

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **May 7, 2010**

**Colfax Corporation**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-34045**  
(Commission  
File Number)

**54-1887631**  
(I.R.S. Employer  
Identification No.)

**8730 Stony Point Parkway, Suite 150**  
**Richmond, VA 23235**  
(Address of Principal Executive Offices) (Zip Code)

**(804) 560-4070**  
(Registrant's telephone number, including area code)

**Not Applicable**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 7.01 Regulation FD Disclosure.**

Attached hereto as Exhibit 99.1 and incorporated herein by reference are slides to be used by Colfax Corporation for investor presentations.

**Item 9.01 Financial Statements and Exhibits.**

**(d) Exhibits**

99.1 Colfax Corporation investor presentation slides

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**Colfax Corporation**

Date: May 7, 2010

By: /s/ CLAY H. KIEFABER  
Name: Clay H. Kiefaber  
Title: President and Chief Executive Officer

**EXHIBIT INDEX**

99.1 Colfax Corporation investor presentation slides.



## Investor Presentation

May 7, 2010





The following information contains forward-looking statements, including forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include, but are not limited to, statements concerning Colfax's plans, objectives, expectations and intentions and other statements that are not historical or current facts. Forward-looking statements are based on Colfax's current expectations and involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such forward-looking statements. Factors that could cause Colfax's results to differ materially from current expectations include, but are not limited to factors detailed in Colfax's reports filed with the U.S. Securities and Exchange Commission as well as its Annual Report on Form 10-K under the caption "Risk Factors". In addition, these statements are based on a number of assumptions that are subject to change. This presentation speaks only as of this date. Colfax disclaims any duty to update the information herein.



- 2009 revenue of \$525 million
- ~2,000 associates worldwide
- 13 principal production facilities in 7 countries
- Over 300 direct sales and marketing associates
- Approximately 250 authorized distributors in more than 100 countries
- Headquartered in Richmond, VA

**Products**

|                   |                   |                          |                        |                      |                  |
|-------------------|-------------------|--------------------------|------------------------|----------------------|------------------|
| 2 & 3 Screw Pumps | Centrifugal Pumps | Progressive Cavity Pumps | Fluid Handling Systems | Precision Gear Pumps | Specialty Valves |
|-------------------|-------------------|--------------------------|------------------------|----------------------|------------------|



**End Markets**

|                   |           |                  |                |                    |
|-------------------|-----------|------------------|----------------|--------------------|
| Commercial Marine | Oil & Gas | Power Generation | Global Defense | General Industrial |
|-------------------|-----------|------------------|----------------|--------------------|



Colfax is strategically focused on serving key infrastructure end markets in the fluid handling industry



