBITA represents net income excluding the effect of restructuring and other related charges, acquisition-related amortization and other non-cash charges, pension settlement loss, income tax expense, and interest income, net;
- Adjusted EBITOA represents Net income (loss) excluding restructuring and other amortization; and other amortization; adjusted rel income represents Net income (loss) excluding restructuring and other related charges, pension settlement gain (loss), acquisition-related amortization and other non-cash charges, and the tax impact of the items excluded from pre-tax income;
- Free cash flow represents Net cash flow from operating activities less purchases of property, plant and equipment; and
- Cash conversion represents Free cash flow as a percentage of Adjusted net income

Management also believes that presenting these measures allows investors to view its performance using the same measures that ESAB uses in evaluating our financial and business performance and trends. See the Appendix to this presentation for a reconciliation of these non-GAAP measures to their closest equivalent GAAP measures.

#### No Solicitation, No Offer, Additional Information

This communication shall not constitute an offer of any securities for sale, nor shall there be any offer, safe or distribution of securities in any jurisdiction in which such offer, sale or distribution would be unlawful prior to appropriate registration or qualification under the securities law of such jurisdiction.

For additional information with respect to ESAB and the Separation, please refer to the Form 10. The consummation of the Separation is subject to customary conditions, as further described in the Form 10. The financial information included in this document may not necessarily reflect ESAB's financial position, results of operations, and cash flows would have been had ESAB been a standalone independent, publicly traded company during the periods presented.

## **TODAY'S KEY THEMES**

## **About ESAB**

**Our Competitive Advantage** 

**Delivering for Our Shareholders** 

## **TODAY'S PRESENTERS**



Shyam P. Kambeyanda

President and Chief Executive Officer



Kevin **Johnson** 

Chief Financial Officer



Olivier **Biebuyck** 

President, EMEA and **Global Products** 

# **Global Leader in Fabrication Technology**

## **ESAB Snapshot**

Founded<sup>1</sup>: 1904

2021 Revenue: \$2.4B

2021 Segment aEBITDA: \$434M

Headquarters: Bethesda, MD

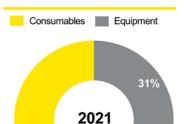
Countries Served: 147

Employees: ~9,000

**NYSE Ticker: ESAB** 

## **Leading Brands and Full Solutions**





69%

**Product Sales Mix** 

Rich History with Leading Brands and Solutions Driving Growth

<sup>1</sup> Refers to the establishment of Colfax's fabrication technology operations

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# **Market-Leading Positions Globally**

## Market Position by Geography<sup>1</sup>

North
America

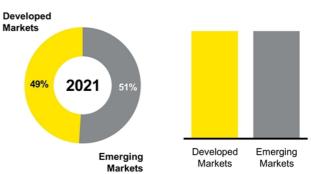
#1
South
America

#1
South
America

#1
Australia

## Differentiated Footprint





Emerging Economies Expected to Grow > 2.0x Developed Markets (2022 - 2026)<sup>2</sup>

<sup>1</sup> By revenue, <sup>2</sup>Source: IMF World Economic Outlook, October 2021

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# **Successful Emerging Market Franchises and Playbook**

	How We Win in South America		How We Win in India
Heritage	<ul><li>Entered in 1955 (first global player)</li></ul>		■ Entered in 1987, bought India Oxygen in 1991¹
Brand advantage	<ul> <li>Most recognized brands with ESAB, Westarco, and Soldexa</li> </ul>		Most recognized brands with ESAB and EWAC
Strong local capabilities	<ul> <li>Largest sales and distributor footprint</li> <li>Local welding schools trained ~100,000 welders in last 15 years</li> </ul>		<ul> <li>Largest sales and distributor footprint</li> <li>Trained ~25,000 welders in last 30 years at schools, customer sites, and maritime institutes</li> </ul>
Best-in-class portfolio	<ul> <li>Local product customization and innovation</li> </ul>	•	<ul><li>R&amp;D team in India</li><li>Local product customization</li></ul>

Strong Ground Game and Local Innovation Drives #1 Position and Long-Term Growth<sup>2</sup>

¹ India Oxygen has a ~70-year history in India, ² Revenue growth

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## **Secular Trends Driving Attractive Growth Opportunities**

