# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 23, 2014

#### **Colfax Corporation**

(Exact name of registrant as specified in its charter)

Delaware001-3404554-1887631(State or other jurisdiction<br/>of incorporation)(Commission<br/>File Number)(I.R.S. Employer<br/>Identification No.)

420 National Business Parkway, 5th Floor Annapolis Junction, MD 20701 (Address of Principal Executive Offices) (Zip Code)

(301) 323-9000

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On October 23, 2014, Colfax Corporation issued a press release reporting financial results for the third quarter ended September 26, 2014. A copy of Colfax Corporation's press release is attached to this report as Exhibit 99.1 and is incorporated in this report by reference. Colfax Corporation has scheduled a conference call for 8:00 a.m. EDT on October 23, 2014 to discuss its financial results, and slides for that call are attached to this report as Exhibit 99.2 and are incorporated in this report by reference.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits

- 99.1 Colfax Corporation press release dated October 23, 2014, reporting financial results for the third quarter ended September 26, 2014.
- 99.2 Colfax Corporation slides for October 23, 2014 conference call reporting financial results for the third quarter ended September 26, 2014.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Colfax Corporation Date: October 23, 2014 By: /s/ C. Scott Brannan

Name: C. Scott Brannan

Title: Senior Vice President, Finance, Chief Financial Officer and Treasurer

#### EXHIBIT INDEX

- 99.1 Colfax Corporation press release dated October 23, 2014, reporting financial results for the third quarter ended September 26, 2014.
- 99.2 Colfax Corporation slides for October 23, 2014 conference call reporting financial results for the third quarter ended September 26, 2014.



#### **COLFAX REPORTS THIRD QUARTER 2014 RESULTS**

- Third quarter net income per dilutive share of \$0.59, adjusted net income per share of \$0.57
- Third quarter net sales increased 14.8% (a decrease of 3.8% organically) to \$1.164 billion
- Gas- and fluid-handling finished the period with backlog of \$1.507 billion

ANNAPOLIS JUNCTION, MD - October 23, 2014 - Colfax Corporation (NYSE: CFX) today announced its financial results for the third quarter ended September 26, 2014.

For the third quarter of 2014, net income was \$73.4 million, or \$0.59 per dilutive share. Adjusted net income (as defined below) was \$71.3 million, or \$0.57 per share.

Net sales were \$1.164 billion, in the third quarter, an increase of 14.8% from the prior year. Net sales decreased 3.8% organically compared to the third quarter of 2013. Third quarter operating income was \$118.8 million, with adjusted operating income (as defined below) of \$127.8 million, an increase of 13.9%.

Third quarter gas- and fluid-handling orders were \$539.4 million compared to orders of \$533.3 million in Q3 2013, an increase of 1.1% and an organic decrease of 8.3%. Gas- and fluid-handling finished the period with backlog of \$1.507 billion.

For the nine months ended September 26, 2014, net income was \$290.1 million, or \$2.38 per dilutive share. Adjusted net income (as defined below) was \$182.5 million, or \$1.48 per share. Net sales for the nine months ended September 26, 2014 were \$3.418 billion, an increase of 12.6% compared to net sales for the nine months ended September 27, 2013. Operating income for the nine months ended September 26, 2014 was \$302.2 million, with adjusted operating income (as defined below) of \$330.9 million, an increase of 7.8%.

Adjusted net income, adjusted net income per share, adjusted operating income, organic sales decrease and organic order decrease are not financial measures calculated in accordance with generally accepted accounting principles in the U.S. ("GAAP"). See below for a description of the measures' usefulness and a reconciliation of these measures to their most directly comparable GAAP financial measures.

Steve Simms, President and Chief Executive Officer, stated, "While many of the actions we discussed on last quarter's call are progressing as expected, overall results for the third quarter were short of expectations. Demand remains soft in both segments, and margins were below expectations in the fabrication technology sector. Victor Technologies performed strongly, and our gas-handling operations delivered as expected, despite the anticipated lower revenue. Our fluid-handling operations improved significantly over the second quarter. However, based on the demand outlook, the shortfall in fabrication technology's margins this quarter and the impact of a stronger U.S. dollar, we have decreased our sales and earnings guidance for the year."

#### Non-GAAP Financial Measures and Other Adjustments

Colfax has provided in this press release financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are adjusted net income, adjusted net income per share, adjusted operating income, organic sales decrease and organic order decrease. Adjusted net income, adjusted net income per share and adjusted operating income exclude restructuring and other related charges and, for the 2013 periods presented, asbestos coverage litigation expense. Adjusted net income and adjusted net income per share for the nine months ended September 26, 2014 exclude the preferred stock conversion inducement payment. The effective tax rates used to calculate adjusted net income and adjusted net income per share are 29.8% and 29.3% for the three and nine months ended September 26, 2014, respectively. The effective tax rates used to calculate adjusted net income and adjusted net income per share are 21.7% and 26.2% for the third quarter and nine months ended September 27, 2013, respectively. Organic sales decrease and organic order decrease exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of asbestos insurance coverage issues, restructuring and other related charges, and preferred stock conversion inducement payment.

Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information calculated in accordance with GAAP. Investors are encouraged to review the reconciliation of these non-GAAP measures to their most directly comparable GAAP financial measures. A reconciliation of non-GAAP financial measures presented above to GAAP results has been provided in the financial tables included in this press release.

#### Conference Call and Webcast

Colfax will host a conference call to provide details about its results on Thursday, October 23, 2014 at 8:00 a.m. EDT. The call will be open to the public through 877-303-7908 (U.S. callers) or 678-373-0875 (international callers) and referencing the conference ID number 18541467, or through webcast via Colfax's website at <a href="https://www.colfaxcorp.com">www.colfaxcorp.com</a> under the "Investors" section. Access to a supplemental slide presentation can also be found at the Colfax website under the same heading. Both the audio of this call and the slide presentation will be archived on the website later today and will be available until the next quarterly call.

#### **About Colfax Corporation**

Colfax Corporation is a diversified global manufacturing and engineering company that provides gas- and fluid-handling and fabrication technology products and services to commercial and governmental customers around the world under the Howden, Colfax Fluid Handling and ESAB brands. Colfax believes that its brands are among the most highly recognized in each of the markets that it serves. Colfax is traded on the NYSE under the ticker "CFX." Additional information about Colfax is available at www.colfaxcorp.com.

#### CAUTIONARY NOTE CONCERNING FORWARD LOOKING STATEMENTS:

This press release may contain forward-looking statements, including forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current fact. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to, factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2013 Annual Report on Form 10-K under the caption "Risk Factors." In addition, these statements are based on a number of assumptions that are subject to change. This press release speaks only as of the date hereof. Colfax disclaims any duty to update the information herein.

The term "Colfax" in reference to the activities described in this press release may mean one or more of Colfax's global operating subsidiaries and/or their internal business divisions and does not necessarily indicate activities engaged in by Colfax Corporation.

#### Contact:

Scott Brannan, Chief Financial Officer Colfax Corporation 301-323-9000 Scott.Brannan@colfaxcorp.com

#### Colfax Corporation Condensed Consolidated Statement of Operations Data Dollars in thousands, except per share data (Unaudited)

	Three Months Ended				Nine Months Ended			
	September 26, 2014		September 27, 2013		September 26, 2014		September 27, 2013	
Net sales	\$	1,164,453	\$	1,014,570	\$	3,418,120	\$	3,035,831
Cost of sales		791,258		694,276		2,331,122		2,086,990
Gross profit		373,195		320,294		1,086,998		948,841
Selling, general and administrative expense		245,441		208,759		756,052		644,636
Restructuring and other related charges		8,948		8,737		28,734		17,428
Operating income		118,806		102,798		302,212		286,777
Interest expense		14,935		17,536		40,881		58,879
Income before income taxes		103,871		85,262		261,331		227,898
Provision for (benefit from) income taxes <sup>(1)</sup>		22,568		19,787		(73,153)		62,948
Net income <sup>(1)</sup>		81,303		65,475		334,484		164,950
Income attributable to noncontrolling interest, net of taxes		7,914		10,000		22,520		23,448
Net income attributable to Colfax Corporation <sup>(1)</sup>		73,389		55,475		311,964		141,502
Dividends on preferred stock		_		5,086		2,348		15,254
Preferred stock conversion inducement payment		_		_		19,565		_
Net income available to Colfax Corporation common shareholders $^{(1)}$	\$	73,389	\$	50,389	\$	290,051	\$	126,248
Net income per share- basic <sup>(1)</sup>	\$	0.59	\$	0.49	\$	2.41	\$	1.25
Net income per share- diluted <sup>(1)</sup>	\$	0.59	\$	0.48	\$	2.38	\$	1.23

<sup>(1)</sup> Benefit from income taxes for the nine months ended September 26, 2014 was significantly impacted by the reassessment of the realizability of certain deferred tax assets as a result of the Victor Acquisition on expected future income which resulted in a decrease in the Company's valuation allowance against U.S. deferred tax assets.

#### **Colfax Corporation** Reconciliation of GAAP to Non-GAAP Financial Measures Dollars in thousands, except per share data (Unaudited)