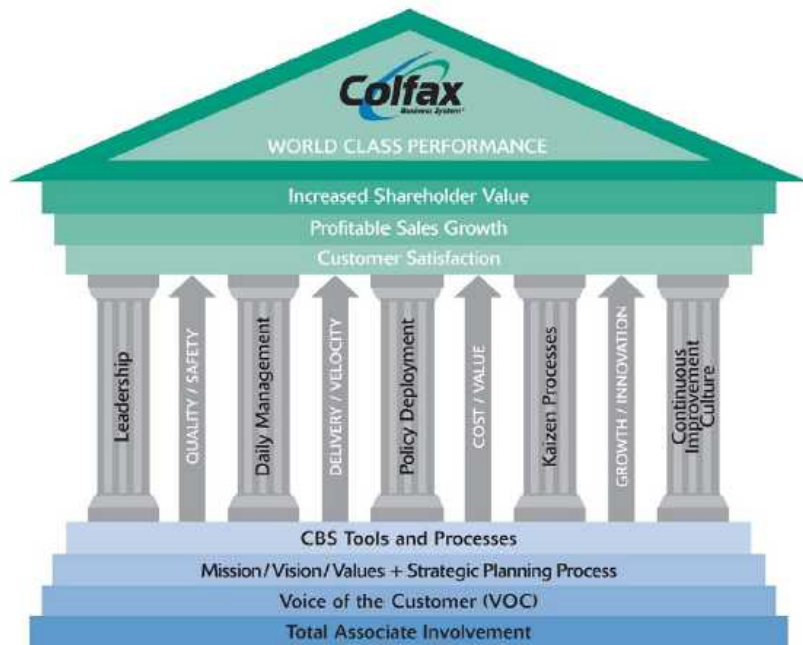


- Founded in 1995
- Equity capital provided by Mitch and Steve Rales, founders of Danaher (NYSE: DHR)
- Targeted global industrial companies with strong brands
- 13 acquisitions, 5 divestitures
- Exclusively focused on fluid handling industry
- Proven, experienced management team
- Began trading on the NYSE in May 2008

There are approximately 5,000 pump companies globally and Colfax is in the top 15



- Derived from the proven Danaher Business System
- Utilize Voice of the Customer (“VOC”) to target breakthrough growth initiatives, new products and applications
- Conduct root-cause analysis, develop process improvements and implement sustainable systems
- Culture of continuous improvement
- Integrated in all aspects of operations and strategic planning



CBS is how we manage our business and has been a key driver of our success

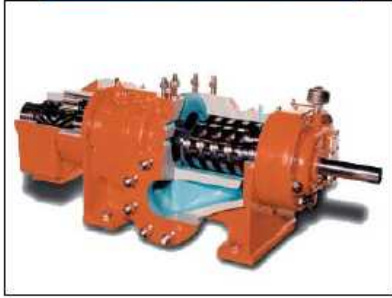


- Global leader in specialty fluid handling products
- Proven application expertise in solving critical customer needs
- Serving growing global infrastructure driven end markets
- Leading brand names generating aftermarket sales and services
- Experienced management team in place to grow organically and through strategic acquisition
- Strong financial position

Well positioned to drive growth



2 and 3 Screw Pumps



Centrifugal Pumps



Progressive Cavity Pumps



Fluid Handling Systems



Precision Gear Pumps



Specialty Valves

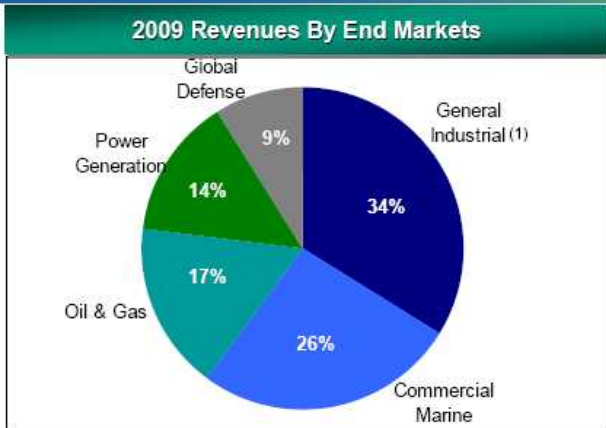
Well recognized brands across served markets





| Key Markets        | Applications   | Brands   |
|--------------------|--|--|
| Commercial Marine  | Fuel oil transfer; oil transport; water and wastewater handling  | Allweiler, Houttuin, Imo AB                                  |
| Oil & Gas          | Crude oil gathering; pipeline services; unloading and loading; rotating equipment lubrication; lube oil purification     | Allweiler, Houttuin, Imo, LSC, Tushaco, Warren               |
| Power Generation   | Fuel unloading, transfer, burner and injection; rotating equipment lubrication   | Allweiler, Imo, Tushaco, Warren                              |
| Global Defense     | Fuel oil transfer; oil transport; water and wastewater handling; firefighting; fluid control                             | Allweiler, Fairmount, Imo, Imo AB, Portland Valve, Warren    |
| General Industrial | Machinery lubrication; hydraulic elevators; chemical processing; pulp and paper processing; food and beverage processing | Allweiler, Fairmount, Houttuin, Imo, Tushaco, Warren, Zenith |





### Blue Chip Customers



**SIEMENS**



**GENERAL DYNAMICS**



**HYUNDAI**  
HEAVY INDUSTRIES CO. LTD.

Blue chip customer base with no single customer representing more than 4% of sales in 2009

(1) Includes Distribution (2%), Chemical Processing (5%), Machinery Support (3%), Building Products (3%), Wastewater (2%), Heat Transfer (1%), Pulp and Paper (1%), Diesel Engines (1%), Food & Beverage (1%) and Other (8%).  
 (2) Revenues based on our shipping destination.