## **Secular Growth Drivers**

- Welder shortage driving robotics
- Infrastructure investment
- Advanced materials and lightweighting
- Connected devices / IoT
- Regulatory and safety
  - Welding and cutting
  - Gas management

\$25B Market













10%

30% 16% 13% 12% 8% 6% 5%



Est. Market Split<sup>1,2</sup>:







Established Markets Growing 2 - 3% p.a.<sup>2</sup>



Increasing Exposure to Higher Growth Segments 6 - 8% p.a.<sup>2</sup>

## Positioning the Business for Higher Growth in \$30B Market<sup>3</sup>

<sup>1</sup> Green indicates ESAB overweight to market or key focus area, <sup>2</sup> Source: ESAB Internal Analysis, IHS Markit 2021, <sup>3</sup> Total Addressable Market (TAM) defined as established equipment and consumable products as well as new products in automation, software and services; estimated based on public data from peer companies, customer surveys, and market analysis conducted by ESAB sales function

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# **Increasing Exposure to High-Growth Segments**

#### Medical and Specialty Gas Control **Attractive** Growth Vectors<sup>2</sup> **Digital Solutions** Robotics<sup>1</sup> \$3B+ Market \$1B+ Market opportunity \$1B+ Market opportunity 6-8%+ \$5B+ Mid-single-digit growth Estimated mid-teens Estimated double-digit Growth growth **Market Size Growth Profile** Industry-wide inflection point

Acceleration of Performance through Acquisitions and Innovation

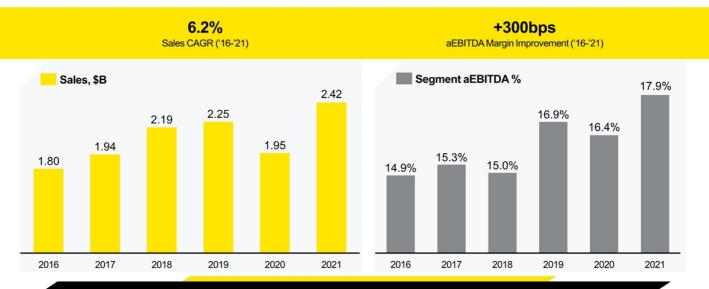
<sup>1</sup> 2nd Wave Robotics; <sup>2</sup> Based on ESAB Internal Analysis

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Sales



# **Strong Financial Performance**



Track Record of Growing Revenue and Expanding Margins



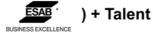


## **Shaping ESAB to Deliver Long-Term Value**

#### Margin **Cash Flow** Long-Term Growth Generation **Strategic Goals Expansion** Strong secular trends Product-line streamlining Increase working capital \$3.0-\$3.5B turns Global footprint Footprint reduction Revenue Improve cash conversion Leading position across Value pricing Markets 20%+ Process digitization Product innovation aEBITDA Margin Public company expense<sup>1</sup> Disciplined M&A Margin accretive 100%+ MSD+ growth Cash Conversion<sup>2</sup>

ESAB Business System (

10



<sup>1</sup> Prior target was at the segment level and the new target includes public company costs; excluding public company costs the segment aEBITDA long-term strategic goal is ~21%+ <sup>2</sup> Free cash flow divided by adjusted net income

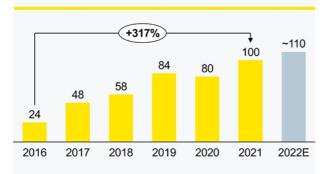
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## Pace of Innovation Accelerating Since 2016

## **New Product Introductions Have Quadrupled**



Five-year vitality represents ~28% of revenue

#### **Innovation Anchored into Customer Needs**

#### **Proven Innovation Playbook**

- Anchored into Voice of Customers and rapid prototyping
- Clear technical roadmaps
- Open innovation with strategic partners
- R&D centers of excellence in both emerging and developed markets
- Commercial launch plans

## **ESAB Products "DNA"**

- Customer-centric user interfaces
- Durability, robustness, and portability
- Smart and connected







## **Developing Best-In-Class and Differentiated Products**

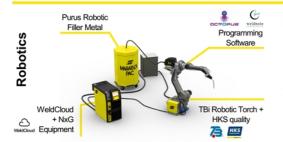
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# **Leading Digital Capabilities Driving Growth**