		Three Mon	ths	Ended	Nine Months Ended			
	Se	ptember 26, 2014	26, September 27, 2013		September 26, 2014		Se	ptember 27, 2013
Adjusted Operating Income								
Operating income	\$	118,806	\$	102,798	\$	302,212	\$	286,777
Restructuring and other related charges		8,948		8,737		28,734		17,428
Asbestos coverage litigation expense		_		627		_		2,801
Adjusted operating income	\$	127,754	\$	112,162	\$	330,946	\$	307,006
Adjusted operating income margin		11.0%		11.1%		9.7%		10.1%
		Three Mo	nth	s Ended		Nine Mon	ths E	nded
	S	September 26, 2014	9	September 27, 2013		September 26, 2014	S	eptember 27, 2013
Adjusted Net Income								
Net income attributable to Colfax Corporation	\$	73,389	\$	55,475	\$	311,964	\$	141,502
Restructuring and other related charges		8,948		8,737		28,734		17,428
Asbestos coverage litigation expense		_		627		_		2,801
Tax adjustment <sup>(1)</sup>		(11,032)		(714)		(158,154)		(2,068)
Adjusted net income	\$	71,305	\$	64,125	\$	182,544	\$	159,663
Adjusted net income margin		6.1%		6.3%		5.3%		5.3%
Adjusted Net Income Per Share								
Net income available to Colfax Corporation common shareholders	\$	73,389	\$	50,389	\$	290,051	\$	126,248
Restructuring and other related charges		8,948		8,737		28,734		17,428
Asbestos coverage litigation expense		_		627		_		2,801
Preferred stock conversion inducement payment		_		_		19,565		_
Tax adjustment <sup>(1)</sup>		(11,032)		(714)		(158,154)		(2,068)
Adjusted net income available to Colfax Corporation common shareholders		71,305		59,039		180,196		144,409
Dividends on preferred stock		_		5,086		2,348		_
Less: adjusted net income attributable to participating securities $^{(2)}$		_		_		_		4,571
	\$	71,305	\$	64,125	\$	182,544	\$	139,838
Weighted-average shares outstanding - diluted		125,380,566		115,384,669		123,624,735		99,281,670
Adjusted net income per share	\$	0.57	\$	0.56	\$	1.48	\$	1.41
Net income per share — diluted (in accordance with GAAP)	\$	0.59	\$	0.48	\$	2.38	\$	1.23

<sup>(1)</sup> The effective tax rates used to calculate adjusted net income and adjusted net income per share are 29.8% and 29.3% for the third quarter and nine months ended September 26, 2014, respectively, and 21.7% and 26.2% for the third quarter and nine months ended September 27, 2013, respectively.

<sup>(2)</sup> Adjusted net income per share for periods prior to April 23, 2013 was calculated consistently with the two-class method in accordance with GAAP as the Series A Perpetual Convertible Preferred Stock were considered participating securities. Subsequent to April 23, 2013 and prior to February 12, 2014, adjusted net income per share was calculated consistently with the if-converted method in accordance with GAAP until the Series A Perpetual Convertible Preferred Stock were no longer participating securities. Adjusted net income per share for the nine months ended September 26, 2014 excludes the impact of 12,173,291 common stock equivalent shares as their inclusion would be anti-dilutive. On February 12, 2014, the Series A Perpetual Convertible Preferred Stock were converted to common stock and the Company paid a \$19.6 million conversion inducement to the holders of the Series A Perpetual Convertible Preferred Stock.

#### Colfax Corporation Change in Sales, Orders and Backlog Dollars in millions (Unaudited)

	Net Sales			 Ord	lers
		\$	%	\$	%
For the three months ended September 27, 2013	\$	1,014.6		\$ 533.3	
Components of Change:					
Existing Businesses		(38.9)	(3.8)%	(44.3)	(8.3)%
Acquisitions <sup>(1)</sup>		201.8	19.9 %	49.6	9.3 %
Foreign Currency Translation		(13.0)	(1.3)%	0.8	0.1 %
Total		149.9	14.8 %	6.1	1.1 %
For the three months ended September 26, 2014	\$	1,164.5		\$ 539.4	

	Net S	ales	Ord	lers	Backlog at Period En		
	\$	%	\$	%	\$	%	
As of and for the nine months ended September 27, 2013	\$ 3,035.8		\$ 1,513.6		\$ 1,446.9		
Components of Change:							
Existing Businesses	(38.9)	(1.3)%	(11.0)	(0.7)%	(94.0)	(6.5)%	
Acquisitions <sup>(1)</sup>	479.2	15.8 %	211.2	14.0 %	211.1	14.6 %	
Foreign Currency Translation	(58.0)	(1.9)%	2.8	0.1 %	(57.5)	(4.0)%	
Total	382.3	12.6 %	203.0	13.4 %	59.6	4.1 %	
As of and for the nine months ended September 26, 2014	\$ 3,418.1		\$ 1,716.6		\$ 1,506.5		

<sup>(1)</sup> Represents the incremental sales, orders and order backlog as a result of our acquisitions of Clarus Fluid Intelligence, LLC, CKD Kompressory a.s., the global industrial and industry division of Flakt Woods Group, TLT-Babcock Inc., Alphair Ventilating Systems Inc., and Sistemas Centrales de Lubrication S.A. de C.V. ("Sicelub"), and incremental sales as a result of our acquisition of Victor Technologies Holdings, Inc.



### **FORWARD-LOOKING STATEMENTS**

The following information contains forward-looking statements, including forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current facts. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to, factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission including its 2013 Annual Report on Form 10-K under the caption "Risk Factors". In addition, these statements are based on a number of assumptions that are subject to change. This presentation speaks only as of this date. Colfax disclaims any duty to update the information herein.