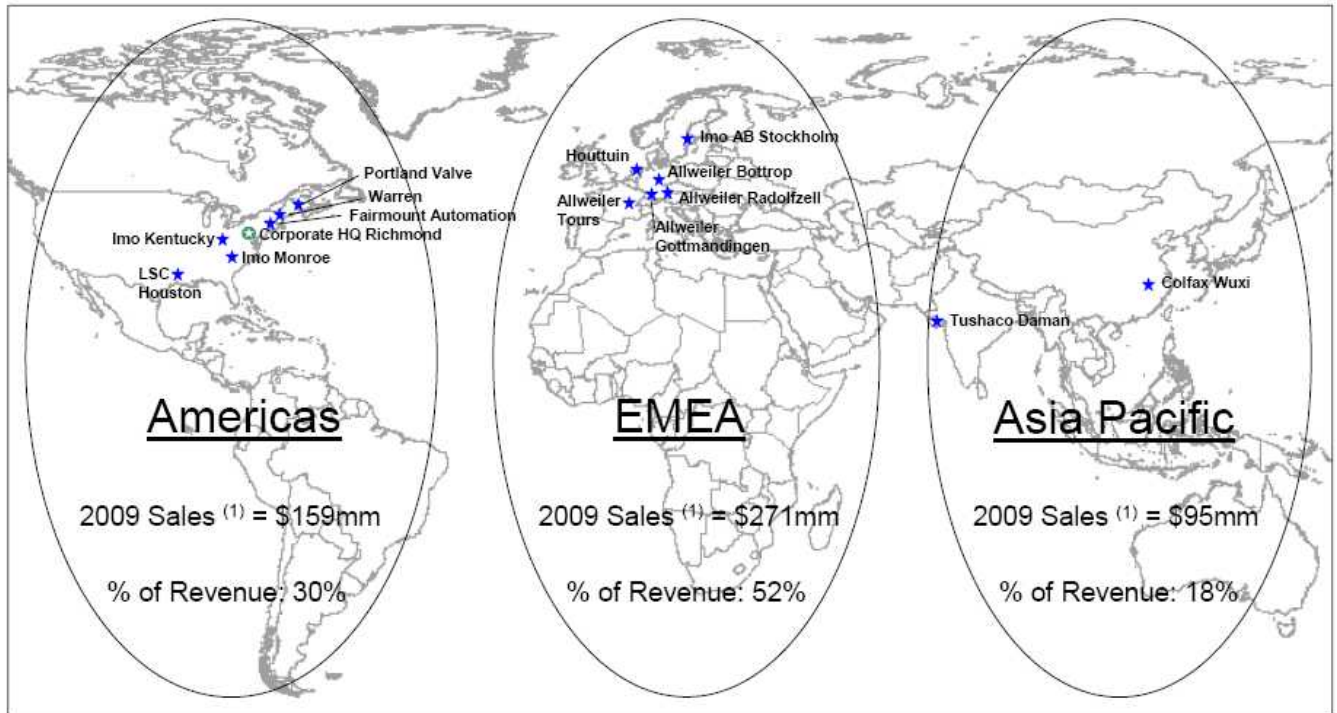






# Extensive Global Sales, Distribution and Manufacturing Footprint

Colfax Corporation



Global footprint allows us to serve fast growing, developing markets

<sup>(1)</sup> Sales figures reflect sales destination.