## Robotics/Digital Products Position ESAB as Productivity Partner



- Simplifies complex programming
- Works with any robot OEM
- Increased repeatability, quality, and productivity

# Digital Solutions<sup>1</sup>





- Cloud native platform collecting data from linked equipment and digitizing quality certifications
- Insights into operations
- Quality and traceability metrics
- Driving productivity

#### Offerings Drive Long-Term Benefits for ESAB



## \$100M+ Projected Revenues<sup>2</sup>

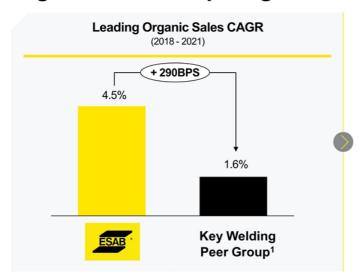
- Grows TAM by > \$1B, access to new customers
- Positions ESAB as a full solution provider
- Synergies between digital and robotics
- Filler metal and equipment pull-through
- Helps to achieve ~\$300M+ of sales from medical and specialty gas control, robotics, and digital solutions

<sup>1</sup> Digital Solutions is a portfolio of several software offerings; including WeldCloud, CutCloud, WeldNote, Clarity, and Octopuz <sup>2</sup> Includes pull-through equipment and filler metal sales in addition to software/robotics

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# **Organic Growth Outpacing Peers**



## **Drivers of Historical Organic Growth**

- Value selling
- Robust new product development
- Product portfolio

## **Multiple Vectors of Future Growth Opportunities**

- Innovation pipeline
- Attractive secular tailwinds
- Emerging market growth
- Reshaping our markets

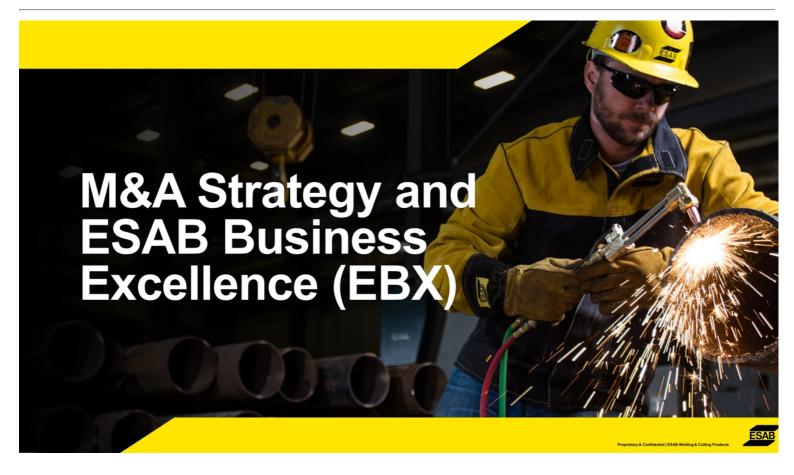
Well-Positioned to Drive Long-Term Organic Growth

74

<sup>1</sup>Welding key peer group includes: Lincoln Electric Holdings, Inc. and Illinois Tool Works, Inc.

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# **Successful Acquisition Process**

Overarching Goals
MSD Acquisition Growth
Accretive to GM
Low Cyclicality
Technology Leadership

District	1		
Digital Growth	Robotic and Automation Solutions	Specialty Alloys	Industrial Diversification
		<b>~</b>	<b>~</b>
		<b>~</b>	<b>~</b>
<b>~</b>			<b>✓</b>
	<b>~</b>		
<b>~</b>	~		
<b>~</b>	<b>✓</b>		
~	~		~
	Growth	Growth Automation	Growth Automation Specialty



**Acquisitions Driving Growth and Margin Expansion** 

16

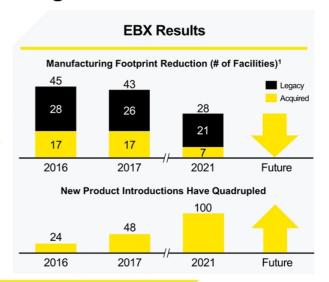
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# ESAB Business Excellence (EBX) Driving Results