### Q3 2014 HIGHLIGHTS

- Adjusted net income of \$71.3 million (\$0.57 per share) compared to \$64.1 million (\$0.56 per share) in Q3 2013
  - Q3 2013 included non-cash gains of \$0.04 related to adjustments to deferred tax balances
- Net sales of \$1.16 billion, an increase of 14.8% from Q3 2013 net sales of \$1.01 billion (an organic decline of 3.8%)
- Adjusted operating income of \$127.8 million compared to \$112.2 million in Q3 2013
- Third quarter gas- and fluid-handling orders of \$539.4 million compared to orders of \$533.3 million in Q3 2013, an increase of 1.1% (an organic decline of 8.3%)
- · Gas- and fluid-handling backlog of \$1.5 billion at period end



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### YEAR TO DATE 2014 HIGHLIGHTS

- Adjusted net income of \$182.5 million (\$1.48 per share) compared to \$159.7 million (\$1.41 per share) in the nine months ended September 27, 2013
- Net sales of \$3.42 billion, an increase of 12.6% from the nine months ended September 27, 2013 net sales of \$3.04 billion (an organic decline of 1.3%)
- Adjusted operating income of \$330.9 million compared to \$307.0 million in the nine months ended September 27, 2013
- Gas- and fluid-handling orders of \$1.72 billion compared to orders of \$1.51 billion in the nine months ended September 27, 2013, an increase of 13.4% (flat organically)





### **GAS AND FLUID HANDLING Q3 2014 HIGHLIGHTS**

- Net sales of \$564.7 million compared to net sales of \$511.4 million in Q3 2013, an increase of 10.4% (an organic decline of 5.3%)
- Adjusted segment operating income of \$67.3 million and adjusted segment operating income margin of 11.9%
- Third quarter orders of \$539.4 million compared to orders of \$533.3 million in Q3 2013, an increase of 1.1% (an organic decline of 8.3%)
- Backlog of \$1.5 billion at period end



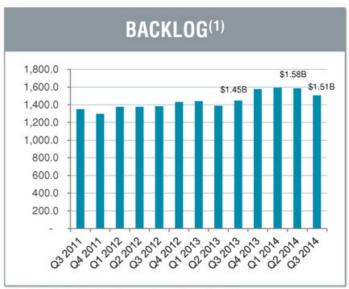
### **GAS AND FLUID HANDLING YTD 2014 HIGHLIGHTS**

- Net sales of \$1.71 billion compared to net sales of \$1.45 billion in the nine months ended September 27, 2013, an increase of 17.5% (flat organically)
- Adjusted segment operating income of \$168.9 million and adjusted segment operating income margin of 9.9%
- Orders of \$1.72 billion compared to orders of \$1.51 billion in the nine months ended September 27, 2013, an increase of 13.4% (flat organically)



# **ORDERS AND BACKLOG**



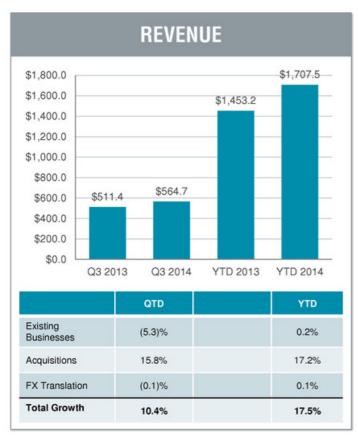


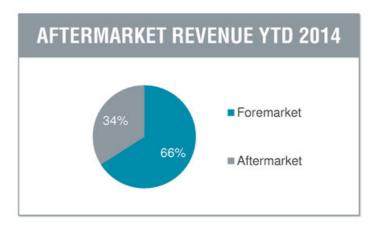
(1) Backlog data for the periods prior to Q1 2012 are presented on a proforma basis.

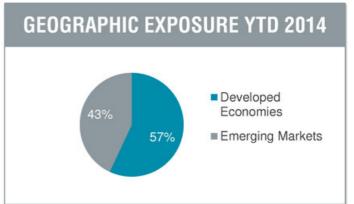
Note: Dollars in millions (unaudited).



# **REVENUE**



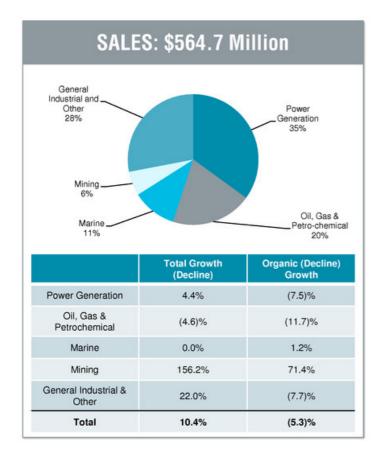


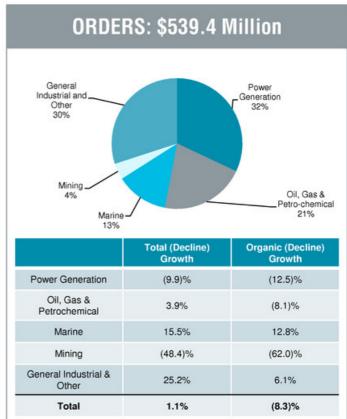


Note: Dollars in millions (unaudited).