**Situation Analysis**

A Canadian energy company moves heavy crude oil along pipelines from the oil fields in Northern Canada through extremely harsh environment to a central blending facility

**Colfax Solution**

- For the past 40 years this customer has turned to Colfax and the Imo 8L 3 screw pump – more than 80 installations
  - Reliable in the toughest environment
  - Superior energy efficiency – reduces operating costs
- Imo 8L is the industry standard for Canadian pipeline applications from 400 to 2500 gallons per minute



New Imo 8L-912Y



**Situation Analysis**

Major Venezuelan oil company moves 180,000 BPD of sand laden crude oil through pipelines using a competitor's pumps. Pumps are failing after only 3 - 4 months due to excessive wear

**Colfax Solution**

- Colfax engineers and the customer's project engineer jointly developed the design, quality, and testing spec
  - Warren GTS-H268 2 screw pumps with specially designed internal wear resistant components were chosen to meet the rigorous application
- Colfax pumps installed – 6X increase in service life
  - Customer realizes \$2M annual savings - spare parts alone





**Situation Analysis**

Americas region OEM and end-user customers need turn-key solutions – not just pumps.

**Colfax Solution**

- Colfax Americas Engineered Systems business started in 2007 to address need for highly engineered systems
- Services offered include: custom engineered skid packages or module subassemblies, fabrication, testing, and start up/commissioning
- 2009 forecast - \$10M incremental sales



Environmentally-friendly module with internal, submersible lubricant pump and motor

**Situation Analysis**

A major Japanese OEM turbine manufacturer wanted to reduce installation time required at power plant construction sites. Initial focus - integrate components associated with the fuel filter, pump and motor system.

**Colfax Solution**

- Colfax Americas Engineered Systems and OEM jointly developed integrated package
  - Enhanced design, reduced costs
  - Initial system delivered in 2009, others on order
  - Global installations
- Integrated system has been incorporated into future installations for this major turbine OEM customer



**Step 1 - VOC**

**Step 1a – VOC Summary**

**All-Heat SMART**



**Benefits**

1. Senses wear & alerts end-user
2. Easy to upgrade

**EMTEC SMART**



**Benefits**

1. 50% energy usage reduction
2. Eliminates system components (cooler & valve)
  - Simplifies OEM design
  - Easier installation

**All-Fuel SMART**



**Benefits**





1. Efficient seal leakage monitoring system - best value
2. Easy to upgrade

**Step 2 – Prioritization**

**Step 3 – Specification**

Driven by VOC, examples of new products recently introduced



|   | Estimated Market Size | Market Expectations   |
|---|-----------------------|---|
|   | ~\$1.9bn              | In the commercial marine industry, we expect international trade and demand for crude oil and other commodities as well as the age of the global merchant fleet to continue to create demand for new ship construction over the long term. We also believe the increase in the size of the global fleet will create an opportunity to supply aftermarket parts and service. In addition, we believe pending and future environmental regulations will enhance the demand for our products. Based on the decline in orders in 2009 and our current backlog, we expect sales to decline in 2010 from 2009 levels. We expect orders in 2010 to increase. We are also likely to have additional order cancellations as well as delivery date extensions in the near term. |
|   | ~\$5.5bn              | In the crude oil industry, we expect long term activity to remain favorable as capacity constraints and global demand drive further development of heavy oil fields. In pipeline applications, we expect demand for our highly efficient products to remain strong as our customers continue to focus on total cost of ownership. In refinery applications, a reduction in capital investment by our customers due to recent weak economic conditions and volatile oil prices has been negatively impacting sales and orders. Projects that were delayed in 2009 are being restarted and we expect sales to be at similar levels in 2010, while we expect growth in orders.   |
|   | ~\$3.8bn              | In the power generation industry, we expect activity in Asia and the Middle East to remain solid as economic growth and fundamental undersupply of power generation capacity continue to drive investment in energy infrastructure projects. In the world's developed economies, we expect efficiency improvements will continue to drive demand. In 2010 we expect sales to be at similar levels versus 2009, but we expect orders to decline in part due to a policy decision to exit certain business in the Middle East.  |
|   | ~\$0.5bn              | In the U.S. defense industry, we expect Congress to continue to appropriate funds for new ship construction as older naval vessels are decommissioned. We also expect increased demand for integrated fluid handling systems for both new ship platforms and existing ship classes that reduce operating costs and improve efficiency as the U.S. Navy seeks to man vessels with fewer personnel. Outside of the U.S., we expect other sovereign nations will continue to expand their fleets as they address national security concerns. We expect growth in sales during 2010 and expect orders to decline as a result of the significant growth in orders in 2009 and the timing of projects.  |
|   | ~\$25.2bn             | In the general industrial market, we expect long-term demand to be driven by capital investment. While this market is very diverse, orders in 2009 declined compared to 2008 in all submarkets and most significantly in the chemical, distribution, machinery support and building products markets and in portions of the general industrial market, primarily in Europe and North America. We expect growth in both orders and sales in 2010.  |