EBX - Our Values, Processes, and Tools





EBX Drives Repeatable Processes and Delivers Breakthrough Performance

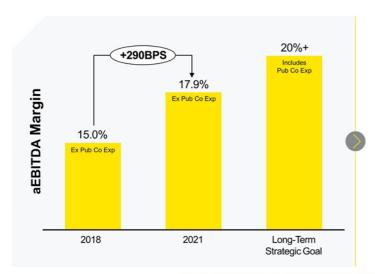
17

<sup>1</sup> Excludes five sites where we have stopped production

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# **History of Margin Expansion With Additional Opportunities**



**Drivers of Historical Margin Improvement** 

- Delivered ~\$20 million in footprint savings since 2018
- SG&A transformation
- Dynamic price/cost management
- Kaizen-driven improvements

## Opportunities to Drive Margin and Attain Margin Goals

- Value pricing
- Product streamlining
- Manufacturing footprint reduction
- Process digitization
- M&A drives portfolio reshaping

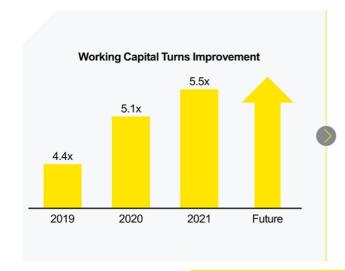
**Multiple Opportunities to Expand Margins** 

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# **Proven Track Record of Delivering Working Capital Improvement**



## Working Capital Improved by > 1 Turn

- Improved O2C processes
- Enhanced inventory management
- Vendor term renegotiations

#### Additional Opportunities Remain to Drive Even More Cash Flow

- Supply chain transformation and improved inventory management
- Automation opportunities in O2C and P2P processes

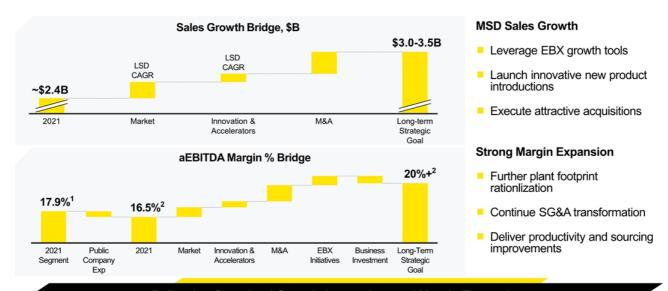
Consistent Improvement in Working Capital Turns Driving Free Cash Flow Generation

20

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## Financial Targets: ESAB Growing Revenue and Expanding Margins



Delivering Sustained Growth, Innovation, and Margin Expansion

2

<sup>1</sup> Segment EBITDA margin, <sup>2</sup> Includes public company expense

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# Capital Allocation to Create Long-Term Value to Investors



## **Manage Leverage**

- Cash flow supports both deleveraging and investments
- Target leverage ratio from 2x to 3x



## **Organic Investment**

- Reinvest in identified accelerators
- Exciting new funnel of products and expect 110+ in 2022



## **Acquisitions**

Disciplined M&A



## **Return Capital**

 Board considering initiating a modest quarterly dividend

**Focused on Creating Long-Term Value** 

22

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## **ESAB 2022 Full Year Outlook**

	Prior	Revised
Sales	\$2.55-2.60B	\$2.45-2.50B
Total Growth	5%-7%	2%-4%
Organic Growth	7%-10%	4%-7%
Organic Growth Ex Russia		9%-12%
aEBITDA <sup>1</sup>	\$420-440M	\$400-420M
Free Cash Flow		>\$210M