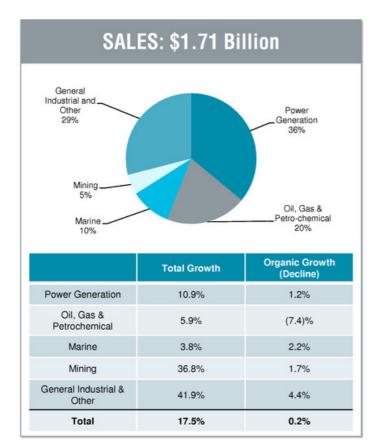
# Q3 2014 SALES AND ORDERS BY END MARKET

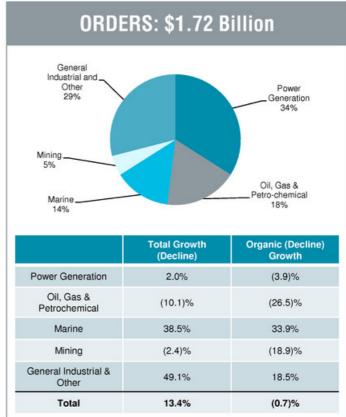






# YTD 2014 SALES AND ORDERS BY END MARKET







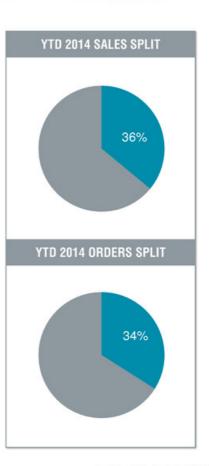
# **POWER GENERATION MARKET PERSPECTIVE**

#### **SALES & ORDERS GROWTH (DECLINE)**

	Q3 2014 v	s. Q3 2013	YTD 2014 v:	s. YTD 2013
	Total	Organic	Total	Organic
Sales	4.4%	(7.5)%	10.9%	1.2%
Orders	(9.9)%	(12.5)%	2.0%	(3.9)%

#### **HIGHLIGHTS**

- Served by both Howden and Colfax Fluid Handling
- Lower sales due to new-build project timing in China and slow aftermarket sales in the U.S.
- Howden saw declines in China SCR orders, partially offset by continued strong investment levels in new capacity in Southeast Asia





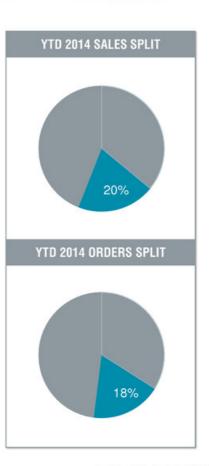
# OIL, GAS & PETROCHEMICAL MARKET PERSPECTIVE

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SALES &	UNDENO	DECLINE	unuwin

	Q3 2014 v	s. Q3 2013	YTD 2014 vs. YTD 2013		
	Total	Organic	Total	Organic	
Sales	(4.6)%	(11.7)%	5.9%	(7.4)%	
Orders	3.9%	(8.1)%	(10.1)%	(26.5)%	

#### HIGHLIGHTS

- Served by both Howden and Colfax Fluid Handling
- Period over period comparisons are difficult due to the timing of large projects
- Revenue declines due to softening order book; received \$20 million turbo fan order for mechanical vapor compression in a Canadian oil sands project





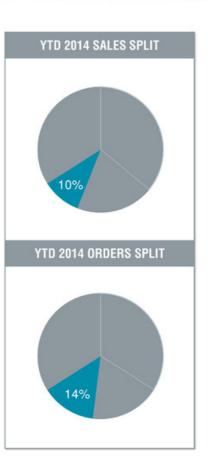
# **MARINE MARKET PERSPECTIVE**

#### **SALES & ORDERS GROWTH**

	Q3 2014 v	s. Q3 2013	YTD 2014 v	s. YTD 2013
	Total	Organic	Total	Organic
Sales	0.0%	1.2%	3.8%	2.2%
Orders	15.5%	12.8%	38.5%	33.9%

#### HIGHLIGHTS

- · Primarily served by Colfax Fluid Handling
- Continued strength in offshore supply vessel (OSV), with continued pricing pressure in commercial marine
- Excellent quarter for bookings, led by defense, strong OSV and continued success of CM-1000 product



Note: Marine market comprised of commercial marine and government, or defense, customers



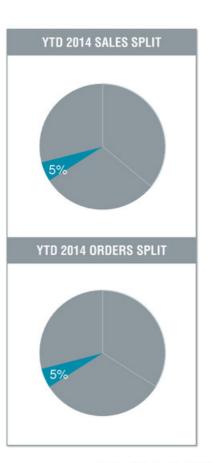
# **MINING MARKET PERSPECTIVE**

#### **SALES & ORDERS GROWTH (DECLINE)**

	Q3 2014 v	s. Q3 2013	YTD 2014 v	s. YTD 2013
	Total	Organic	Total	Organic
Sales	156.2%	71.4%	36.8%	1.7%
Orders	(48.4)%	(62.0)%	(2.4)%	(18.9)%