Long-term demand driven by global infrastructure build



- Capitalize on growth opportunities by offering regionally developed products and solutions
- Continue to invest in sales and marketing capabilities to more effectively serve local Asia Pacific markets
- Leverage application expertise to design fluid handling solutions that cater to heavy crude oil production in Latin America, Middle East and Russia
  - Opened sales and engineering office in Bahrain in 2009
- Utilize Indian / Chinese low cost manufacturing to supply other Colfax business units
- Execute acquisitions





- Product history dating back to 1860 provides large installed base
- High quality, reliable products used in critical applications
- Tendency for customers to replace “like for like” products
- Significant aftermarket demand for replacement products, spare parts and repair and maintenance services



Approximately 24% of revenues from aftermarket sales and services in 2009, long term goal is 30%





Acquisition Initiatives

- Continue to proactively engage with highly strategic targets
- Product, market and geographically focused searches
- Evaluate opportunistic bolt-on companies
- Pursue adjacent fluid handling acquisitions

Acquisition Criteria

- Acquire companies in the fluid handling industry
- Strong brand name recognition
- Leading market position
- Differentiated product technology / highly engineered product
- Complementary end market / geographic focus
- Attain double digit return on investment in the 3<sup>rd</sup> year

Effective selection and integration of 13 acquisitions since 1995



- Claims arise from purchased components previously included in our products
- Significant solvent insurance coverage
- Bad faith lawsuit against insurance carriers increases costs in process
- Estimated annual liability and related defense costs of \$4 million before potential insurance asset or liability adjustments



# Financial Overview







# Financial Performance Overview – 2006-2009

Colfax Corporation

## Revenue



|                               | 2006 | 2007         | 2008         | 2009           |
|-------------------------------|------|--------------|--------------|----------------|
| Existing Businesses           | --   | 13.5%        | 13.9%        | (8.1)%         |
| Acquisitions                  | --   | 8.0%         | 1.1%         | 0.2%           |
| FX Translation                | --   | 7.1%         | 4.5%         | (5.3)%         |
| <b>Total Growth (Decline)</b> |      | <b>28.6%</b> | <b>19.5%</b> | <b>(13.2)%</b> |

## Adjusted Operating Income <sup>(1)</sup>



|          | 2006  | 2007  | 2008  | 2009  |
|----------|-------|-------|-------|-------|
| % Margin | 13.4% | 14.4% | 15.0% | 12.6% |

## Orders



## Backlog



(1) Refer to Appendix for Non-GAAP reconciliation.

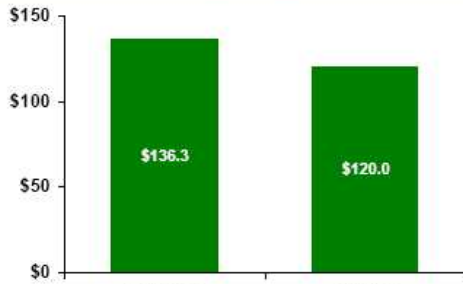
Note: Dollars in millions.