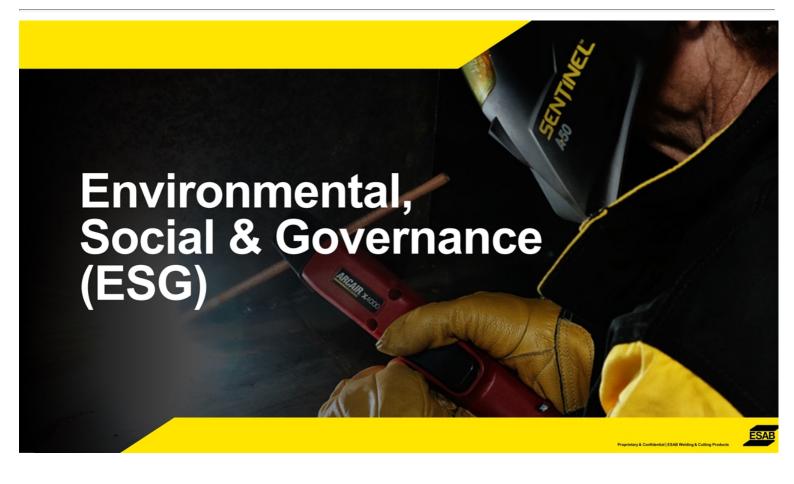
- Guidance updated to reflect impact from Russia
- Business excluding Russia expected to outgrow our markets
- Manufacturing consolidation and transformation project delivering ~\$20M of savings
- Approximately 2.75x net leverage at seperation

## Expect \$4.30 - \$4.50 of Adjusted EPS in FY 2022<sup>1</sup>

<sup>1</sup>Assumes interest expense and incremental public company costs for 12 months; Assumes ~55mm diluted shares based on a distribution ratio of 1 share of ESAB for each 3 shares of Colfax held by investors at separation; distribution ratio is subject to approval by Colfax Board of Directors

SAB – A Fabrication Technology Leader





## **ESAB Committed to ESG**



## **Environmental**

Committed to reducing ESAB's impact on climate change



## Safety

- Focused on creating a safe place to work
- Reduced TRIR from 0.97 in 2016 to 0.33 in 2021



## **Social Responsibility**

Creating an inclusive culture for all stakeholders



## **Greenhouse Gas/Waste Management**

~35% reduction of manufacturing footprint since 2016, reducing GHG and landfill waste



#### Governance

 Serving our stakeholders the right way today and tomorrow



## Sustainability

R&D investment to increase sustainability

**Building a Sustainable Business** 

ation Technology Leader



# **Strong Experienced Leadership Team**



Shyam P. Kambeyanda President,

Chief Executive Officer



Mitch Rales Chairman



Kevin Johnson Chief Financial Officer

## **Executive Officers**



Olivier Biebuyck President, EMEA and Global Products



Michele Campion Chief Human Resources Officer



Vusa Mlingo Senior Vice President, Strategy and Business Development



**Curtis Jewell**General Counsel and
Corporate Secretary



Larry Coble Senior Vice President, EBX, Supply Chain

Significant Industrial Experience Providing Platform for Growth and Expansion

ESAB

## **ESAB: A Premier Fabrication Technology Company**

- Secular tailwinds driving \$30B total addressable market
- Innovative portfolio winning with customers
- Track record of margin expansion and revenue growth
- Strong balance sheet
- Focused on growing shareholder value

Long-Term Strategic Goals

\$3.0-\$3.5B

Revenue

20%+

**aEBITDA Margin**Public Company Expense<sup>1</sup>

100%+

Cash Conversion<sup>2</sup>

<sup>1</sup> Prior target was at the segment level and the new target includes public company costs; excluding public company costs the segment aEBITDA long-term strategic goal is ~21%+ <sup>2</sup> Free cash flow divided by adjusted net income

AB – A Fabrication Technology Leader





# SHAPING THE WORLD WE IMAGINE.



## **Best Team Wins: ESAB Presenters**



## Shyam Kambeyanda

#### Chief Executive Officer

Joined ESAB in 2016

31

Previously worked at Eaton Corporation for 21 years, where he rose to become president of the company's hydraulics business operation in the Americas.

Served in key leadership roles, driving the company's transformation and growth in Asia, Europe and North America.

Bachelor's degrees in physics and general science from Coe College in lowa, bachelor's of science in electrical engineering from lowa State University and master's in business administration from the Kellogg School of Management at Northwestern University.



#### **Kevin Johnson**

#### **Chief Financial Officer**

Joined ESAB in 2019

Previously Vice President of Finance at Colfax Corporation, which he assumed in 2017. In this role, led investor relations, FP&A, and supported acquisition diligence and integration, including being part of the team that acquired DJO Global.

Joined Colfax Corporate from Howden, where he held roles of increasing responsibility including as CFO for its South African publicly-listed company.