#### HIGHLIGHTS

- · Primarily served by Howden
- Remains a depressed market; faced subdued spending for the past year and a half
- Some bright spots, including expansion into hard rock mining in China with our first order received during the quarter
- Order declines partially offset by our 2013 Alphair acquisition





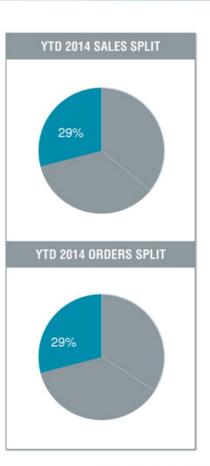
# GENERAL INDUSTRIAL & OTHER MARKET PERSPECTIVE

#### **SALES & ORDERS GROWTH (DECLINE)**

	Q3 2014 v	s. Q3 2013	YTD 2014 vs. YTD 2013			
	Total	Organic	Total	Organic		
Sales	22.0%	(7.7)%	41.9%	4.4%		
Orders	25.2%	6.1%	49.1%	18.5%		

#### HIGHLIGHTS

- · Includes both Howden and Colfax Fluid Handling
- · Volatile quarter to quarter due to large orders
- Near term opportunities for fans and large gas-gas heaters in China for steel plants to be fitted with flue-gas desulfurization capabilities







### **FABRICATION TECHNOLOGY Q3 2014 HIGHLIGHTS**

- Net sales of \$599.8 million compared to net sales of \$503.2 million in Q3 2013, an increase of 19.2% (an organic decline of 2.3%)
- Adjusted segment operating income of \$72.2 million and adjusted segment operating income margin of 12.0%
  - Improvement over Q3 2013 of 60 basis points

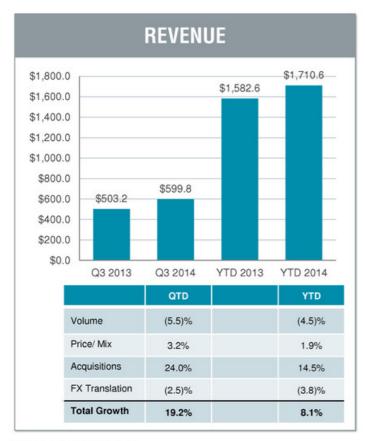


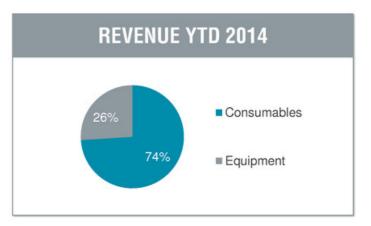
### **FABRICATION TECHNOLOGY YTD 2014 HIGHLIGHTS**

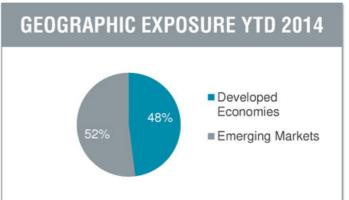
- Net sales of \$1.71 billion compared to net sales of \$1.58 billion in the nine months ended September 27, 2013, an increase of 8.1% (an organic decline of 2.6%)
- Adjusted segment operating income of \$203.1 million and adjusted segment operating income margin of 11.9%
  - Improvement over the nine months ended September 27, 2013 of 170 basis points

COLFAX

# **REVENUE**







Note: Dollars in millions (unaudited).





# **INCOME STATEMENT SUMMARY**

(unaudited)

	10	Three Months Ended			Nine Months Ended				
	Septen	nber 26, 2014	Septen	nber 27, 2013	Septen	nber 26, 2014	Septer	nber 27, 2013	
Net sales	s	1,164.5	\$	1,014.6	s	3,418.1	s	3,035.8	
Gross profit	s	373.2	s	320.3	s	1,087.0	s	948.8	
% of sales		32.0 %		31.6 %		31.8 %		31.3 %	
SG&A expense	s	245.4	\$	208.8	s	756.1	s	644.6	
% of sales		21.1 %		20.6 %		22.1 %		21.2 %	
Adjusted operating income	s	127.8	s	112.2	\$	330.9	s	307.0	
% of sales		11.0 %		11.1 %		9.7 %		10.1 %	
Adjusted net income	s	71.3	\$	64.1	s	182.5	s	159.7	
% of sales		6.1 %		6.3 %		5.3 %		5.3 %	
Adjusted net income per share	s	0.57	s	0.56	s	1.48	s	1.41	

Refer to Appendix for Non-GAAP reconciliation and footnotes. Note: Dollars in millions, except per share amounts.