# Financial Performance Overview – Current Quarter

Colfax Corporation

## Revenue



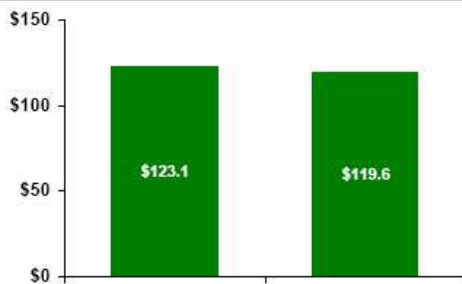
|                               | Q1 2009 | Q1 2010        |
|-------------------------------|---------|----------------|
| Existing Businesses           | --      | (17.1)%        |
| Acquisitions                  | --      | 0.4%           |
| FX Translation                | --      | 4.7%           |
| <b>Total Growth (Decline)</b> | --      | <b>(12.0)%</b> |

## Adjusted Operating Income <sup>(1)</sup>



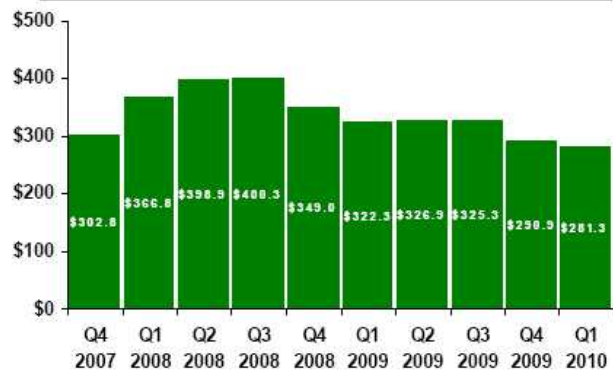
|          | Q1 2009 | Q1 2010 |
|----------|---------|---------|
| % Margin | 12.5%   | 8.5%    |

## Orders



|                               | Q1 2009 | Q1 2010       |
|-------------------------------|---------|---------------|
| Existing Businesses           | --      | (8.2)%        |
| Acquisitions                  | --      | 0.7%          |
| FX Translation                | --      | 4.6%          |
| <b>Total Growth (Decline)</b> | --      | <b>(2.9)%</b> |

## Backlog



(1) Refer to Appendix for Non-GAAP reconciliation.

Note: Dollars in millions.

|                               | Three Months Ended |               | Delta     |         |
|-------------------------------|--------------------|---------------|-----------|---------|
|                               | April 2, 2010      | April 3, 2009 | \$        | %       |
| Orders                        | \$ 119.6           | \$ 123.1      | \$ (3.5)  | (2.9)%  |
| Sales                         | \$ 120.0           | \$ 136.3      | \$ (16.4) | (12.0)% |
| Gross Profit                  | \$ 41.8            | \$ 48.0       | \$ (6.3)  | (13.0)% |
| % of Sales                    | 34.8%              | 35.2%         |           |         |
| SG&A Expenses                 | \$ 29.9            | \$ 29.5       | \$ 0.4    | 1.2%    |
| R&D Expense                   | 1.6                | 1.4           | 0.2       | 15.7%   |
| Operating Expenses            | \$ 31.5            | \$ 30.9       | \$ 0.6    | 1.9%    |
| % of Sales                    | 26.3%              | 22.7%         |           |         |
| Adjusted Operating Income     | \$ 10.2            | \$ 17.1       | \$ (6.8)  | (40.0)% |
| % of Sales                    | 8.5%               | 12.5%         |           |         |
| Adjusted Net Income           | \$ 5.7             | \$ 10.4       | \$ (4.6)  | (44.6)% |
| % of Sales                    | 4.8%               | 7.6%          |           |         |
| Adjusted Net Income Per Share | \$ 0.13            | \$ 0.24       | \$ (0.11) | (44.5)% |

Long-term goals: Annual sales of \$1 billion, gross profit margin of 40% and operating margin of 20%

Refer to Appendix for Non-GAAP reconciliation.