Bachelor of Science at Queen's University in Belfast, Ireland, and MBA at the University of Hasselt, Belgium. Master's degree in accounting at Macquarie University in Sydney, Australia and earned his CPA in Australia.



## Olivier Biebuyck

## President EMEA, Equipment, and Digital Solutions

Joined ESAB in 2017

Previously worked at Honeywell, LafargeHolcim, and McKinsey & Company in a variety of global leadership roles, spanning business development, product innovation and marketing, to general management.

Bachelor's degree and MBA from Solvay Brussels School of Economics and Management in Brussels, Belgium.



# **Strong Experienced Board**

#### **Board of Directors**



Mitch Rales Chairman, ESAB



Shyam Kambeyanda CEO



Patrick Allender
Colfax Director, Former
EVP & CFO of
Danaher



Didier Teirlinck Colfax Director, Former EVP Ingersoll Rand



Rhonda L Jordan Colfax Director, Former President Kraft



Stephanie M Phillips Partner Arnold & Porter, BOD for Empowerment & Inclusion



Chris Hix EVP & CFO Enovis



Rajiv Vinnakota Colfax Director, President, Institute for Citizens & Scholars



Robert S Lutz Former CAO Danaher Former Partner at Arthur Andersen

# 2022 Outlook - Supplemental Detail

	Prior	Revised
Sales (\$B)	2.55-2.6	0 2.45-2.50
Total Growth	5%-79	% 2%-4%
Organic Growth	7%-109	% 4%-7%
Segment aEBITDA (\$M)	455-47	5 435-455
Corporate Expense (\$M) <sup>1</sup>	~3	5 ~35
aEBITDA (\$M) <sup>1</sup>	420-44	0 400-420
Interest Expense (\$M) <sup>1</sup>		35-40
Tax Rate <sup>1</sup>		25%-27%
NCI (\$M)		4-5
Diluted Shares (M) <sup>2</sup>		~55
Capital Expenditure (\$M)		~45

## Expect \$4.30 - \$4.50 of Adjusted EPS in FY 2022<sup>1,2</sup>

1 Assumes interest expense and incremental public company costs for 12 months 2; Assumes ~55mm diluted shares based on a distribution ratio of 1 share of ESAB for each 3 shares of Colfax held by investors at separation; distribution ratio is subject to approval by Colfax Board of Directors

ESAB - A Fabrication Technology Lead



# **Non-GAAP Reconciliation**

Fabrication Technology <sup>1</sup>	2016	% of NSV	2017	% of NSV	2018	% of NSV	2019	% of NSV	2020	% of NSV	2021	% of NSV
Net Sales	\$ 1,800.5	\$ 1,937		3	\$2,193.1		\$ 2,247.0		\$ 1,950.1		\$ 2,428.	1
Operating Income	\$ 163.7	9.1%	\$ 208.2	10.7%	\$220.9	10.1%	\$ 279.6	12.4%	\$ 224.4	11.5%	\$ 337.	3 13.9%
Restructuring and other related charges	\$ 31.7	,	\$ 16.2	2	\$29.1		\$ 23.0		\$ 21.6		\$ 19.0	)
Segment Operating Income	\$ 195.4	10.9%	\$ 224.4	11.6%	\$250.0	11.4%	\$ 302.6	13.5%	\$ 246.0	12.6%	\$ 356.	14.7%
Strategic Transaction costs											\$ 2.9	9
Acquisition-related amortization and other non-cash charges	n \$30.9	)	\$ 31.9	)	\$40.0	)	\$ 35.6		\$ 36.3		35.9	9
Adjusted EBITA	\$ 226.3	12.6%	\$ 256.3	13.2%	\$290.0	13.2%	\$ 338.2	15.1%	\$ 282.3	14.5%	\$ 395.	16.3%
Depreciation and other amortization	\$41.7	7	\$40.	1	\$39.9	)	\$ 41.0		\$38.4	1	\$ 38.	5
Adjusted EBITDA	\$ 268.0	14.9%	\$ 296.4	15.3%	\$329.9	15.0%	\$ 379.2	16.9%	\$ 320.7	7 16.4%	\$ 433	. <b>6</b> 17.9%