## **DISCLAIMER**

Colfax has provided financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are projected adjusted net income, projected adjusted net income, projected adjusted net income per share, adjusted operating income, organic sales growth (decline) and organic order growth (decline). Projected adjusted net income, projected adjusted net income per share, adjusted net income per share and adjusted operating income exclude restructuring and other related charges and, for the 2013 periods presented, asbestos coverage litigation expense. Projected adjusted net income, projected adjusted net income per share, adjusted net income and adjusted net income per share for the nine months ended September 26, 2014, exclude the preferred stock conversion inducement payment. The effective tax rates used to calculate adjusted net income and adjusted net income per share are 29.8% and 29.3% for the third quarter and nine months ended September 26, 2014, respectively, and 21.7% and 26.2% for the third quarter and nine months ended September 27, 2013. Organic sales growth (decline) and organic order growth (decline) exclude the impact of acquisitions and foreign exchange rate fluctuations. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of asbestos insurance coverage issues, restructuring and other related charges and preferred stock conversion inducement payment.

Sales and order information by end market are estimates. We periodically update our customer groupings order to refine these estimates.



# NON-GAAP RECONCILIATION (unaudited)

	55					Q3 2014						192				Q3 2013					- 55
		Gas and F Handli			Fabricat Technolo			orporate id Other	_	Total Co Corporat			Gas and Fluid Handling	_	Fabricati Technolo			orporate d Other	_	Total Col Corporati	
Net sales	s	56	4,650	s	59	9,803	s		s	1,16	4,453	\$	511,360	s	50	3,210	\$		\$	1,01	4,570
Operating income (loss)		65,182	11.5 %		65,283	10.9 %		(11,659)		118,806	10.2 %		64,135 12.5 %		52,124	10.4 %		(13,461)		102,798	10.1 %
Restructuring and other related charges Asbestos coverage litigation expense		2,079		_	6,869					8,948			3,278 627		5,459				_	8,737 627	
Adjusted operating income (loss)	s	67,261	11.9 %	s	72,152	12.0 %	s	(11,659)	s	127,754	11.0 %	s	68,040 13.3 %	s	57,583	11.4 %	s	(13,461)	s	112,162	11.1 %

	Nine Months Ended September 26, 2014						Nine Months Ended September 27, 2013															
		Gas and Fl Handlin		_	Fabricati Technolo			orporate ad Other		Total Col Corporati			Gas and Fl Handlin			Fabricati Technolo			orporate id Other		Total Col Corporati	
Net sales	s	1,70	7,539	\$	1,71	0,581	s		s	3,418	8,120	s	1,45	3,228	\$	1,58	2,603	\$		s	3,03	5,831
Operating income (loss)		157,332	9.2 %		185,986	10.9 %		(41,106)		302,212	8.8 %		174,597	12.0 %		148,794	9.4 %		(36,614)		286,777	9.4 %
Restructuring and other related charges Asbestos coverage litigation expense		11,617			17,117		_	:		28,734			4,744 2,801			12,684			:		17,428 2,801	
Adjusted operating income (loss)	\$	168,949	9.9 %	\$	203,103	11.9 %	s	(41,106)	s	330,946	9.7 %	s	182,142	12.5 %	s	161,478	10.2 %	s	(36,614)	s	307,006	10.1 %

Note: Dollars in thousands.



# **NON-GAAP RECONCILIATION**

(unaudited)

	Three Months Ended			Nine Months Ended					
	Se	otember 26, 2014	Sej	otember 27, 2013	Se	ptember 26, 2014	Sep	tember 27, 2013	
Adjusted Net Income									
Net income attributable to Colfax Corporation	s	73,389	s	55,475	s	311,964	s	141,502	
Restructuring and other related charges		8,948		8,737		28,734		17,428	
Asbestos coverage litigation expense		-		627		-		2,801	
Tax adjustment <sup>(1)</sup>		(11,032)	_	(714)	_	(158,154)	_	(2,068)	
Adjusted net income	s	71,305	s	64,125	s	182,544	s	159,663	
Adjusted net income margin		6.1 %		6.3 %		5.3 %		5.3 %	
Adjusted Net Income Per Share									
Net income available to Colfax Corporation common shareholders	s	73,389	s	50,389	s	290,051	s	126,248	
Restructuring and other related charges		8,948		8,737		28,734		17,428	
Asbestos coverage litigation expense		-		627				2,801	
Preferred stock conversion inducement payment				-		19,565			
Tax adjustment <sup>(1)</sup>	_	(11,032)	_	(714)	_	(158,154)	_	(2,068)	
Adjusted net income available to Colfax Corporation common shareholders		71,305		59,039		180,196		144,409	
Dividends on preferred stock				5,086		2,348		-	
Less: adjusted net income attributable to participating securities (2)	_		_		_		_	4,571	
	s	71,305	s	64,125	s	182,544	s	139,838	
Weighted-average shares outstanding - diluted		125,380,566		115,384,669		123,624,735		99,281,670	
Adjusted net income per share	S	0.57	S	0.56	S	1.48	s	1.41	
Net income per share — diluted (in accordance with GAAP)	s	0.59	s	0.48	s	2.38	s	1.23	

<sup>(1)</sup> 

Note: Dollars in thousands, except per share amounts.



The effective tax rates used to calculate adjusted net income and adjusted net income per share are 29.8% and 29.3% for the third quarter and nine months ended September 26, 2014, respectively, and 21.7% and 26.2% for the third quarter and nine months ended September 27, 2013, respectively.