Note: Dollars in millions.



|   | Three Months Ended |                |
|---|--------------------|----------------|
|   | April 2, 2010      | April 3, 2009  |
| Net (loss) income                                 | \$ (0.7)           | \$ 6.9         |
| Non-cash expenses                                 | 2.4                | 2.6            |
| Change in working capital and accrued liabilities | 7.2                | (6.4)          |
| Other   | 7.2                | 7.6            |
| <b>Total Operating Activities</b>                 | <b>16.1</b>        | <b>10.7</b>    |
| Capital expenditures                              | (2.5)              | (3.1)          |
| <b>Total Investing Activities</b>                 | <b>(2.5)</b>       | <b>(3.1)</b>   |
| Repayments of borrowings                          | (1.3)              | (1.3)          |
| Other   | -                  | (0.2)          |
| <b>Total Financing Activities</b>                 | <b>(1.3)</b>       | <b>(1.5)</b>   |
| Effect of exchange rates on cash                  | (2.1)              | (0.5)          |
| <b>Increase in cash</b>                           | <b>10.2</b>        | <b>5.6</b>     |
| Cash, beginning of period                         | 50.0               | 28.8           |
| <b>Cash, end of period</b>                        | <b>\$ 60.2</b>     | <b>\$ 34.4</b> |

Note: Dollars in millions.



- Continuing to rightsize to align capacity with demand
- Major actions beginning in 2009:
  - Reduced temporary, contract and full-time employees (approximately 340 associates)
  - Implemented furlough programs in Germany (approximately 90 full-time equivalents)
  - Closed two facilities in North Carolina
- Expected savings of about \$30 million in 2010, including expected furlough-related savings (restructuring costs of \$18.2 million in 2009 and \$4.0 million YTD 2010)
  - Majority of savings is direct labor, enabling us to maintain gross profit margin
- Additional restructuring anticipated based on organizational realignment
- Will remain agile and respond as conditions warrant
- Intensifying CBS activities in all areas



- Strong balance sheet
  - Debt of \$90 million, principal payments of \$9 million in 2010, matures in 2013
  - Cash = \$60 million
  - \$136 million available on revolver
- Strong cash flow
  - LTM Adjusted EBITDA of \$74 million

Note: As of 4/2/2010





# Appendix





Colfax has provided financial information that has not been prepared in accordance with GAAP. These non-GAAP financial measures are adjusted net income, adjusted net income per share, adjusted operating income, EBITDA, and adjusted EBITDA. Adjusted net income, adjusted net income per share, adjusted operating income and adjusted EBITDA exclude asbestos liability and defense costs and asbestos coverage litigation expenses, certain due diligence costs, certain legacy legal charges, restructuring and other related charges, and other post-employment benefit settlement as well as one time initial public offering-related costs to the extent they impact the periods presented. Adjusted net income and adjusted net income per share present income taxes at an effective tax rate of 32%. These non-GAAP financial measures assist Colfax in comparing its operating performance on a consistent basis because, among other things, they remove the impact of non-recurring items, legacy asbestos issues and items outside the control of its operating management team (except in the case of EBITDA).

Sales and order information by end market are estimates. We periodically update our customer groupings in order to refine these estimates.



|  | 2009             | 2008             | 2007             | 2006             |
|--|------------------|------------------|------------------|------------------|
| <b>Adjusted Operating Income</b>         |                  |                  |                  |                  |
| Operating income                         | \$ 38,459        | \$ 16,689        | \$ 123,275       | \$ 19,543        |
| Restructuring and other related charges  | 18,175           | -                | -                | -                |
| Asbestos liability and defense costs     | (2,193)          | (4,771)          | (63,978)         | 21,783           |
| Asbestos coverage litigation expenses    | 11,742           | 17,162           | 13,632           | 12,033           |
| IPO-related costs                        | -                | 57,017           | -                | -                |
| Legacy legal adjustment                  | -                | 4,131            | -                | 8,330            |
| Due diligence costs                      | -                | 582              | -                | -                |
| Other post-employment benefit settlement | -                | -                | -                | (9,102)          |
| Adjusted operating income                | <u>\$ 66,183</u> | <u>\$ 90,810</u> | <u>\$ 72,929</u> | <u>\$ 52,587</u> |
| Adjusted operating income margin         | 12.6%            | 15.0%            | 14.4%            | 13.4%            |