Adjusted net income per share for periods prior to April 23, 2013 were calculated consistently with the two-class method in accordance with GAAP as the Series A preferred stock were considered participating securities. Subsequent to April 23, 2013, adjusted net income per share was calculated consistently with the it-converted method in accordance with GAAP as the Series A preferred stock were no longer participating securities. Adjusted net income per share for the nine months ended September 27, 2013 excludes the impact of 12,173,291 common stock equivalent shares as their inclusion would be anti-diutive. On February 12, 2014, the Series A Perpetual Convertible Preferred Stock were converted to common stock and the Company paid a \$19.6 million conversion inducement to the holders of the Series A Perpetual Convertible Preferred Stock.

# **SALES & ORDERS GROWTH**

(unaudited)

	Net Sales	Orders		
		\$ %		
For the three months ended September 27, 2013	\$1,014.6	\$ 533.3		
Components of Change:				
Existing Businesses	(38.9) (3.8)%	(44.3) (8.3)%		
Acquisitions <sup>(1)</sup>	201.8 19.9 %	49.6 9.3 %		
Foreign Currency Translation	(13.0) (1.3)%	0.8 0.1 %		
Total	149.9 14.8 %	6.1 1.1 %		
For the three months ended September 26, 2014	\$1,164.5	\$ 539.4		
	Net Sales	Orders	Backlog at Pe	riod End
	s %	s %	\$	1220
				%
As of and for the nine months ended September 27, 2013	\$3,035.8	\$1,513.6	\$1,446.9	%
As of and for the nine months ended September 27, 2013 Components of Change:			\$1,446.9	%
			\$1,446.9	(6.5)%
Components of Change:	\$3,035.8	\$1,513.6	a 1 10	
Components of Change: Existing Businesses	\$3,035.8 (38.9) (1.3)%	\$1,513.6 (11.0) (0.7)%	(94.0)	(6.5)%
Components of Change: Existing Businesses Acquisitions <sup>(1)</sup>	\$3,035.8 (38.9) (1.3)% 479.2 15.8 %	\$1,513.6 (11.0) (0.7)% 211.2 14.0 %	(94.0) 211.1	(6.5)% 14.6 %

<sup>(1)</sup> Represents the incremental sales, orders and order backlog as a result of our acquisitions of Clarus Fluid Intelligence, LLC, CKD Kompressory a.s., the global industrial and industry division of Flakt Woods Group, TLT-Babcock Inc., Alphair Ventilating Systems Inc., and Sistemas Centrales de Lubrication S.A. de C.V., and incremental sales as a result of our acquisition of Victor Technologies Holdings, Inc.

Note: Dollars in millions.



# 2014 OUTLOOK SUMMARY

(October Update)

Revenue Range										
2014 Total	\$4.675 billion	То	\$4.725	billion						
EPS an	EPS and Adjusted Net Income Range									
2014 Net income per share		\$2.24	То	\$2.35						

2014 Net income per share	\$2.24	То	\$2.35
Adjusted net income	\$262 million	То	\$270 million
2014 Adjusted net income per share (1)	\$2.11	То	\$2.18

Assumptions							
Restructuring costs	\$50 million						
Euro – full year/Q4	\$1.33/\$1.26						
Tax rate - adjusted basis/GAAP	29-30%						
Outstanding shares (if converted) – full year/Q4	124 million/125 million						
Depreciation	\$89 million						
Amortization	\$77 million						
Interest expense (based on LIBOR and EURIBOR = 25 bps)	\$56 million						

(See Non-GAAP Reconciliation included in this slide deck)

Note: Guidance as of October 23, 2014.



<sup>(1)</sup> Excludes impact of restructuring charges, preferred stock conversion and gain on reversal of tax valuation allowances.

# 2014 OUTLOOK SUMMARY

(October Update)

In thousands, except per share data		20	14	4			
	-	476	HIGH				
Revenue	\$	4,675,000	\$	4,725,000			
Adjusted Operating Profit		468,000		478,000			
Interest		(56,000)		(56,000)			
Taxes		(120,000)		(122,000)			
Noncontrolling interest		(30,000)		(30,000)			
Adjusted Net Income-Colfax		262,000	700	270,000			
Adjusted EPS	\$	2.11	\$	2.18			

(1) Includes \$10 million of transaction costs and year-one fair value adjustments.

Note: Guidance as of October 23, 2014.



# NON-GAAP RECONCILIATION

(October Update)

	LOW	1	HIGH
Projected net income per share - diluted	\$ 2.24	\$	2.35
Restructuring costs	0.41		0.41
Preferred stock conversion <sup>(1)</sup>	0.18		0.18
Tax adjustment	(0.72)	_	(0.76)
Projected adjusted net income per share - diluted	\$ 2.11	\$	2.18

(1) Reflects the impact of the preferred stock conversion for GAAP EPS due to the anti-dilution of the if-converted method.

Note: Guidance as of October 23, 2014.