Note: Dollars in thousands.



|  | Three Months Ended |                  |
|--|--------------------|------------------|
|  | April 2, 2010      | April 3, 2009    |
| <b>Adjusted Net Income and Adjusted Earnings per Share</b>               |                    |                  |
| Net (loss) income  | \$ (653)           | \$ 6,861         |
| Restructuring and other related charges                                  | 4,039              | 661              |
| Asbestos liability and defense costs                                     | 1,435              | 1,645            |
| Asbestos coverage litigation expenses                                    | 3,881              | 2,966            |
| Tax adjustment to effective rate of 32%                                  | (2,966)            | (1,773)          |
| Adjusted net income  | <u>\$ 5,736</u>    | <u>\$ 10,360</u> |
| Adjusted net income margin   | 4.8%               | 7.6%             |
| Weighted average shares outstanding - diluted                            | 43,242,659         | 43,312,306       |
| Adjusted net income per share  | <u>\$ 0.13</u>     | <u>\$ 0.24</u>   |
| Net (loss) income per share—basic and diluted<br>in accordance with GAAP | <u>\$ (0.02)</u>   | <u>\$ 0.16</u>   |
| <b>Adjusted Operating Income</b>   |                    |                  |
| Operating income   | \$ 893             | \$ 11,810        |
| Restructuring and other related charges                                  | 4,039              | 661              |
| Asbestos liability and defense costs                                     | 1,435              | 1,645            |
| Asbestos coverage litigation expenses                                    | 3,881              | 2,966            |
| Adjusted operating income  | <u>\$ 10,248</u>   | <u>\$ 17,082</u> |
| Adjusted operating income margin   | 8.5%               | 12.5%            |



|   | Three Months Ended |                  | Last Twelve Months |
|---|--------------------|------------------|--------------------|
|   | April 2, 2010      | April 3, 2009    | April 2, 2010      |
| <b>EBITDA</b>                                 |                    |                  |                    |
| Net (loss) income                             | \$ (653)           | \$ 6,861         | \$ 14,208          |
| Interest expense                              | 1,813              | 1,846            | 7,179              |
| (Benefit) provision for income taxes          | (267)              | 3,103            | 6,155              |
| Depreciation and amortization                 | 3,735              | 3,373            | 14,788             |
| <b>EBITDA</b>                                 | <b>\$ 4,628</b>    | <b>\$ 15,183</b> | <b>\$ 42,330</b>   |
| EBITDA margin                                 | 3.9%               | 11.1%            | 8.3%               |
| <b>Adjusted EBITDA</b>                        |                    |                  |                    |
| Net (loss) income                             | \$ (653)           | \$ 6,861         | \$ 14,208          |
| Interest expense                              | 1,813              | 1,846            | 7,179              |
| (Benefit) provision for income taxes          | (267)              | 3,103            | 6,155              |
| Depreciation and amortization                 | 3,735              | 3,373            | 14,788             |
| Restructuring and other related charges       | 4,039              | 661              | 21,553             |
| Asbestos liability and defense costs (income) | 1,435              | 1,645            | (2,403)            |
| Asbestos coverage litigation expenses         | 3,881              | 2,966            | 12,657             |
| <b>Adjusted EBITDA</b>                        | <b>\$ 13,983</b>   | <b>\$ 20,455</b> | <b>\$ 74,137</b>   |
| Adjusted EBITDA margin                        | 11.7%              | 15.0%            | 14.6%              |

Note: Dollars in thousands, except per share amounts.



